## Case 1:17-cr-00047-DLC Document 114 Filed 05/19/17 Page 1 of 230

H511thi1 1 UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK 2 3 UNITED STATES OF AMERICA, 4 17 Cr. 47 (DC) V. 5 MAHMOUD THIAM, 6 Defendant. Trial 7 -----x 8 New York, N.Y. May 1 , 2017 9 9:00 a.m. 10 Before: 11 HON. DENISE COTE, 12 District Judge, 13 and a Jury 14 **APPEARANCES** 15 JOON H. KIM Acting United States Attorney for the Southern District of New York 16 BY: ELISHA J. KOBRE 17 CHRISTOPHER J. DiMASE Assistant United States Attorney 18 -and-19 U.S. DEPARTMENT OF JUSTICE 20 BY: LORINDA I. LARYEA 21 LAW OFFICE OF AARON GOLDSMITH, PC Attorneys for Defendant 22 BY: AARON M. GOLDSMITH, ESQ. MICHAEL DELAKAS, ESQ. 23 ALSO PRESENT: PATRICK KILLEEN, Special Agent, FBI 24 ALEXANDER BEER, Paralegal Specialist, USAO KATHERINE BOSLEY, Paralegal Specialist, DOJ 25 JENNIE CARMONA, Defense Paralegal EMMANUEL I. ORJI, Interpreter (French)

(Trial resumed; jury not present)

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THE COURT: Good morning, everyone.

ALL COUNSEL: Good morning.

THE COURT: I have one issue to raise with counsel, before I ask if you have issues to raise with me. It concerns Juror No. 10, who was formerly Juror No. 11. It's Ms. Dunbar. About 5:30 on Thursday, Ms. Dunbar approached me on the I hate to admit to counsel I was leaving at around 5:30 Thursday, but she was still around. I didn't recognize her at first. It says more about my eyesight than anything else, and for all I knew she was just someone who was going to ask directions somewhere. But when she said "Judge" -- I was about a block away from the courthouse -- I realized she knew I was a judge and became more alert to the fact that she was talking to me. And she said something about her employer, and I said, "I cannot talk with you. There is no court reporter here." She called Ms. Rojas then the next day, or that same day, later, and reported that her employer would not pay her for this week's jury service. As I understand the law, an employer is only required to follow their customary procedures. Obviously anyone serving as a juror gets a daily stipend, but there is no other source of compensation.

So that was what I was planning to raise with you today. But Ms. Rojas received another call from the same juror, who reported that she is very ill, cannot attend court

today. Her voice -- it was a voicemail message -- sounded horrible to Ms. Rojas. It sounded like it was genuine illness. And the message in effect indicated that she would make every effort to come in tomorrow if she felt better and I wanted her to do so. So let me just confirm with Ms. Rojas that I've accurately conveyed that.

Good. So counsel, I obviously want you to discuss these issues with each other, but my recommendation is, since we have three alternates, that we excuse Ms. Dunbar and are left with two remaining alternates. And I'll give you a moment after we complete today's discussion of any other issues to consult with each other regarding that.

So does the government have any issues today?

MR. KOBRE: We do, your Honor. Three issues on some evidence that was offered on Thursday, and I'll go through the issues one by one.

THE COURT: Offered and received?

MR. KOBRE: Offered and received, your Honor.

So the first concerns what was Government's

Exhibit 1401, which is a stipulation involving several property records. The stipulation referred to exhibits -- well, let me step back. During the course of the direct examination of Agent Killeen, two exhibits were displayed to the jury. The numbers, those exhibits were not in evidence. However --

THE COURT: Which exhibit numbers?

MR. KOBRE: They were Exhibit Nos. 202 and 206. Your Honor, those exhibits are in evidence but they were under a different exhibit number, so in essence, they were referred to under the wrong exhibit numbers. The way this came about was that the exhibit numbers in the stipulation had been changed but the sticker numbers on the actual exhibits themselves had not been.

THE COURT: Okay. So 202 and 206 have been received in evidence on the record, but the numbers belong to different documents.

MR. KOBRE: So 205A is 202 and 205C is 206. And 202 and 206 were both received into evidence, but they were referred to and had been stickered and put up before the jury as 205A and 205C.

We discussed this with defense counsel, your Honor, and we've prepared a revised stipulation, and we are in agreement between the parties to just correct those numbers. It's essentially the same stipulation.

THE COURT: Okay. Thank you.

MR. KOBRE: Did your Honor want us to read that, the revised stip with the new numbers, on the record as well and offer the revised stip?

THE COURT: Yes.

MR. KOBRE: Thank you, Judge.

We would ask to replace this stipulation. In other

words, would the Court be agreeable to actually replacing the stipulation so that it would have the same number, the stipulation itself would be the same numbered exhibit?

THE COURT: Okay. So any admission or receipt of evidence has to happen on the record before the jury, number one.

Number two, clarity of the record is important, both for the jury, for me, for you, potentially for the Court of Appeals.

I am not sure I understand what the substitution of the stipulation is going to achieve. I think it should be a separate numbered stipulation that explains the substitutions. Otherwise, I think it's going to be utterly confusing. I am slightly confused myself now and I've been taking notes.

Okay. So, next.

MR. KOBRE: Yes, your Honor. So the next issue pertains to Government Exhibit 1405. That was a stipulation which involved emails. And again, we discussed this with defense counsel. The stipulation was, in a sense, with respect to several of the emails that were offered, factually incorrect insofar as it stated that five of the roughly 45 emails that were offered under the stipulation had come from a particular email account when in fact only those five had come from different email accounts. So we have now revised that stipulation as well to explain where those five emails had in

fact come from and also, in agreement with defense counsel, added a new email that the government wishes to offer.

THE COURT: Okay.

MR. KOBRE: So that's with respect to the email stipulation.

And then finally, your Honor, Government Exhibit 1415, which was a stipulation regarding bank records from Wachovia Bank, that stipulation offered Exhibit 105, which is a CD containing bank records. During the direct examination of Special Agent Killeen, Exhibits 105A and 105B were referred to. They are pages from Government Exhibit 105, which is in evidence, but Government Exhibit 105 does not contain any items designated 105A and 105B. For that, your Honor, we don't think a new stipulation is required. We've marked Exhibits 105A and 105B now, which are from 105, and we plan to, during the direct examination of Special Agent Killeen, simply show them to him and have him explain that these are from the bank records that he had reviewed, which are in evidence.

THE COURT: I think you should separately offer them on the record so there's clarity there.

MR. KOBRE: We will do that, your Honor.

THE COURT: Fine.

MR. KOBRE: If I can just come back for one moment?

THE COURT: Now as I remember, we had confusion about 106C and D, or at least 106C on the record during the testimony

of the witness.

MR. KOBRE: Your Honor, we have cleared that issue up. There will not be a 106C or D. There will simply be a 106A and a 106B. I'm sorry. I'm sorry. Just one moment, your Honor.

Your Honor, I'm going to take a look at the stipulation right now.

THE COURT: I want to thank you, Mr. Goldsmith, with your cooperation with the government as it figures out what exhibit numbers apply to its documents.

MR. GOLDSMITH: Thank you, your Honor. Clearly these are immaterial issues.

THE COURT: Yes. But some counsel would be tempted to make a fuss about it, so thank you.

MR. KOBRE: Thank you, Judge. So it is 106A and B, and there will not be a C and D. And 106A and B are included in the stipulation.

THE COURT: Yes. They were received in evidence on the record.

MR. KOBRE: That's right, your Honor.

THE COURT: Okay. Any other issues from the government?

MR. KOBRE: Your Honor, if I can just come back, in terms of -- I mean, we've modified the stipulations, the ones we discussed regarding the property records and the email account, to designate them with the correct exhibit numbers. I

think your Honor had suggested before that maybe the
stipulation would make some recitation about the substitution.
We can do that now very quickly.

THE COURT: What do you mean "we can do that now very quickly"?

MR. KOBRE: In other words, the stipulations as we've revised them now don't explain that they are substitute stipulations. They simply contain the correct exhibit numbers.

THE COURT: Okay. So for instance, why don't you say 1401A and add in handwriting, "This stipulation is a substitute for 1401."

MR. KOBRE: Yes, your Honor.

THE COURT: Okay. Or I'm sure you'll come up with a better solution, but whatever you think of that just adds some clarity.

Great. Anything else, Mr. Kobre?

MR. KOBRE: No, your Honor.

THE COURT: Mr. Goldsmith, anything to raise this morning?

MR. GOLDSMITH: The government informed me over the weekend that there were going to be some summary charts, some additional summary charts they were going to seek to admit through Agent Killeen in the remainder of his testimony this morning. In sum and substance they are pie charts. There are two pie charts that evidence the proportionate share of

deposits into the Hong Kong account. They come from Mr. Pa or Ms. Feng versus other sources. There is a third summary chart that is essentially a timeline.

I'm sorry. I'm being corrected. They're not going to seek to introduce the timeline.

So as far as the two pie charts go, again, the defense would object to the admission of any summary charts into evidence, and again, they are simply demonstrative pieces that have been created by the government. They are not evidence.

And we feel that they may in some way prejudice the jury as it relates to Mr. Thiam.

THE COURT: Thank you. I will accept the pie charts as evidence so long as they accurately reflect the underlying evidence that they summarize, and hearing no dispute that they do, they will be received in evidence when offered.

Okay. So do you want to briefly consult with each other about our ill juror who also has salary issues?

MR. KOBRE: Yes, Judge.

Your Honor, I've spoken with defense counsel, and given the circumstances, we agree with your Honor's suggestion that the juror be dismissed and an alternate be substituted.

THE COURT: Any objection from counsel to having

Ms. Rojas communicate that with her so while she's ill, she's

not feeling pressure to try to show up tomorrow?

MR. KOBRE: No objection.

## Case 1:17-cr-00047-DLC Document 114 Filed 05/19/17 Page 10 of 230

H511thi1 MR. GOLDSMITH: No objection. THE COURT: Thank you so much. Good. So we'll see you at 9:30 or as soon as Ms. Rojas tells us the remaining jurors have assembled. THE DEPUTY CLERK: All rise. (Recess) (Continued on next page) 

(In open court; jury not present)

THE COURT: Please be seated. The witness is on the stand.

THE COURT: Bring in the jury.

(Jury present)

THE COURT: Good morning, ladies and gentlemen. I want to apologize that our morning refreshments, for some reason beyond Ms. Rojas' control, did not appear. We'll take a morning recess earlier than normal this morning.

Sadly, we've lost one of your number, through no fault of her own, and again, this underscores how important our alternates are. We have two jurors who originally were alternates now among the 12, and we have two remaining alternates, so I want to do a couple of things. I want to thank you all for being so prompt this morning. It is deeply appreciated. We know how important your time is. Counsel have worked very hard to try this case efficiently so you can get back to your regular lives, but you've made a commitment to jury service, and of course, it's only through that commitment that our court system deliver justice for the parties. So thank you.

And secondly, remember, alternates, listen as carefully as everyone else does, because you may be deliberating jurors. Thank you so much.

I remind the witness he's still under oath.

Counsel.

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PATRICK KILLEEN, resumed.

MR. DiMASE: Your Honor, before we begin with the witness, we do have several additional stipulations to read to the jury. Should I do that now?

THE COURT: Yes.

MR. DiMASE: Thank you. I'll use the podium.

Initially, I have two revised stipulations, which I can read.

At the end of the preliminary paragraph, and this is marked as Government Exhibit 1401R for identification, it indicates that:

"This stipulation revises and replaces Government Exhibit 1401, and further, that:

"Government Exhibit 201 is a true and correct copy of a Dutchess County clerk recording page and deed, dated November 13, 2010, for the sale of real property located at 771 Duell Road, Millbrook, New York, 12545, which is in the town of Stanford, New York, the Dutchess County property.

"Government Exhibit 203 is a true and correct copy of a Dutchess County clerk recording page, dated May 11, 2012, for the sale of the Dutchess County property.

"Government Exhibit 204 is a true and correct copy of a form RP5217, New York State real property transfer report, dated May 11, 2012, for the May 11, 2012, sale of the Dutchess County property.

"Government Exhibit 205 is a true and correct copy of 1 an application for a building permit for the Dutchess County 2 3 property, which is filed with the town of Stanford, New York. "Government Exhibit 205A is a true and correct copy of 4 5 a form RP5217, New York State real property transfer report, dated November 19, 2010, for the November 13, 2010, sale of 6 7 Dutchess County property; and "Government Exhibit 205C is a true and correct copy of 8 9 formation documents for a New York State limited liability 10 corporation named 771 Duell Road LLC. "It is further stipulated and agreed that this revised 11 12 stipulation, which is marked as Government Exhibit 1401R, and 13 Government Exhibits 201, 203, 204, 205, 205A and 205C may be 14 received as Government Exhibits at trial. 15 Your Honor, we would offer this Exhibit, 1401R. THE COURT: Yes, and those enumerated exhibits. 16 17 are received. 18 MR. DiMASE: Thank you. (Government Exhibits 1401R, 201, 203, 204, 205, 205A, 19 20 and 205C received in evidence) 21 MR. DiMASE: Then a second revised stipulation, which 22 also reads at the end of the paragraph: 23 "This stipulation revises and replaces Government 24 Exhibit 1405, and further, that:

"Google Inc. operates a web-based electronic mail

(hereafter 'email') service known as Gmail.

"In or about January 2015, a search warrant

(hereinafter the 'Thiam Google search warrant') issued by a

United States magistrate judge for the Southern District of New

York was served on Google."

And by the way, I'm reading from what has been marked as Government Exhibit 1405R for identification.

"The Thiam Google search warrant directed Google to produce all stored emails and other stored content information from the email account mahmoud.thiam@gmail.com. Google complied with the Thiam Google search warrant by providing a true and accurate copy of the stored emails and other stored content information in that account to the Federal Bureau of Investigation, New York, New York.

"Government Exhibit 500 is a thumb drive containing true and correct copies of emails from the email account mahmoud.thiam@gmail.com produced by Google in response to the Thiam Google search warrant.

"Government Exhibits 501 through 506, Government Exhibits 508 through 514, Government Exhibits 516 through 540, and Government Exhibit 544 are certain emails copied from Government Exhibit 500.

"Government Exhibits 506T, 509T, 510-T, 511-T, 512-T, 514-T, 517-T, 519-T, 525-T, 527-T, 530-T, 531-T, and 536-T are true and accurate English translations of the French-language

portions of the corresponding government exhibits.

"Google user information records show that the email account mahmoud.thiam@gmail.com has, since on or about April 8, 2005, been registered to 'Mahmoud Thiam.'.

In or about July 2015, a search warrant (hereinafter the 'Dioum Google search warrant') issued by a United States magistrate judge for the Southern District of New York was served on Yahoo -- I'm sorry, on Google. Thiam Google search warrant directed Google. The Dioum Google search warrant directed Google to produce all stored emails and other stored content information in the email account dioum.amadou@gmail.com. Google complied with the Dioum Google search warrant by providing a true and accurate copy of the stored emails and other stored content information in that account to the Federal Bureau of Investigation, New York, New York.

"Government Exhibit 515 is a true and correct copy of an email from the email account dioum.amadou@gmail.com, produced by Google in response to the Dioum Google search warrant.

Yahoo! Inc. operates a web-based electronic mail service.

"In or about July 2015, a search warrant (hereinafter the 'Yahoo! search warrant') issued by a United States magistrate judge for the Southern District of New York was

served on Yahoo!. The Yahoo! search warrant directed Yahoo! to present all stored emails and other stored content information in the email account kumar\_sanath2003@yahoo.com. Yahoo! complied with the Yahoo! search warrant by providing a true and accurate copy of the stored emails and other stored content information in that account to the Federal Bureau of Investigation in New York, New York.

"Government Exhibits 541, 542, 543, and 545 are true and correct copies of certain emails from the email account kumar\_sanath2003@yahoo.com by Yahoo! in response to the Yahoo! search warrant.

"Government Exhibit 507 is a true and correct copy of an email sent from Fatim Thiam's fthiam@saheliahome.com F too many and saheliahome.com email account to the defendant's mahmoud.thiam@gmail.com email account, dated October 13, 2010.

"It is further stipulated and agreed that this revised stipulation, which is marked as Government Exhibit 1405R, and Government Exhibits 501 through 545" --

THE COURT: I take it each of the exhibits whose numbers you've already read.

MR. DiMASE: Yes, your Honor, 501 through 545, and the enumerated T exhibits I've already mentioned. We would offer all of those exhibits to the extent they are not already in evidence.

THE COURT: Received.

MR. DiMASE: Thank you.

(Government Exhibits 1405R, 501-545, 506-T, 509-T, 510-T, 511-T, 512-T, 514-T, 517-T, 519-T, 525-T, 527-T, 530-T, 531-T, and 536-T received in evidence)

MR. DiMASE: Also, your Honor, we would offer 1405R, the revised stipulation, into evidence.

THE COURT: Yes.

MR. DiMASE: I'm now going to read what's been marked for identification as Government Exhibit 1408:

"Government Exhibit 101 is a CD containing true and correct records maintained by HSBC Bank U.S.A., N.A. ('HSBC U.S.A.') pertaining to HSBC U.S.A. checking account number 6287466733 and associated savings account number 628624816, both in the name of Mahmoud Thiam (the 'Thiam HSBC U.S.A. accounts').

Government Exhibits 102A, 102B, 102C, 102D, 102E, 102F, 102G, and 102H consist of true and correct account-opening, account-closing, and due diligence records maintained by HSBC U.S.A. in connection with the Thiam HSBC U.S.A. accounts. The information contained in Government Exhibit 101 and Exhibits 102A through 102H was recorded by someone with knowledge at HSBC U.S.A. at or near the time the activity took place, was kept in the course of regularly conducted activity at HSBC U.S.A., and was made as a regular practice of that activity.

"It is further stipulated and agreed that this 1 stipulation, marked as Government Exhibit 1408, and Government 2 3 Exhibits 101 and 102A through 102H may be received as Government Exhibits at trial." 4 5 And your Honor, the government would offer aforementioned exhibits, including the stipulation marked 1408. 6 7 THE COURT: Received. (Government Exhibits 1408, 101, and 102A-102H 8 9 received in evidence) 10 MR. DiMASE: Finally, a stipulation marked for identification as Government Exhibit 1414: 11 12 "At all times relevant to the charges in this case, 13 the defendant, Mahmoud Thiam, was a United States citizen and 14 maintained a valid United States passport. At all times 15 relevant to the charges in this case, the defendant, Mahmoud 16 Thiam, was also a Guinean citizen. From in or about January 17 2009 through in or about December 2010, Mahmoud Thiam 18 maintained a valid Guinean passport identifying him as a minister in the Republic of Guinea." 19 20 This is signed by the parties, and the government 21 would offer Government Exhibit 1414, this stipulation, into 22 evidence. 23 THE COURT: Received.

(Government Exhibit 1414 received in evidence)
MR. DiMASE: Thank you.

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Killeen - Direct

- DIRECT EXAMINATION (cont'd) 1
- BY MS. LARYEA: 2
- 3 Special Agent Killeen, during your testimony last Thursday,
- you reviewed some documents about the purchase of the 771 Duell 4
- 5 Road property in Dutchess County. Is that correct?
- That's correct. Α. 6
- 7 As part of that testimony, you read portions of bank
- records of a Thomas McGregor, is that correct? 8
- 9 That is correct. Α.
- 10 Agent Killeen, could you remind the jury who Thomas
- 11 McGregor is, based on the records we reviewed last Thursday?
- 12 Thomas McGregor was the attorney for the buyer of the
- 13 property on Duell Road up in Dutchess County.
- 14 Q. Agent Killeen, I'm handing you what has been marked as
- Government Exhibits 105A and 105B. Could you please review 15
- these documents. Agent Killeen, what is Government Exhibit 16
- 17 105A?
- A. 105A is a bank account statement for a Wachovia Bank 18
- account under the name of Thomas C. McGregor, Esq. It's for 19
- 20 the month of October 30, 2010, to November 30, 2010.
- 21 And what is Government Exhibit 105B? Q.
- 22 105B is a withdrawal slip for that account I just mentioned
- 23 at Wachovia Bank by Thomas McGregor for \$375,000.
- 24 Ο. Where did these pages come from?
- 25 I'm sorry? Α.

- 1 Q. Where did these pages come from, these -- 105A and 105B?
- 2 A. They came from the records received from Wachovia Bank per
- 3 | a legal request.
- 4 | Q. And the records received for a Thomas McGregor from
- 5 Wachovia Bank has already been admitted as Government Exhibit
- 6 | 105. Is that correct?
- 7 A. That's correct.
- MS. LARYEA: At this time, your Honor, the government offers Government Exhibits 105A and 105B into evidence.
- 10 | THE COURT: Received.
- 11 MR. GOLDSMITH: No objection.
- 12 | THE COURT: Thank you.
- 13 (Government Exhibits 105A and 105B received in
- 14 | evidence)
- MS. LARYEA: Mr. Beer, will you please publish
- 16 Government Exhibit 507.
- 17 | Q. Agent Killeen, have you reviewed this document?
- 18 | A. I have.
- 19 | Q. What is it?
- 20 A. This is an email string. This page is an email from Fatim
- 21 | Thiam to Mahmoud Thiam.
- 22 | Q. And what is the date of this email?
- 23 A. The date is October 13, 2010.
- 24 | Q. And what is the subject of the email?
- 25 A. Subject Reinhardt to SSNL premises Stanford and Washington.

Killeen - Direct

- 1 Q. Now, the first word, Reinhardt, based on the documents you
- 2 reviewed on Thursday, did you see that name written?
- 3 A. Yes.
- 4 | Q. And what was, where did you see that name?
- 5 A. That was the representative of the seller of the property.
- Q. Now, under subject, it mentions an attachment. Was there a document attached to this email?
- 8 A. There was.
- 9 MS. LARYEA: Mr. Beer, will you please publish page 4
  10 of Government Exhibit 507.
- 11 | Q. Agent Killeen, have you seen this document?
- 12 | A. I have.
- 13 | 0. What is it?
- 14 A. This is a letter from Shawn Borrelli Pratt, the attorney
- 15 | for the seller of this property, to Thomas C. McGuire.
- 16 | O. McGuire?
- 17 | A. McGregor. I'm sorry.
- 18 Q. What is the date of this letter?
- 19 A. October 12 of 2010.
- 20 | Q. And could you read the section, the first line of this
- 21 | letter under "Dear Mr. McGregor"?
- 22 A. "Attached please find a draft of contract of sale for the
- 23 | above-captioned matter."
- 24 | Q. And what is, if you go back up to the above-captioned
- 25 matter, what is the re? Do you see where it says re?

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Α. Yes.

- What is written next to that? 2 Q.
- 3 Sociedade Saboeira de Nacala Lda. Α.
- What is the property listed? 4 Q.
- 591 Prospect Hill Road, town of Pine Plains. 5 Α.
- 6 Now, would you please read the first sentence of the second 7 paragraph?
- "Please make three copies and have your client sign all 8
- 9 three copies and return them to this office with the requisite
- 10 down payment of \$375,000 in bank or certified funds payable to
- 11 Shawn B. Pratt, as attorney."
- 12 And in the documents you reviewed on Thursday, did you see
- 13 the name Shawn Pratt on any of those documents?
- 14 I did. Α.
- 15 Q. Where did you see that?
- It was listed on the withdrawal slip for the \$375,000 from 16
- 17 the account of Thomas C. McGregor.
- 18 MS. LARYEA: Mr. Beer, could you publish side by side
- 19 Government Exhibit 105B. Can you please enlarge the text of
- 20 Government Exhibit 105B.
- 21 Q. Agent Killeen, is this the withdrawal slip you just
- 22 referenced?
- 23 A. It is.
- 24 MS. LARYEA: Mr. Beer, can you please side by side
- 25 also enlarge the second paragraph of this letter and the

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withdrawal slip next to it. 1

- Q. And Agent Killeen, do you see 375 mentioned in both of 2
- 3 those enlargements?
- 4 A. I do.
- 5 MS. LARYEA: Mr. Beer, will you please go to page 5 of
- 6 Government Exhibit 507. You can remove those side by side,
- 7 Mr. Beer.
- 8 Q. Now, you just testified that the letter mentioned an
- 9 attached contract of sale?
- 10 Α. It did.
- What is this document? 11 Ο.
- 12 Α. This is the contract of sale --
- 13 0. And --
- 14 -- attached to that letter. Α.
- 15 Q. And the letter we just looked at mentioned the property
- 16 address 591 Prospect Hill Road. Is that correct?
- 17 It did. Α.
- 18 Do you see that property address --
- I do not. 19 Α.
- 20 -- anywhere in this contract of sale?
- 21 Α. I do not.
- 22 MS. LARYEA: Mr. Beer, will you please enlarge it.
- 23 What is the property address that you see on this contract
- 24 of sale?
- 25 771 Duell Road, town of Stanford and town of Washington,

Killeen - Direct

- Dutchess County, New York. 1
- And this is the same contract of sale that was attached to 2 0.
- 3 the letter we just reviewed, is that correct?
- That is correct. 4 Α.
- 5 What is the seller listed on this contract of sale?
- The seller is listed on this contract of sale as Antonio 6 Α.
- 7 Gebauer for the listed trust of Reinhardt.
- And the buyer? 8 Q.
- 9 The buyer is listed as Sociedade Saboeira de Nacala Lda. Α.
- 10 What is the address of the buyer listed on this contract? Ο.
- 11 340 East 64th Street, No. 14H, New York, New York.
- 12 And in the records reviewed last Thursday, did you see this
- 13 address listed anywhere?
- 14 I did. Α.
- 15 Q. Where did you see that address listed?
- Multiple locations, but the residence of the defendant. 16
- 17 MS. LARYEA: Mr. Beer, can we please go to page 12 of
- 18 this document. Can you please enlarge the section with the
- 19 signature lines.
- 20 Q. Agent Killeen, who is listed as the purchaser of, on this
- 21 contract for 771 Duell Road?
- 22 Α. The defendant, Mahmoud Thiam.
- 23 Who is listed as the attorney for the seller? 0.
- 24 For the seller? Shawn B. Pratt. Α.
- 25 And who is listed as the attorney for the buyer?

- Killeen Direct
- 1 Α. Thomas C. McGregor.
- 2 MS. LARYEA: Mr. Beer, can you please publish
- 3 Government Exhibit 543.
- 4 Agent Killeen, have you seen this document before? Q.
- 5 I have. Α.
- 6 What is it? 0.
- 7 This is an email from Kumar Sanath to Aquil Rajahussen.
- What is the subject of this email? 8
- 9 Subject reads, "Mahmoud Thiam account new and in Tally in
- 10 USD & Mtn statement."
- What is the date of the email? 11
- 12 The date of this email is May 25 of 2012.
- 13 Can you please read that first line under "Dear sir"? 0.
- 14 "Find attached Mahmoud Thiam account. Α.
- Were there any attachments to this document? 15 Q.
- 16 Α. Yes, there were.
- 17 MS. LARYEA: Mr. Beer, will you please go to page 5 of
- this document. 18
- 19 Special Agent Killeen, have you seen this document before?
- 20 I have. Α.
- What is it? 21 Q.
- 22 This is a ledger with, under the heading of G.S. Holdings
- Lda. at the top. 23
- 24 MS. LARYEA: Mr. Beer, can you please enlarge from the
- 25 top through the second entry on the ledger.

- Killeen Direct
- Q. You mentioned this is a ledger held by G.S. Holdings, is
- 3 A. That's correct.

that correct?

- 4 Q. Who is the ledger for?
- 5 A. The defendant, Mahmoud Thiam.
- 6 Q. Can you please read the first entry in this ledger?
- 7 A. The first entry is dated at November 1 of 2010 to SSNL, a
- 8 debit of \$375,000. It is listed as being the amount paid to
- 9 | Thomas C. McGregor PS -- PC Esq. IOLA for U.S. dollars 375,000
- 10 at 36.10 ABC transfer.
- 11 | Q. During your testimony last Thursday, did you see any
- 12 documents that referenced this payment?
- 13 | A. Yes, I did.
- 14 | Q. What document was that?
- 15 | A. This SSNL, that is the document that showed the SWIFT
- 16 | transfer of the funds of \$375,000 from SSNL to Thomas C.
- 17 McGuire.
- 18 | Q. Now moving on to the second entry in this ledger, can you
- 19 read what that says?
- 20 A. Yes. It is dated November 15 of 2010. It's for a credit
- 21 of \$375,000. It's by Pacific Inter-Link SDN BHD with the
- 22 | additional text "being the amount transferred to PIL account
- 23 U.S. dollars 375,000."
- 24 | Q. And in the documents we reviewed last Thursday, did you see
- 25 documents that referenced Pacific Inter-Link?

- Α. I did.

- What document was that? 2 Q.
- 3 That document was the location of the, of the bank account,
- 4 the bank account listed that was request -- the request was
- 5 made of the defendant to send \$375,000 to that account.
- 6 Q. And in the bank records we reviewed last Thursday, did you
- 7 see anything regarding whether the defendant sent \$375,000 to
- Pacific Inter-Link? 8
- 9 Yes. The defendant forwarded a confirmation of the payment
- 10 via email.
- 11 Q. Agent Killeen, last Thursday you testified that you had the
- 12 opportunity to examine all of the HSBC records in this case, is
- 13 that correct?
- 14 That's correct. Α.
- 15 Did you also examine all of the Wachovia Bank account
- 16 records for Mr. McGregor?
- 17 I did. Α.
- 18 Q. And approximately how many pages were all of those bank
- 19 records?
- 20 Thousands. Α.
- 21 After you examined them, did you also examine some summary
- 22 charts depicting the relevant transactions in the HSBC and
- 23 Wachovia bank records?
- 24 A. Yes, I did.
- 25 Do the summary charts fairly and accurately duplicate and

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summarize the information on those bank records?

They do. Α.

the record.

3 MS. LARYEA: At this time, your Honor, the government offers Government Exhibit 1005 and Government Exhibit 1006 to 4

6 THE COURT: Received.

> (Government Exhibits 1005 and 1006 received in evidence)

MS. LARYEA: Mr. Beer, can you please publish Government Exhibit 1005.

- Special Agent Killeen, what is this document?
- This document is a -- shows the transactions, multiple transactions, on the left side and the right side, and the connection between the two in the center, via the ledger we just reviewed.
  - Q. Agent Killeen, could you explain these transactions starting from the top left.
  - A. I will. The top you see G.S. Holdings Lda. SSN Lda. -that's Sociedade Saboeira de Nacala -- on November 1, 2010, a \$375,000 wire, which we saw the SWIFT report for, was sent to Thomas C. McGregor's account at Wachovia Bank. It was received. On the 5th of November 2010, so approximately four days later, a withdrawal of \$375,000 was made. We saw the withdrawal slip a couple of minutes ago and was used for the purchase of that estate.

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Moving to the right now, at the top right you see the name of the defendant and the HSBC account in Hong Kong, controlled by the defendant. On the 12th of November 2010, a \$375,000 wire was sent from that HSBC account in Hong Kong to the account of Pacific Inter-Link, which was located in Kuala Lumpur, Malaysia.

In the center you'll see, at the top of the ledger we just saw, that showed the two transactions related to the \$375,000. The second transaction right there, dated November 15, 2010, by Pacific Inter-Link, shows the amount \$375,000 essentially netting out the payment above it by SSNL, or Sociedade de Nacala.

Q. Thank you, Agent.

Last Thursday, during your testimony, we left off reviewing the videotape of the defendant's interview with the FBI after his arrest. Is that correct?

- That is correct. Α.
- 18 We reviewed a portion of that videotape about a loan from Sam Pa. Is that correct? 19
- 20 That is correct. Α.

MS. LARYEA: Mr. Beer, can you please publish clip 11 from Government Exhibit 801A.

(Video played)

Special Agent Killeen, based on the video we just watched, when did the defendant say he first asked Sam Pa for a loan?

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- Killeen Direct
- 1 He said it was in Hong Kong, well after the signing of the 2 agreement in 2010.
  - Based on the bank records we reviewed last Thursday, when was the first payment from Sam Pa to the defendant?
  - It was in September of 2009.
- 6 And how did this, when did this payment occur in comparison 7 with the CIF --
  - This payment was from Sam Pa to the defendant, was made approximately two weeks before the signing of the shareholder agreement.
  - MS. LARYEA: Mr. Beer, will you please publish Government Exhibit 1006.
  - Agent Killeen, what is this exhibit? 0.
- 14 This exhibit shows, it's a pie chart, obviously. It shows Α. 15 the percentage of deposits in the account from either the payments received that we reviewed last week, the four 16 17 payments, and any other deposits in the account and showing the percentage of the total amount of deposits into the Hong Kong 18 account at HSBC controlled by the defendant. This chart right 19 20 here shows, as of March 26 of 2010, of all the deposits into 21 that account, 99.9 percent were represented by those four 22 payments we reviewed last week from the executive of CIF.
  - Q. Based on the documents we reviewed last week, what is the significance of March 26, 2010?
  - This was the approximate date where the defendant was

Killeen - Direct

- communicating with Remee Aring, the Chase investigator, in 1 2 fact, approximate date that he sent the answers regarding the 3 source of funds in this account.
  - MS. LARYEA: Mr. Beer, will you please publish Government Exhibit 535.
  - Agent Killeen, what is this exhibit? 0.
  - This is an email, with attachments, from the defendant to Remee Aring at ChaseBank.
    - Is this the email you just referenced?
- 10 Α. It is.

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- 11 MS. LARYEA: Mr. Beer, will you please go to page 3 of 12 this exhibit.
  - In this email, where did the defendant say the money from 0. his Hong Kong HSBC account came from?
    - A. You can see reference in the last line: "The funds in that account are derived from business transactions done over the years with Mr. Al-Sadi."
  - MS. LARYEA: Mr. Beer, will you please return to Government Exhibit 1006.
- 20 Q. On that date, March 26, 2010, in your review of the bank 21 records, how much of the \$5,475,000 that did not come from CIF 22 came from Mr. Al-Sadi?
- A. From the documents I've reviewed, we received and I 23 24 reviewed, none of that amount originated with Mr. Al-Sadi.
- 25 MS. LARYEA: Mr. Beer, will you please go to page 2 of

- this document.
- What does this pie chart represent, Agent Killeen? 2
- 3 This shows the exact percentages of deposits in the
- defendant's account at HSBC in Hong Kong. As of this date, 4
- 5 July 20 of 2010, 99.3 percent of all the deposits originated
- 6 from those four payments we reviewed last week.
- 7 MS. LARYEA: Mr. Beer, will you please go to the 8 following page, page 3.
- 9 What does this pie chart represent, Special Agent Killeen?
- Same, same basic chart. The date on this one is November 10
- 11 20 of 2010. It shows that the four payments received from the
- 12 CIF executives still represent 99.3 percent of all deposits
- 13 into that account.
- 14 What is the significance of this date, November 20, 2010?
- 15 Α. This was the approximate date the property in Dutchess
- County was purchased, 771 Duell Road. 16
- 17 Agent Killeen, in connection with that purchase, we
- discussed the 375 that went from the defendant's HSBC account 18
- 19 to Pacific Inter-Link, is that correct?
- 20 That's correct. Α.
- 21 Looking at this pie chart, was there \$375,000 that came
- 22 from deposits other than CIF?
- There were insufficient -- sufficient deposits from 23 A. No.
- 24 other sources to cover that amount.
- 25 MS. LARYEA: Mr. Beer, can you please go to the

- following page.
- What does this represent, Agent Killeen?
- 3 A. Pie chart, same as the previous charts, showing the
- percentage of deposits into the account as of a certain date 4
- 5 coming from the four payments from the CIF executives.
- date is November 29 of 2010, and at this point 99.4 percent of 6
- 7 all deposits in the account came from the payments from the CIF
- 8 executives.
- 9 What is the significance of this date, November 29, 2010?
- 10 This is the approximate date where the defendant received
- 11 his last payment of \$500,000 from CIF executives.
- 12 Agent Killeen, during the defendant's interview with the
- 13 FBI after the arrest, did he explain when he got the loan?
- 14 Α. He did.
- 15 MS. LARYEA: Mr. Beer, could you please play clip 17
- from Government Exhibit 801A. 16
- 17 (Video played)
- 18 Q. Agent Killeen, during that interview, did the defendant
- also discuss whether he got loans from anyone else while he was 19
- 20 minister of mines?
- 21 A. No, he didn't.
- 22 MS. LARYEA: Mr. Beer, will you please play clip 16
- 23 from Government Exhibit 801A.
- 24 (Video played)
- 25 Agent Killeen, after the defendant was arrested, did the

H51Wthi2 Killeen - Direct

- 1 | FBI conduct a search of his apartment?
- 2 A. We did.
- 3 | Q. As part of this search, did you seize any telephones?
- 4 | A. We did.
- 5 | Q. Did you review the content of the phone?
- 6 A. We did.
- 7 | Q. Did you review any chat messages that were on the phone?
- 8 A. Yes, we did.
- 9 MS. LARYEA: Mr. Beer, will you please publish
  10 Government Exhibit 601A. Will you please enlarge the text.
- 11 | Q. Agent Killeen, have you reviewed this document?
- 12 | A. I have.
- 13 | 0. What is it?
- 14 A. This is a chat between a number, a WhatsApp account
- 15 utilized by the defendant, and an account under the name of, I
- 16 apologize if I pronounce this incorrectly Nyonga Fongang,
- 17 separate number.
- 18 Q. And is this chat --
- 19 A. Yes.
- 20 | O. What is the date of this chat?
- 21 A. This is in November, November 8 of 2016.
- 22 | Q. And which message is from the defendant and which one is
- 23 | from the other individual?
- 24 A. The messages that are next to the blue icon, you can see on
- 25 the left, are from the defendant, and the messages from the

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- other party are next to the green icon, which you can see on the right.
- Q. Agent Killeen, will you read this chat indicating who is speaking?
- A. I will. The defendant wrote, "How are you?" The other individual said: I'm good. Watching the U.S. from cold Amsterdam. And you? Just been reading a book 'looting on Africa, ' and you are being quoted all over it." The defendant responded with a smiley face combination, then: "Yes, tricky guy." It continued: "He collected all the interviews from 2009 and presented them as if I cooperated on his book." Continuing with, by the defendant: Am in Dubai"; finally, "Have you spoken to our friend? The other party responded, "Hahahahaha, at least Sam Pa is locked up, so you are fine." The defendant responded: "He predicted I would be locked up. Life has its twists."

THE COURT: Excuse me, ladies and gentlemen. I want to give you an instruction with respect to one comment made. First of all, it's the defendant's comments in this email that are being received as evidence here. The other comments from the other person are simply being received to give context to the defendant's remarks.

Let me direct your attention to the last statement made by this other person. It refers to Sam Pa being locked That statement is not being offered for the truth. It is up.

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Killeen - Cross

not evidence as to whether Mr. Pa is locked up or not, and 1 you're not to speculate at all with respect to whether he is 2 3 locked up, where he's locked up, why he's locked up, or whether 4 he isn't locked up. It's not being received for the truth.

Thank you.

MS. LARYEA: No further questions, your Honor.

## CROSS-EXAMINATION

## BY MR. GOLDSMITH:

- Q. Special Agent Killeen, you testified at length on Thursday and a bit this morning about several charts, those being
- 11 Exhibits 1001, 1002, 1003, 1005, and 1006. Did you create
- 12 those charts?
- 13 I created with other individuals and then sum -- and then Α. 14 checked them and verified them.
- Q. You also testified quite extensively about a number of 15
- emails and bank statements on Thursday and a bit this morning. 16
- 17 How many pages of bank statements did you review related to
- Mr. Thiam? 18
- I would say at least a couple hundred, probably over a 19
- 20 thousand.
- 21 Q. How many bank pages of bank statements did you review
- 22 regarding the matters that you were testifying about on
- 23 Thursday and this morning?
- 24 Α. How many pages specifically?
- 25 In total. Q. No.

Killeen - Cross

- Significant amount. I don't have an exact number, counsel. 1 Α.
- 2 Thousands, fair to say? Q.
- 3 Thousands -- the total amount of bank statements, yes. Α.
- 4 And the emails that you reviewed prior to your testimony Q.
- 5 today, fair to say at least hundreds of emails?
- 6 I'd say I saw well over hundreds of emails, might be in the
- 7 thousands as well.
- Q. You also, as you testified briefly this morning, had a cell 8
- 9 phone, was taken during the arrest and seizure from Mr. Thiam's
- 10 apartment. Is that correct?
- 11 That is correct.
- Also had a computer that was taken at that time? 12
- 13 Α. Yes.
- 14 Now, there are, do you recall testifying about Exhibit 506?
- 15 Α. Can I see 506 real quick?
- 16 0. Sure.
- 17 MR. GOLDSMITH: In fact, Mr. Beer, can you publish
- 506-T. 18
- 19 Are you able to see it on the monitor?
- 20 Α. Yes.
- 21 Take a look at it quickly. Q.
- 22 MR. GOLDSMITH: And if you could, Mr. Beer, if you
- 23 could highlight the second half of the email, starting with
- 24 "because." Just enlarge the second half.
- 25 Now, if you could read what's included in the second large

paragraph of 506-T?

- OK. Would you like me to read the entire thing? Α.
- 3 Ο. Please.

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- 4 Α. "Another variable made this wait necessary, the documents
- 5 presented were again listing the initially discussed sharing of
- 85 percent for CIF and 15 percent for Guinea. It seemed to me 6
- 7 that the commission eventually chose to offer 20 percent or 25
- When I brought this up, I was told that considering 8
- 9 they will deploy or raise 100 percent of the funding, this
- 10 sharing out is imposed on them. I then suggested, as
- compensation, that ADC not own 100 percent of these local GDG 11
- subsidiaries but only up to 80 or 90 percent. Therefore it 12
- 13 would allow the state to recover what was given apropos the
- 14 holding company."
- 15 Could you read the final sentence in that email? Q.
- "I left the board to assess the situation and notify us of 16
- 17 their decision."
- 18 MR. GOLDSMITH: Could we also have Exhibit 305J,
- I'm sorry. Publish that. 19 Mr. Beer.
- 20 Do you recall testifying about this exhibit on Thursday?
- 21 Α. I do.
- 22 Could you read the notation -- I'm sorry. Let's back up a
- 23 little bit.
- 24 This document represents one of the wire transfers that you
- 25 testified about on Thursday?

H51Wthi2 Killeen - Redirect

- 1 A. Yes.
- 2 | Q. And could you read the word on the far left at the bottom
- 3 appearing in print?
- 4 A. Are you talking about the very last, under the print, right
- 5 | there under June 2?
- 6 | Q. Yes.
- 7 A. OK. "Loan."
- 8 MR. GOLDSMITH: Could you also, Mr. Beer, pull up
- 9 3050.
- 10 Q. And this document you also recall testifying about on
- 11 | Thursday?
- 12 | A. Yes.
- 13 | Q. And this also represents one of the payments that you
- 14 | testified about on Thursday?
- 15 | A. Yes.
- 16 | Q. And could you also read the word under the date that
- 17 | appears at the bottom on the left side?
- 18 | A. "Loan."
- 19 MR. GOLDSMITH: No further questions.
- 20 | THE COURT: Any redirect?
- 21 MS. LARYEA: Yes, your Honor.
- 22 Mr. Beer, will you please publish Government Exhibit
- 23 | 305B can you please enlarge the top section.
- 24 | REDIRECT EXAMINATION
- 25 MS. LARYEA:

- Agent Killeen, this is the first transfer from Sam Pa of \$3 1 million to the defendant, is that correct? 2
- 3 That is correct. Α.
  - Does it say loan on this document? Q.
- 5 Α. It does not.

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MS. LARYEA: Mr. Beer, will you please publish 6 7 Government Exhibit 305E. Sorry. Could you please publish

Government Exhibit 305F. Please enlarge that top section.

- Q. And this is a second transfer of \$3 million to the defendant from Wang Xiang-Fei, is that correct?
- 11 Α. That's correct.
- 12 Does it say loan on this document?
- 13 It does not. Α.
- 14 MS. LARYEA: No further questions.
- 15 MR. GOLDSMITH: No questions, your Honor.
- 16 THE COURT: You may step down.
- 17 (Witness excused)
- 18 THE COURT: Next witness.
- MR. KOBRE: 19 The government calls Stacey Hayes.
- 20 STACEY HAYES,
- 21 called as a witness by the Government,
- 22 having been duly sworn, testified as follows:
- 23 DIRECT EXAMINATION
- 24 BY MR. KOBRE:

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Good morning, Ms. Hayes.

H51Wthi2

- Α. Good morning.
- Where do you work? 2 Q.
- 3 HSBC bank. Α.

- 4 What's your current position with HSBC? Q.
- Branch service manager. 5 Α.
- 6 Where are you based at? 0.
- 7 1002 Madison Avenue, New York, New York, 10075. Α.
- Around when did you first start working at HSBC bank? 8
- 9 Α. In 1994.
- 10 What was your position when you first got hired?
- 11 Α. I was a teller.
- 12 Could you briefly describe your progression in your work at
- 13 HSBC?
- 14 A. Yes. I started as a teller, then I was an assistant head
- 15 teller, then I became the head teller. Then I was a consumer
- 16 banker, then I was a senior consumer banker. Then I was a
- 17 branch operations officer, and now I'm currently branch service
- 18 manager.
- 19 At which HSBC branch were you branch manager?
- 20 At 1002 Madison Avenue. Α.
- 21 Is it OK if we call that the Madison Avenue branch? Q.
- 22 Α. Yes.
- 23 Did there come a time that you left HSBC for a period of
- 24 time?
- 25 Yes, there was. Α.

- 2 Hayes Direct
- 1 | Q. And when did that happen?
- 2 | A. That was in 2005.
- 3 | Q. And why did you leave?
- 4 A. Because the branch I was working in was going to have
- 5 | Saturday and Sunday hours, and I couldn't work.
- 6 Q. And did you find other employment during that period?
- 7 | A. I did.
- 8 | Q. What was that?
- 9 A. I worked at National Bank of Pakistan and RH Realty LP.
- 10 | Q. What kind of work did you do in connection with Bank of
- 11 | Pakistan?
- 12 A. I worked in the wire department area and the compliance
- 13 department.
- 14 | Q. Describe a little bit about your work in the compliance
- 15 department at that bank.
- 16 A. I would review transactions for unusual and suspicious
- 17 | activity.
- 18 Q. At some point did you return back to HSBC?
- 19 A. Yes, I did.
- 20 | Q. And around what year was that?
- 21 | A. That was in 2009.
- 22 | Q. Did you return to the same branch, Madison Avenue branch?
- 23 | A. Well, when I left, I was at a different location. When I
- 24 came back in 2009 is when I started at 1002 Madison Avenue.
- 25 | Q. And when you returned back in 2009, what was your position?

- At that time, it was branch operations officer.
- 2 And could you explain to us what some of your duties and Q.
- 3 responsibilities were as branch operations officer at the
- Madison Avenue branch? 4
- 5 A. It was being in control of managing operations of the
- branch, supervising tellers, reviewing new accounts for 6
- 7 accuracy and approving them.
- As part of your work with HSBC, have you become familiar 8
- 9 with the term "know your customer," or sometimes KYC for short?
- 10 Α. Yes, I did.
- 11 Can you describe what that is, generally?
- 12 It's generally making sure that the bank understands and
- 13 know who the customer is and how they will be using the bank.
- 14 And what's the purpose of that? Q.
- 15 Α. So we can understand what type of transactions the customer
- 16 will be using.
- 17 Are there particular risks the bank is concerned about?
- 18 Yeah, we're looking for unusual activity, anything that may
- 19 be linked to money laundering.
- 20 Does HSBC have a particular know-your-customer program? 0.
- 21 Yes. Α.
- 22 And during the course of your employment, have you received
- 23 training in HSBC's procedures for that?
- 24 Α. Yes.
- 25 And did your responsibilities as a branch operations

- officer include duties with respect to the know-your-customer 1 2 program?
- 3 Yes. Α.
- 4 In your work as branch operations officer in 2009, did you Q.
- 5 become familiar with the term "special category of client"?
- 6 Α. Yes.
- 7 What is that? Q.
- These are clients who are linked to governments throughout 8
- 9 the world and they have political connections.
- 10 Does the bank have any special know-your-customer
- 11 procedures when a prospective customer is identified as a
- 12 special category of client?
- 13 These clients would need prior approval before A. Yes.
- 14 opening the account through compliance, and their account is
- 15 handled with more enhanced due diligence.
- And through your work and through the training that you 16
- 17 received, could you tell us why that is?
- 18 A. Because they're looking to make sure that the bank is being
- 19 used properly and that there's no risk involved with the
- 20 customers that we are on-boarding.
- 21 What sort of risks is the bank concerned about with respect Q.
- 22 to special category of clients?
- 23 They're looking at possible money laundering, make sure
- 24 they're not linked in any way.
- Now, before I ask you a bit about HS, more about HSBC's 25

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know-your-customer program, could you briefly describe the process when a customer opens a new bank account at a branch such as the one that you worked at in 2009? A. Yes, the person will sit down with a banker and the banker

- will go through multiple questions regarding their use of the account, and in my role, once the account is opened, the documents that were received by the banker is given to me and I would review that.
- Q. I think you testified about this earlier. Am I correct that as the branch operations officer at your branch, you are in charge of the know-your-customer program at the branch? A. Yes, I'm responsible for reviewing all new accounts that are opened.

(Continued on next page)

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- BY MR. KOBRE:
- And describe what exactly that entails. 2
- 3 What I do is I look at the identification that's provided.
- 4 If there's any proof of address provided, I verify that on the
- 5 system that was inputted, I look at their company name, I look
- 6 at their company's address, I look at what type of work that
- 7 they do.
- Q. You mentioned you look at the company name and address. 8
- 9 Can you explain that a little bit more. What's the purpose of
- 10 that?
- 11 A. Because by the company's name, we should be able to know
- 12 what type of company it is and what type of position that
- 13 person holds in that company and what type of work they do in
- 14 that company.
- 15 Q. Okay. And beyond looking at the name of the company, is
- there any other additional steps that you take to verify the 16
- 17 information?
- 18 Can you rephrase that.
- 19 Sure. Once you look, once you see the name of the company
- 20 on the documents that are provided to you, do you do any
- 21 further research relating to the particular name of the company
- 22 or the employer?
- 23 Only if the name of the company -- if I can't tell what
- 24 type of business it is.
- 25 What other sorts of things do you look at when you review

- 1 | the account at the time of opening?
- 2 A. I look at a screen where we see what type of activity will
- 3 be coming in and out of the account.
- 4 | Q. And what's the purpose of that?
- 5 A. Just to see where the money is coming and going.
- 6 Q. What about the source of the funds? Is that something you
- 7 | look at as well?
- 8 A. Yes, that's the question that the banker would ask and will
- 9 provide that information.
- 10 | Q. And when you say that the banker will ask, are you
- 11 referring to the person -- you're not referring to yourself.
- 12 | A. No.
- 13 | Q. Who are you referring to?
- 14 A. The person who opened the account.
- 15  $\parallel$  Q. The bank employee who opens the account?
- 16 | A. Yes.
- 17 | Q. Can you give some examples that have come up in your
- 18 experience in terms of verifying information that's provided by
- 19 customers as part of the Know Your Customer program.
- 20 MR. DELAKAS: Objection, your Honor.
- 21 THE COURT: Overruled. You may answer.
- 22 A. Can you repeat the question.
- 23 | Q. Sure. Can you just give us an example of the sorts of
- 24 | things that have arisen, in your experience, in verifying
- 25 | information that's provided by customers.

9,000, 9500 --

Hayes - Direct

- Well, there was a -- an account where I didn't review the 1 account, it was from another branch, but the individual was a 2 3 owner of a frankfurt -- frank stand in Central Park, and he 4 would come in and make multiple cash deposits in the amounts of
  - MR. DELAKAS: Objection, your Honor.
  - THE COURT: Yes. Ladies and gentlemen, I'm going to strike this question and answer and you shall disregard it.
    - Q. Is the review process that you just described sometimes referred to as due diligence?
- 11 Α. Yes.

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- 12 And is this process, your review process, conducted for all 13 new accounts?
- 14 Α. Yes.
- 15 Q. Turning your attention to June 2010. As part of your
- responsibilities as the branch operations officer at the 16
- 17 Madison Avenue branch, did you learn that an individual named
- 18 Mahmoud Thiam had visited the branch to open a new account?
- 19 Α. Yes.
- 20 And how did you learn that? 0.
- 21 Because I was given the new account documents. Α.
- 22 And who gave you those documents? Ο.
- 23 Ajay Damle. Α.
- 24 Ο. Who is Ajay Damle?
- 25 He was a former employee of HSBC. Α.

- Hayes Direct
- Was he a banker at the bank? 1
- 2 Α. Yes, he was.
- 3 MR. KOBRE: And at this point Mr. DiMase is
- 4 approaching the witness with what are in evidence as Government
- 5 Exhibits 102-A through 102-H.
- 6 Q. Ms. Hayes, if we could just start -- if you could take a
- 7 look at 102-A, B, C, and D briefly, and just look up when
- you're done doing that. 8
  - Do you recognize those documents?
- 10 Α. Yes.

- 11 Q. And if you can just, going in order, just describe what
- 12 they each are.
- 13 A. 102-A is the master deposit agreement, which is our
- 14 signature card.
- 15 102-B is a copy of a US passport and a New York State
- driver's license. 16
- 17 And 102-C is a screenshot of our CIF screens on the
- 18 employment.
- If I can just interject there, what does CIF stand for? 19
- 20 Customer Information File.
- 21 Thank you. And just referring now to Government Exhibit D. Q.
- 22 Sorry. 102-D.
- 23 Α. B?
- 24 I think that was just the one that you were going to --Ο. D.
- 25 Α. Okay.

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- Q. What is that?
- A. And 102-D is the workshop -- workshop -- the worksheet that is printed out once the account is opened.

MR. KOBRE: And Mr. Beer, if we can publish for the jury Government Exhibit 102-A.

And Ms. Hayes, you can follow along on the screen.

If we can just enlarge the upper portion.

- O. And what is this form?
- A. This is the master deposit agreement.
- 10  $\parallel$  0. And for who?
- 11 A. For Mahmoud Thiam.
- 12 | Q. And what's the date that's indicated here?
- 13 | A. June 7, 2010.
- 14 | Q. What does that date signify?
  - A. The date the account was opened.
- MR. KOBRE: Okay. If we can go now, Mr. Beer, and publish Government Exhibit 102-B.
- And if we can go to 102-B, the second page. And enlarge the portion with the writing.
- 20 | Q. What are we looking at here?
- 21 A. A copy of a New York State driver's license.
- 22 | Q. For who?
- 23 A. Mahmoud Thiam.
- Q. And there is some writing on the left-hand side of that
- 25 page. Do you recognize the handwriting?

Yes.

Α.

1

- Whose handwriting is it? Q.
- 3 Ajay Damle. Α.
- 4 And is there a date indicated there? Q.
- Yes. June 7, 2010. 5 Α.
- 6 Thank you. 0.
- 7 MR. KOBRE: Mr. Beer, if we can publish Government Exhibit 102-C. 8
- 9 And enlarge the upper half of the page.
- 10 Q. You mentioned earlier that this is a printout from the 11 customer information file. Can you explain what we're looking 12 at here.
- 13 This is the screen where it would have the customer's Α. 14 employment information.
- 15 And where does the information that's here on this 0. screenshot here, where does that come from? 16
- Comes from the banker who opened the account. 17
- 18 And where does that person get the information from?
- Speaking with the client. 19 Α.
- 20 And you mentioned earlier that your role in the KYC process
- 21 involves reviewing certain documents that were provided to you.
- 22 Α. Yes.
- 23 Which documents are the ones that are provided to you for
- 24 your review?
- 25 It's the customer identification, it's the worksheet, and

- if the customer provided proof of address. 1
- So is Government Exhibit 102-A included in the 2 Q. Okay.
- 3 documents that you received?
- 4 Α. Yes.
- 5 And what about 102-B?
- 6 Yes. Α.
- 7 And how about 102-C, which is up on the screen right now?
- This information I would get when I'd go into our computer 8
- 9 system to review the account.
- 10 So it's not actually provided to you by the banker, but you
- 11 would pull it up on your own in order to conduct your review.
- 12 Α. Yes.
- 13 Okay. And looking at 102-C, what did Mr. Thiam tell 0.
- 14 Mr. Damle was his employer?
- 15 Α. AMER.
- And what did Mr. Thiam tell the bank was his occupation 16
- 17 with AMER?
- 18 Α. He was the chairman.
- THE COURT: Is that A-M-E-R? 19
- 20 THE WITNESS: Yes.
- 21 Is there a field here that describes additional info?
- 22 Α. Yes.
- 23 And what does it say? 0.
- 24 Α. Mining and natural resources consulting.
- 25 And that information comes from where?

- 1 A. This is the information the banker would have input into
- 2 the system.
- 3 | Q. In your review of 102-C -- are there several pages to
- 4 | 102-C?
- 5 | A. Yes.
- 6 Q. In your review of 102-C, did you see anywhere any
- 7 | indication that Mr. Thiam was the minister of mines of a West
- 8 | African country?
- 9 | A. No.
- 10 | Q. Now was there any indication anywhere on 102-C that
- 11 Mr. Thiam was a public official?
- 12 | A. No.
- 13  $\mid$  O. One more item on 102-C.
- 14 What did Mr. Thiam indicate was the employer's
- 15 | address?
- 16 A. 340 East 64<sup>th</sup> Street, Apartment 14H, New York, New York
- 17 | 10065.
- 18 | Q. Did you see that address anywhere else on the documents
- 19 | that you reviewed as part of your KYC process?
- 20 | A. Yes.
- 21 | Q. Where did you see it?
- 22 A. On the driver's license.
- 23 | Q. Did you later learn that the individual, Mahmoud Thiam,
- 24 whose documents you had reviewed was at that time the minister
- of mines for the Republic of Guinea?

Α. Yes.

- Can you describe how you learned that. 2 Q.
- 3 I learned that by -- I saw him on TV in our branch lobby. Α.
- 4 Explain how that came about. Q.
- 5 HSBC has a lobby where customers wait until they're being
- 6 seen by a banker, and we have a TV there that we keep for
- 7 customers to be able to look at the stock market. And in doing
- so, when I went out into the lobby area, I saw the name Mahmoud 8
- 9 Thiam on TV and under his name it said Minister of Mines of
- 10 Guinea.
- 11 When did you see him on TV in the nature of what you're
- 12 talking about now?
- 13 Α. I believe it was a day or two later.
- 14 It just so happened that you saw it on TV. Q.
- 15 Α. Yes.
- 16 MR. KOBRE: My colleague Mr. DiMase is approaching the
- 17 witness with what's marked Government Exhibit 1101.
- 18 Please take a look at that. Do you recognize that?
- 19 Α. Yes.
- 20 And what is it? Ο.
- 21 It's a screenshot of a interview on TV.
- 22 Q. And does Government Exhibit 1101 appear to you to be
- similar to what you saw on TV a day or two after Mr. Thiam came 23
- 24 in to open the account at HSBC at Madison Avenue?
- 25 Α. Yes.

- 1 MR. KOBRE: Your Honor, the government offers 2 Government Exhibit 1101.
- 3 | THE COURT: Received.
- 4 (Government's Exhibit 1101 received in evidence)
- 5 MR. KOBRE: Mr. Beer, if we can publish Government
- 6 | Exhibit 1101.
- 7 BY MR. KOBRE:
  - Q. Now when you saw this on TV at your branch, did you
- 9 actually recognize the defendant's face?
- 10 | A. It was the name.
- 11 Q. So had you actually seen the defendant at the bank in
- 12 person?

- 13 | A. No.
- 14 | Q. Did you recognize it from any of the identifications that
- 15 | you had reviewed?
- 16 | A. Yes.
- 17 | Q. Now after you learned from seeing this on TV that Mr. Thiam
- 18 was the minister of mines, did you notify any other division of
- 19 | the bank?
- 20 | A. Yes.
- 21 | Q. What was that?
- 22 | A. I first told Ajay that we needed to escalate this because
- 23 of the title, and then I reached out to my operations manager
- 24 and then to the compliance department.
- 25 | Q. If you could take a look at Government Exhibit 102-F.

1 Α. Yes.

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- If you can describe generally what is 102-F. Q.
- 3 These are emails that were sent by myself to our -- the operations manager and compliance. 4
  - MR. KOBRE: And Mr. Beer, if we can publish Government Exhibit 102-F, just the first page.

And if we can highlight starting from the email that starts Stacey A. Hayes or just, you know, underneath there.

- This is an email from you to who? Ο.
- 10 Jon Fagin. Α.
- 11 And who is Jon Fagin?
- 12 Α. He's the operations manager.
- 13 Okay. And if you can just read the first few lines for us. Ο.
- 14 "Hi, Jon, An account was opened for Mahmoud Thiam, Account Α.
- 15 No. 6287487333. Mahmoud Thiam is HSBC Hong Kong group premier
- 16 customer. He provided the following information at account
- 17 opening."
- 18 I'll just stop you right there. Then you go on to
- recite some information that Mr. Thiam had provided, correct? 19
- 20 Α. Yes.
- 21 That information that's listed there, where did that come
- 22 from?
- 23 That was the information that was input into the system at
- 24 the time the account was opened.
- 25 Was also some of that information provided to you verbally

- by Mr. Damle, or was it all from what was input? 1
- Some of it was verbal. 2 Α.
- 3 Okay. As a result of your conversations with the bank's
- 4 compliance department, did you take any further steps with
- 5 respect to the account for Mr. Thiam?
- Yes. We needed to get additional information. 6
- 7 And so what steps did you take to get that additional
- 8 information?
- 9 I provided some questions for Ajay to follow up.
- 10 If you could take a look at what's marked Government
- 11 Exhibit 102-E, Ms. Hayes. Just flip through that and I'll have
- 12 additional questions.
- 13 What are 102-E?
- 14 These are handwritten questions that we needed answers to. Α.
- 15 Q. Okay. We're not going to go through this in any detail.
- MR. KOBRE: But Mr. Beer, if you could publish 16
- 17 Government Exhibit 102-E, page 1.
- 18 Q. Just briefly describe, what are we looking at on this page
- 1 here? 19
- 20 These are my handwritten questions that I needed answers
- 21 to.
- 22 And you had gotten those questions from compliance?
- 23 Α. Yes.
- 24 Ο. If we can go to page 2.
- 25 It appears here, Ms. Hayes, that there are two sets of

- 1 | handwriting. Can you describe what we're looking at.
- 2 A. Yes. The larger handwriting is my handwriting, and the
- 3 | smaller one is Ajay Damle.
- 4 | Q. And without reading what's actually here, what did you
- 5 write down here?
- 6 A. Ouestions that needed to be answered.
- 7 | Q. And what did Mr. Damle write?
- 8 A. He provided the answers.
- 9 Q. Okay. And if we could look at page 3 of Government
- 10 | Exhibit 102-E.
- 11 What is this?
- 12 A. These are the same questions with answers in my
- 13 | handwriting.
- 14 | Q. Okay. And page 4?
- 15 | A. My handwriting with questions and the answers.
- 16 | Q. Now going back to page 2, you mentioned that Mr. Damle
- 17 provided you with answers?
- 18 | A. Yes.
- 19 Q. Do you know whether Mr. Damle in fact met with Mr. Thiam
- 20 | again, as was required?
- 21 A. I'm not sure if these answers were provided in person or by
- 22 | telephone or by email.
- 23 MR. KOBRE: Okay. If we can go to Government
- 24 | Exhibit 102-F, page 6.
- 25 Mr. Beer, if we can just go one page back. And if we

- 1 can just enlarge the lower email.
- 2 Q. What are we looking at here?
- Is it easier for you to look on the paper?
- 4 A. No, this is okay.
- $5 \parallel Q$ . Okay.
- 6 A. This is an email that I sent to Mary Visiko, who is in the
- 7 compliance department.
- 8 | Q. And what's the date of the email?
- 9 A. July 20, 2010.
- 10 | Q. If you can just read the first line of email.
- 11 A. "Hi, Mary. Mahmoud Thiam came into the branch yesterday
- 12 | and provided the following details."
- 13 | Q. So based on this document, did Mr. Thiam come into the
- 14 | branch for a follow-up interview?
- 15 | A. Yes.
- 16 Q. And what date did Mr. Thiam come into the branch?
- 17  $\parallel$  A. July 19<sup>th</sup>.
- 18 Q. Going back to Government Exhibit 102-E, page 2, are the
- 19 answers here those that you learned Mr. Thiam provided to
- 20 Mr. Damle on July 19, 2010?
- 21 | A. Yes.
- 22 MR. KOBRE: Okay. And if we can just, Mr. Beer, go
- 23 | back to the email we were just looking at, which is 102-F,
- 24 page 5.
- 25 Q. Could you describe what's contained in this email.

- 1 A. Answers to the follow-up questions.
- 2 Q. Okay. And you wrote this email.
- 3 A. Yes.
- 4 | Q. And where did you send this email to?
- 5 A. To our compliance department, to Mary.
- Q. As a result of your sending this email and the other steps
- 7 you took, what happened --
- 8  $\blacksquare$  A. The bank --
- 9 Q. -- to Mr. Thiam's account?
- 10 A. The bank decided to close the account.
- 11 | Q. Before that, were you required to fill out any additional
- 12 | forms?
- 13 | A. Yes.
- 14 | Q. And describe what that was.
- 15 A. It's the SCC form.
- 16 | 0. What does SCC stand for?
- 17 A. Special Category of Clients.
- 18 | Q. Why were you required to fill out the SCC form based on
- 19 | this information?
- 20 A. Because he was an SCC, and the compliance department
- 21 requires that form for their review.
- Q. And why was he an SCC?
- 23 A. Because of his title in Guinea.
- MR. KOBRE: Mr. Beer, if we can publish Government
- 25 | Exhibit 102-G.

- Hayes Direct
- 1 What are we looking at here?
- The SCC form. 2 Α.
- 3 If you could just read the heading of that document.
- Special Category of Client, SCC, Public Officials, 4 Α.
- 5 Connected Persons, Individuals That May Pose Reputational Risk.
- And who completed this form? 6 0.
- 7 Α. I did.
- And who is the SCC indicated on this form? 8
- 9 Mahmoud Thiam. Α.
- 10 Just briefly --Q.
- 11 MR. KOBRE: Mr. Beer, if you can enlarge the lower
- 12 half.
- 13 On this form, who is the name of Mr. Thiam's employer?
- 14 Government of Guinea. Α.
- What is his title and occupation? 15 Q.
- Minister of mines in Guinea. 16 Α.
- 17 And what were his source of income and wealth? Ο.
- 18 Accumulated savings from previous employment and sale of
- land in Africa. 19
- 20 MR. KOBRE: If we can go, Mr. Beer, to page 4 of this
- 21 SCC form.
- 22 What was the level of public position held?
- 23 Α. SCC 01.
- 24 And in looking at Item No. 4, Level of Public Position? 0.
- 25 Minister of mines in Guinea. Α.

- And finally, the last page, page 5. It asks whether there 1
- is a new relationship and, if bank relationship, provide name 2
- 3 What is the answer there? of bank.
- It's a new relationship, and the bank is HSBC Bank Hong 4
- 5 Konq.
- Can you describe why you indicated that. 6
- 7 Because we needed to know if the customer had a existing
- 8 relationship with our group cus -- our group banks, branches.
- 9 Q. And why did you indicate, when it says bank relationship,
- 10 HSBC Bank Hong Kong?
- 11 Because that's his previous banking information.
- 12 Okay. Who did you submit this form to?
- 13 To the compliance department. Α.
- 14 And what was the result of that? Q.
- The bank decided to close out the account. 15 Α.
- MR. KOBRE: Mr. Beer, if you can publish, please, 16
- 17 Government Exhibit 102-H. And if we can just enlarge the text.
- 18 Q. If you can just read this letter for us, Ms. Hayes,
- starting from "Dear Sir." 19
- 20 "Dear Sir, Based upon our rules for deposit accounts, we
- 21 will be closing your checking account, Account No. 628746733
- 22 and 628624816, effective August 26, 2010."
- 23 That's fine, Ms. Hayes. Thank you very much.
- 24 MR. KOBRE: Just one moment, your Honor?
- 25 No further questions, your Honor.

23

24

25

THE COURT: Okay. Ladies and gentlemen, we'll take 1 2 our midmorning recess. Let Ms. Rojas know when you're ready to 3 resume. 4 (Jury not present) 5 Mr. Kobre, any issues to discuss? THE COURT: 6 No, your Honor. MR. KOBRE: 7 THE COURT: Mr. Goldsmith? 8 MR. GOLDSMITH: No, your Honor. 9 THE COURT: Counsel, there is one thing I noticed. 10 think some emails were displayed this morning that had certain 11 material redacted; that is, portions of the page appeared blacked out on the screen. And I don't think we've said 12 13 anything to the jury yet about redactions, and I think I should 14 just tell them when they resume that the parties have 15 cooperated together to redact information that is irrelevant to the issues at this trial and that they should not speculate as 16 17 to what might be blackened out or not available for them to 18 read. Any objection? 19 MR. KOBRE: No, your Honor. 20 MR. GOLDSMITH: No, your Honor. 21 THE COURT: Thank you. 22 THE DEPUTY CLERK: All rise.

THE COURT: Counsel.

(In open court; jury present)

(Recess)

Hayes - Cross

- 1 CROSS EXAMINATION
- 2 BY MR. DELAKAS:
- 3 Q. Good morning, Ms. Hayes.
- 4 A. Good morning.
- 5 | Q. I just have a few questions.
- When Mr. Thiam came into the bank in June, that's the first time you saw him, is that correct?
- 8 A. I didn't see him in the bank.
- 9 Q. Just the name raised flags of who he was when you saw him
- 10 on CNBC, is that correct?
- 11 A. Correct.
- 12 | Q. Okay. Part of your job is to review information that Ajay
- 13 Damle would give you, is that correct?
- 14 A. Correct.
- 15 | Q. And what documents were given to you?
- 16 A. It was the driver's license, the passport, the master
- 17 deposit agreement, and the new account worksheet.
- 18 | Q. The driver's license that he gave you, that address is 340
- 19 East 64<sup>th</sup> Street, is that correct? 102-B.
- 20 | A. Yes.
- 21 Q. What other identification did he show you? Or not you
- 22 | specifically. What other identification did you have to
- 23 | review?
- 24 A. Passport.
- 25 | Q. What country was that passport from?

H511thi3 Hayes - Cross

- United States. 1 Α.
- Okay. Was there an issue of having dual citizenship at 2 Q.
- 3 all?
- 4 Α. No.
- 5 Can you open up an account at HSB with dual citizenship?
- 6 Α. Yes.
- 7 So that doesn't ring any bells. Q.
- 8 MR. KOBRE: Objection.
- 9 THE COURT: Sustained. Form.
- 10 World-Check, we were discussing about World-Check earlier,
- 11 you previously testified. What other --
- 12 MR. KOBRE: Objection.
- 13 MR. DELAKAS: I'll withdraw that. I'm sorry.
- 14 Did you do a World-Check search on Mr. Thiam? Q.
- 15 I do not --Α.
- 16 MR. KOBRE: Objection.
- 17 THE COURT: Overruled.
- I do not have access to do World-Check searches. 18 Α.
- Okay. Who would have access to that? 19 Q.
- 20 The compliance department. Α.
- 21 And it would be, you would give information to the Q.
- 22 compliance department to do a World-Check.
- 23 They will review the information I give them, and then a
- 24 part of their procedures, they would do World-Check.
- Okay. When he came in on or about June  $7^{th}$  -- is that 25

- 1 correct?
- That's when the account was opened, June 7<sup>th</sup>. 2
- 3 Okay. If you look at -- Government Exhibit 102-C is the
- customer information file? 4
- 5 A. Yes.
- Okay. On the upper right-hand corner, it says 6/8, is that 6
- 7 correct?
- A. Yes. 8
- June 8<sup>th</sup>? And I know now your files back then, having 9
- 10 paper and writing down notes was common practice back then.
- 11 Α. Yes.
- 12 So as you learned information, you put it on these
- 13 documents, is that correct?
- 14 A. Just to make notes, yes.
- 15 Q. Okay. If you look at the second page, it has the date of
- June 8<sup>th</sup> on top? 16
- 17 A. Yes.
- 18 Q. Okay. And what company is that?
- 19 Down on the bottom on the handwritten notes. I'm
- 20 sorry.
- 21 It says American Middle Eastern Resources.
- 22 Okay. Would that be the long name for AMER? Q.
- 23 Α. Yes.
- 24 To your knowledge. Okay. When he came into the bank, Ο.
- 25 Mr. Thiam, basically he gave information that he was, as you

- testified earlier, he was opening up an account for AMER, is 1
- that correct? 2
- 3 A. No.
- 4 MR. KOBRE: Objection.
- 5 THE COURT: Sustained.
- 6 When he came into the bank, what did he say he was opening
- 7 the account for?
- His personal account. 8 Α.
- 9 Okay. Now when you Googled him later --Ο.
- 10 Α. Yes.
- 11 MR. KOBRE: Objection.
- 12 THE COURT: Sustained. Form.
- 13 Did you Google him? 0.
- 14 Α. Yes.
- 15 Q. Okay. Is this after you saw the CNBC?
- 16 Α. Yes.
- 17 And you found out he was the minister of mines.
- 18 Α. Yes.
- 19 Okay. All right. Now when you found out that he was
- 20 minister of mines, you had to do the SCC search that you said
- 21 before, you testified to, is that correct?
- 22 Α. Can you rephrase that.
- 23 Yes, sure. You did an SCC? 0.
- 24 Α. I completed a form.
- 25 A form. Okay. Is that the same thing as a politically Q.

- exposed person, or PEP?
- 2 It's similar. Α.
- 3 Now when Mr. Thiam came into the bank, does he have to tell
- 4 you he's a PEP?
- 5 Α. Yes.

- 6 If his business results from mining, is that correct?
- 7 Can you rephrase that. Α.
- Sure. Let me go back some. 8 Q.
- 9 When you get information from a new client --
- 10 basically, as you testified earlier, there was no relationship
- 11 because he already had an account in Hong Kong.
- 12 Α. Correct.
- 13 Q. So from that information alone and from the driver's
- 14 license and the passport, he could have opened the account.
- 15 A. Yes.
- Then it came to your knowledge that he might have been a 16
- 17 PEP, politically exposed person.
- 18 A. Yes.
- 19 Okay. Now was he called back in to verify certain
- 20 information?
- 21 Α. Yes.
- 22 Q. Okay. If you go to 102-F, your emails. Let's go to the
- 23 second page.
- 24 And this email basically is an email string, you
- 25 answering to Nancy Polinski, Pokinski?

Hayes - Cross

- 1 A. Pokriki. P-O-K-R-I-K-I.
- 2 | Q. Pokriki. Is that correct?
- 3 A. Yes.
- 4 Q. Okay. So your response to her, there's a part here where
- 5 | it says that the company AMER has not opened yet.
- 6 | A. Yes.
- 7 Q. Where did you get that information?
- 8 A. From Ajay.
- 9 Q. Do you know how he got that information?
- 10 A. I'm not a hundred percent sure how. I would think he spoke
- 11 | with the client.
- 12 | Q. That would be Mr. Thiam.
- 13 A. Yes.
- 14 Q. Okay. And what date was that on this email?
- 15  $\parallel$  A. That was June 14<sup>th</sup>.
- 16 Q. Okay. So approximately a week after he first came in, is
- 17 | that correct?
- 18 | A. Yes.
- 19 Q. Okay. If you go to two pages later, there's another email.
- 20 | It's basically -- it's from Stacey. Excuse me. I'm sorry.
- 21 It's from Nancy?
- 22 A. Yes.
- 23 | Q. Okay. Did Nancy want more information about his ID?
- 24 A. Yes.
- 25 Q. Okay. Then if you go to the next page -- oh, I'm sorry.

- 1 Can we go back one. What date is that email?
- 2  $\parallel$  A. This is June 21<sup>st</sup>.
- 3 | Q. So if you go to the next page, the same exhibit, Government
- 4 Exhibit 102-F. So after your investigation, your findings, you
- 5 had to answer her what the People published earlier on your
- 6 email on the bottom.
- 7 A. Yes.
- 8 Q. Okay. Does it say Mahmoud Thiam is the minister of mines?
- 9 | A. Yes.
- 10 | O. How did that information come about?
- 11 A. This is information provided to Ajay.
- 12 | Q. Would that be from Mr. Thiam?
- 13 | A. Yes.
- 14 | Q. Okay. Did he tell you the purpose of the account?
- 15 A. The purpose of the account?
- 16 0. Yes. On this email.
- 17 If you look in the bottom section where there's like a
- 18 | space between the bullet points.
- 19 A. Yes.
- 20 | Q. Okay. It's like the fourth line down?
- 21 | A. Mm-hmm.
- 22 | Q. What does that say?
- 23 A. "Purpose of Account: New York is his primary residence.
- 24 | The account will be used for his personal use and bill paying.
- 25 | Appointments will be made -- will be the FA," which is

- financial adviser, "will be set to speak about financial 1 2 planning."
- 3 Q. Okay. Now when he was asked about being the minister of
- 4 mines, you may not know this, but there was some information
- 5 that Ajay relayed to you, is that correct?
- Can you rephrase that. 6 Α.
  - Sure. You now know that he's the minister of mines.
- 8 Α. Yes.

- 9 And you have to make your investigation so you can get more 10 information, as you testified earlier, that there's some
- 11 enhanced investigation on certain individuals who are SCC
- 12 status, is that correct?
- 13 A. Yes, I provide information for compliance to do that
- 14 investigation.
- 15 Q. Okay. If you look at the same email that we're discussing
- about, second part, where it starts, "Mahmoud Thiam is the 16
- 17 minister of mines in Guinea," what is the next sentence, if you
- 18 can read it to me, please?
- "He has held this position for the last 18 months. His 19
- 20 position is expected to end in October 2010. There will be
- 21 elections for a new minister of mines. He was asked to stay on
- 22 as minister until a new minister is renamed."
- 23 Okay. And this information you received before this email
- 24 was sent, is that correct?
- 25 I received it the day before. Α.

Hayes - Cross

- Okay. Can we go back to 102-D, customer info. It's the 1
- customer information file. 2
- 3 102-D? Α.
- 4 Q. Yeah.
- 5 THE COURT: Do you have a question, counsel?
- 6 Are you ready? Q.
- 7 Α. Yes.
- There's a date under what we discussed before, 8 Okay.
- 9 American Middle Eastern Resources. What is that?
- 10 I'm sorry. Are you sure this is 102-D? Α.
- 11 0. Yes. Second page.
- 102-D is the worksheet. 12 Α.
- 13 Is that the customer information file? 0.
- 14 No, it's not. Α.
- 15 Q. Do I have it wrong?
- C. Sorry. 102-C. It's the second page. 16
- 17 Α. Yes.
- What is that date? 18 Ο.
- What is the date? 19 Α.
- 20 No. Excuse me. Underneath American Middle Eastern
- 21 Resources, there's a date there. What is that?
- September 10<sup>th</sup>. 22 Α.
- 23 And what date would that refer to?
- 24 I believe it's the date that he was ending his position. Α.
- 25 With the minister of mines?

- Hayes Cross
- I'm sorry. September 10<sup>th</sup> is the date when American 1
- Middle Eastern Resources were to begin. 2
- Q. So that's the information that -- is that your handwriting? 3
- 4 I'm sorry.
- 5 A. Yes, it is.
- Okay. And where did you get that information from? 6 0.
- 7 From Ajay. Α.
- And he got that information from? 8 Q.
- 9 A. Mr. Thiam.
- So September 10<sup>th</sup> is the date that AMER, for short, is 10
- 11 going to end.
- It's going to begin. 12
- 13 Q. Begin. Excuse me. Going to begin. And what date on the
- 14 top of that customer information file do you have?
- June 8<sup>th</sup>. Α. 15
- Q. So would it be fair to say sometime a few days after you 16
- 17 found out he was a minister of mines, he gave this information
- 18 to Ajay?
- A. June 8<sup>th</sup> is the day after the account was opened. So 19
- 20 that information would -- I would have gotten the information
- on June 8<sup>th</sup>. 21
- 22 Q. Okay. All righty. Now you've never met Mr. Thiam, is that
- 23 correct?
- 24 A. No.
- 25 Okay. And all the information that you got was from Ajay?

H511thi3 Hayes - Cross

- 1 A. Yes.
- 2 Q. And the compliance conference.
- 3 | A. Yes.
- 4 | Q. So would it be fair to say that all the information that
- 5 | Ajay got was from Mr. Thiam?
- 6 A. Yes.

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7 | Q. I just have one more question.

8 Do you know why AMER had to open in September 10<sup>th</sup>?

- A. No, I do not.
- 10 Q. Okay. Would it be fair to say that Mr. Thiam might have
- 11 | had a conflict?
- 12 MR. KOBRE: Objection.
- 13 THE COURT: Sustained.
- MR. DELAKAS: Just give me a moment, your Honor?
- 15 Q. All right. One more item.
- When he opens the account again, you don't need to
- 17 | open up an account with a utility bill, is that correct?
- 18 A. Only if you need to provide proof of address.
- 19 Q. And how did he provide proof of address?
- 20 A. On his New York State driver's license.
- 21 Q. Okay. And that had the address of? If you remember.
- 22 | A. 340 -- I don't know -- I don't remember the full address.
- Q. Okay. It's 340 East 64<sup>th</sup>. Would that refresh your
- 24 recollection?

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A. I would have to look at the document. I don't remember off

## Case 1:17-cr-00047-DLC Document 114 Filed 05/19/17 Page 75 of 230

H511thi3 Hayes - Cross

1 | the top of my head.

- Q. Okay. So 102-B. It's the first one.
- A. Can it be put up on the screen?

4 MR. DELAKAS: Mr. Beer, can you do that, please.

A. If I can just look at the CIF screen, because that's the address.

340 East 64<sup>th</sup> Street, Apartment 14H, New York, New York.

(Continued on next page)

BY MR. DELAKAS:

- Do you have that information from the CIF where you got 2
- 3 from the New York State driver's license, is that correct?
- Α. Yes. 4

- 5 Q. While we have that screen up there, on the bottom, do you
- have something, customer be classified as a special category of 6
- 7 client, what's the answer to that?
- It has an N for no. 8 Α.
- 9 And then right after that, is the customer PEP, per se,
- 10 politically exposed person?
- 11 Correct. The answer is no.
- 12 Then "politically exposed person automatic scan," the
- 13 answer is blank?
- 14 Α. Yes.
- 15 Q. Those questions weren't asked when he first came into the
- Is that correct? 16 bank.
- 17 MR. KOBRE: Objection.
- 18 MR. DELAKAS: I'll rephrase it.
- THE COURT: Overruled. 19
- 20 Were those questions asked when he first came in to open
- 21 the account?
- 22 I wasn't in the interview, but whenever the, that question
- 23 is on the screen, the banker is required to ask that question.
- 24 So there's a possibility those questions weren't asked?
- 25 MR. KOBRE: Objection.

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Hayes - Redirect

1 THE COURT: Sustained. MR. DELAKAS: I have no further questions, your Honor. 2

MR. KOBRE: Just briefly.

REDIRECT EXAMINATION

BY MR. KOBRE:

Ms. Hayes, based on your review of the documents that

Mr. Damle provided to you for your initial review, was there

any indication anywhere --

THE COURT: Excuse me, counsel.

You may be seated.

MR. DELAKAS: Yes.

12 Q. Based on your review of the documents that Mr. Damle

13 provided to you for your review from his initial encounter with

Mr. Thiam, was there any indication anywhere that Mr. Thiam was

a government official?

16 Α. No.

MR. KOBRE: Nothing further.

THE COURT: Any recross?

MR. DELAKAS: No, your Honor.

THE COURT: You may step down.

(Witness excused)

THE COURT: Next witness.

MR. DiMASE: The government calls Ajay Damle.

24 AJAY DAMLE,

called as a witness by the Government,

H51Wthi4

1 having been duly sworn, testified as follows:

- DIRECT EXAMINATION 2
- BY MR. DiMASE: 3
- 4 Good morning, Mr. Damle. Q.
- 5 Α. Good morning.
- 6 Where do you currently work? 0.
- 7 I work for Citibank. Α.
- What's your current position at Citibank? 8
- 9 I work in sales operations. Α.
- 10 How long have you been there? Q.
- 11 Α. About three weeks.
- 12 Q. Say that again.
- 13 Three weeks. Α.
- 14 So you just started recently? Q.
- 15 Α. Yes.
- Did you work at any other banks prior to Citibank? 16 0.
- 17 Yes, I worked for M&T Bank. I worked for Wachovia Bank,
- 18 and then HSBC.
- 19 When did you start at M&T Bank?
- 20 I started in the summer of 2004. Α.
- 21 How long did you work there? Q.
- 22 Α. Roughly two years.
- 23 What was your position there? 0.
- 24 I went through a management-and-sales-development program,
- 25 by the end of which I was an assistant branch manager and

- eventually a branch manager. 1
- What were your basic duties and responsibilities at M&T 2
- 3 Bank?
- 4 A. I worked with the bank's customers. I helped them open
- 5 various types of accounts, established loans, and invest their
- money if they needed it. 6
- 7 You said two years you were there, is that right?
- Roughly, yes. 8 Α.
- 9 So am I right that it was around 2006 that you went to
- 10 Wachovia?
- 11 Α. Yes.
- 12 Why did you leave M&T Bank?
- 13 I received a better offer from Wachovia to go work in the Α.
- 14 city.
- 15 Q. What did you do at Wachovia?
- I was what was called a financial specialist. I was 16
- 17 basically like a personal banker.
- 18 What were your duties in that job? Q.
- They were similar. I worked with the bank's customers. 19
- 20 helped them open different types of accounts, do lending and
- 21 investments.
- 22 How long were you at Wachovia for?
- 23 Roughly two years. Α.
- 24 Now we're into approximately 2008, is that right? 0.
- 25 Α. Yes.

- Where did you go after Wachovia?
- I went to work for HSBC bank. 2 Α.
- 3 And specifically what location of HSBC bank did you move 0.
- 4 to?

- 5 I was at the branch on Madison Avenue and 78th Street, New
- York. 6
- 7 And how long did you work at HSBC at that branch?
- 8 Roughly three years.
- 9 And so is it fair to say that you were working there, so
- 10 you were working there in 2010 --
- 11 Α. Yes, I was.
- 12 What was your position at HSBC?
- 13 I was what was called a premier relationship manager. Α.
- Could you describe for the jury what that position entails? 14 Q.
- 15 Α. Premier relationship manager worked with what HSBC
- referred to as premier customers, who are high-net-worth 16
- 17 clients with certain assets with the bank, and I worked with
- 18 them around their banking, lending, and investment needs.
- 19 Just to go back to your transition from Wachovia to HSBC,
- why did you make that move? 20
- 21 Once again, I received a better offer from HSBC to join the
- 22 company.
- 23 Who did you report to at the HSBC Madison Avenue branch?
- 24 I reported to both a branch manager, who worked at the
- 25 branch, and I also reported to a sales manager, who managed

- premier relationship managers within New York. 1
- Did anyone work in the area of compliance? 2 Q.
- 3 A. Yes, we had an assistant branch manager by the name of
- 4 Stacey Hayes.
- Q. And could you, very briefly, describe what functions she 5
- 6 performed at the branch?
- 7 A. It was her job to validate identification and
- account-opening documents that were collected during account 8
- 9 opening.
- 10 Q. Now, in your position at the HSBC branch, did you have
- 11 involvement setting up bank accounts for high-net-worth clients
- 12 from time to time?
- 13 Α. Yes.
- 14 I'm going to direct your attention now to June 7 of 2010.
- Did you have occasion on that day to meet with any such 15
- clients? 16
- 17 Yes. Α.
- 18 Who did you meet with that day?
- I met with Mr. Mahmoud Thiam. 19 Α.
- 20 Had you ever met Mr. Thiam before June 7, 2010? 0.
- 21 Α. No.
- 22 What was the purpose of the meeting on June 7, 2010?
- 23 Mr. Thiam had come to our branch to establish a premier
- 24 relationship with HSBC in the United States.
- 25 And when you say establish a premier relationship, what

- does that mean? 1
- He needed to open bank accounts in the United States with 2
- 3 HSBC.

- Q. Were you able to check HSBC's systems to see if Mr. Thiam 4
- 5 had any preexisting relationship with HSBC?
- Yes. I did. Α. 6
  - And what did you find out from running that check?
- Within the HSBC directory, I did establish that Mr. Thiam 8
- 9 was a premier client in Hong Kong.
- 10 Other than that fact, in other words, that he was a premier
- 11 client in Hong Kong, were you able to access any other
- 12 information about the bank account in Hong Kong?
- 13 No, I don't believe so. Α.
- 14 Were you able to access any account-opening documents, to Q.
- the best of your recollection? 15
- 16 Α. No.
- 17 And account statements from that HSBC Hong Kong account?
- 18 Α. No.
- Generally speaking, Mr. Damle, during that June 7 meeting, 19
- 20 what did you and Mr. Thiam discuss?
- 21 A. We discussed what his needs would be for a banking
- 22 relationship insofar as what types of accounts he would need,
- 23 what type of process he would need to go through to open those
- 24 accounts, and that's what we discussed.
- 25 Were, in fact, accounts opened following the meeting?

- Α. Yes, they were.
- What kind of accounts? 2 Q.
- 3 We opened a checking and savings account. Α.
- 4 Can you just briefly describe the process of when a Q.
- 5 customer comes in to meet with you to open a bank account when
- 6 you were at HSBC?
- 7 Sure, so after the initial discussion that I described
- earlier where we discussed what types of accounts would be 8
- 9 appropriate, if we moved forward to account opening, I would
- 10 collect certain information and documents from the customer,
- 11 verifying his identity and other personal details. I would put
- 12 those into a system. An account and multiple accounts would be
- 13 opened and subsequently signed by the client.
- 14 So you mentioned a couple of different things there. Q. You
- 15 said that you obtained identifications from the client?
- 16 Α. Yes.
- 17 And what kinds of identification do you usually request?
- Ordinarily, there would be government-issued IDs in the 18
- form of passports, driver's licenses, things like that. 19
- 20 And you also mentioned certain pieces of information that
- 21 you would obtain from the client. Could you describe some of
- 22 the different pieces of information you would seek in your
- 23 initial meeting?
- 24 A. Yes, I needed information like the customer's employment
- 25 information, the source of wealth, their citizenship status,

- tax ID information, if that were applicable.
- What's the purpose of gathering that information about a 2 Q. 3 client when they set up an account?
- 4 To understand the clients whose money that we're housing.
- 5 It's to understand if there's any conflicts of interests with
- 6 regards to the types of accounts we're setting up, and
- 7 understand how they're going to be using the accounts.
- Are you familiar with the terms KYC and CIP? 8
- 9 Yes. Α.
- 10 Can you briefly describe what those terms mean?
- 11 KYC stands for know your customer, and CIP involves
- 12 customer identification policy.
- 13 And so what kind of information falls under the bucket of
- 14 know your customer?
- 15 That involves questions around what type of expected
- transactions we, the bank should be expecting; understanding, 16
- 17 as I said before, the source of wealth of the client.
- 18 basically understanding who we are working with on a
- customer-bank relationship. 19
- 20 What kinds of information fall under the bucket of CIP?
- 21 CIP involves the actual identification of the client,
- 22 things like a tax ID number, social security number, and the
- 23 forms of identification like passport, driver's license, as I
- 24 said.
- 25 Now, with respect to the information you gathered during

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Jthi4 Damle - Direct

- your meeting, what do you do with that information? Do you input it anywhere?
  - A. Yes, there is a bank system that we would use. I would input the client's answers to my questions around know your customer, and I would also have to collect copies of the
- 6 identification documents the client presented.
  - Q. Is there any process in place for the -- or, withdrawn.
- Was there any process at HSBC at that time in place for the review of new accounts opened at the bank?
- A. Yes. After collecting the information and collecting the documents, I would pass those on to the operations or assistant manager, Stacey.
- 13 | Q. In this case, was that Ms. Hayes?
- 14 A. Yes. Yes, it was.
- Q. Was that review process conducted for just a select group of new accounts or for all accounts?
- 17 | A. It's for all accounts.
- Q. I'm going to ask you now to look at Government Exhibit 102A in evidence.
- MR. DiMASE: And Mr. Beer, would you please publish that exhibit for the jury.
- 22 Q. Do you recognize that document?
- 23 | A. Yes.
- 24  $\parallel$  Q. What is it?
- 25 A. It's what's called a master deposit agreement for personal

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- Damle Direct
- 1 accounts. This is also referred to as a signature card.
- And when was this completed? 2 Q.
- 3 This would have been generated as soon as the account was
- opened, that same day. 4
- 5 So was this filled out during the meeting of June 7 with
- Mr. Thiam? 6
- 7 Yes, it was.
- Whose signature is here in the middle of the page where it 8
- 9 says signature?
- 10 That's Mr. Thiam's signature. Α.
- 11 And it has the date of June 7, 2010?
- 12 Α. It does.
- 13 Did he sign in your presence? 0.
- 14 He did. Α.
- 15 Q. And whose signature is at the bottom of the page?
- 16 That is also his signature.
- 17 MR. DiMASE: Let me turn to Government Exhibit 102B in
- 18 evidence, and I'll ask Mr. Beer to publish that.
- 19 Do you see that on the screen, Mr. Damle? Q.
- 20 Α. Yes.
- 21 What is this? Q.
- 22 This is a copy of Mr. Thiam's passport that he presented at
- 23 account opening.
- And from what country is this passport? 24
- 25 It's a United States passport.

- 1 | Q. Turning your attention to page 2 --
- 2 MR. DiMASE: Mr. Beer, scroll down to page 2.
- $3 \parallel Q$ . -- what is this?
- 4 A. That is a New York State driver's license that Mr. Thiam
- 5 presented.
- 6 Q. And there are notes here in the bottom left-hand corner of
- 7 | the document. Do you see those, Mr. Damle?
- 8 | A. Yes.
- 9 0. Whose notes are those?
- 10 | A. Those are mine.
- 11 | Q. What is the purpose of the notes you wrote there?
- 12 | A. Those are to verify both the client's name, the location
- 13 | that branch 682 -- 628 was the branch the account was opened
- 14 | at, the date I reviewed the documents, and that's my signature.
- 15 Q. That's a verification that you received those documents on
- 16 | that date?
- 17 A. Correct.
- 18 MR. DiMASE: Let's turn now to Government Exhibit
- 19 | 102C.
- 20 | Q. Do you recognize these two -- well, the document that's in
- 21 | front of you now, do you recognize that, Mr. Damle?
- 22 | A. I do.
- 23 | 0. What is it?
- 24 A. That's a screenshot from a system called customer
- 25 | identification -- sorry, customer information file.

- What is the customer information file system? 1
- That's the system or database where the information I would 2 Α.
- 3 have input at account opening would be displayed.
- 4 So with respect to Government Exhibit 102C, where did the Ο.
- 5 information inputted into this screenshot come from?
- 6 It came from the answers Mr. Thiam gave to me as I was
- 7 opening his account.
- What did Mr. Thiam say regarding his then employment during 8
- 9 the meeting?
- 10 He said that he was employed with a company called AMER.
- 11 He described his occupational role within that company as the
- 12 chairman. He gave his address as 340 East 64th Street address
- 13 and the phone number you see there, and he explained that his
- 14 source of wealth was from his employment, and that the business
- 15 that AMER was involved in was mining and natural resources
- 16 consultant.
- 17 Where did he say that his employer was located?
- He listed his location at 340 East 64th Street. 18 Α.
- And did you see that address earlier in the interview? 19 Q.
- 20 That was also the address on his driver's license. Α.
- 21 Now, I'll draw your attention to the bottom of the page --Q.
- 22 not the bottom, the middle of the page. Do you see those
- 23 notes?

- 24 Α. Yes.
  - Whose notes are those?

- I believe those are Ms. Hayes'.
- And turning to page 2 of Government Exhibit 102C, there are 2 Q.
- 3 notes there as well?
- 4 Α. Yes.

- 5 Whose notes are those? Ο.
- Those, I believe, are also Ms. Hayes'. 6 Α.
- 7 We'll turn to what you did after meeting, after this June 7
- meeting in a moment, but briefly did you provide information 8
- 9 from the meeting to Ms. Hayes after the meeting with Mr. Thiam?
- 10 Α. I did.
- And where did the information in the notes at the bottom of 11
- 12 pages 1 and 2 of this exhibit come from?
- 13 They came from Mr. Thiam's information that he gave me at
- 14 account opening.
- 15 Ο. And with respect to the notes on the first page, where it
- says "rocks, precious metals," what does that mean? 16
- 17 A. That would be further clarification for Ms. Hayes with
- 18 regards to what exactly mining natural resources entailed, that
- 19 he was mining rocks and precious metals.
- 20 Turning -- and that was in connection with the additional
- 21 information he provided, is that right?
- 22 Α. Yes.
- 23 Which was that he was a consultant in mining and natural
- 24 resources?
- 25 Yes. Α.

- Q. And second page of the document, what does American Middle Eastern Resources mean?
- 3  $\blacksquare$  A. That would, that would be the, what A-M-E-R stands for.
  - Q. And underneath it, do you see where it says former
- 5 | employer, banker of Hong Kong?
- 6 A. Yes.

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- Q. What does that mean?
- 8 A. That speaks to what Mr. Thiam did in before his position as
- 9 chairman of AMER.
- 10 Q. Do you recall when he said that AMER was going to be
- 11 | operating?
- 12 A. I believe at the time that I opened the account, he was
- 13 saying that he was already the chairman.
- MR. DiMASE: I'm going to show you Government Exhibit
- 15 | 102F and ask Mr. Beer to publish it, page 1 of that document.
- 16 Q. Drawing your attention down near the middle of the page
- 17 | regarding the information provided at account opening.
- 18 A. Oh, I'm sorry. Yes. This makes clear that, yes, he did
- 19 say during account opening that he had not opened yet but that
- 20 he would be working as chairman of AMER.
- 21 | Q. This email here in 102F refreshes your memory of that?
- 22 A. Yes. Yes, it does.
- 23 | Q. When you asked the question about employment, did you ask
- 24 Mr. Thiam what his current employment was?
- 25 A. I can't remember exactly how I phrased the question.

- What's your best recollection of how you phrased it?
- My best recollection is I would be asking for current 2 Α. 3 information.
- 4 And did Mr. Thiam ever mention during the meeting on June Ο.
- 5 7, 2010, that he was presently the minister of mines of the
- 6 country of Guinea?
- 7 Α. No.
- Would there have been a place where you would indicate that 8
- 9 position for that role, that governmental role in the CIF
- 10 system?
- 11 Α. Yes.
- 12 Where would you have indicated that?
- 13 I would have indicated that at the bottom of the CIF page Α.
- 14 where it specifically asked if they're affiliated with any
- government entities or political entities. 15
- MR. DiMASE: Could I ask, Mr. Beer, to publish 102C 16
- 17 again for the jury, and expand the portion beginning "is
- customer to be classified as." 18
- Q. Can you just indicate to the jury, using what's on the 19
- 20 screen, what you were discussing a moment ago?
- 21 Yes. It says there: "Is the customer to be classified as
- 22 a special category of client? Yes or no." Here we've entered
- 23 no. "Is he a politically exposed person or foreign government
- 24 related?" And again the answer is no.
- 25 Had he said that he was at the time the minister of mines

- of Guinea, what additional steps would you have taken? 1
- There would be other paperwork and other questions that 2
- 3 would need to be asked and then subsequently filed with regards
- 4 to the nature of the position he holds.
- 5 Q. And what is the purpose of that additional paperwork and
- collection of information? 6
- 7 The purpose is to make sure that the funds that that bank
- is housing are not the result of any ill-gotten gains or 8
- 9 corruption or anything that would put the bank at risk.
- 10 Q. What kinds of documents would need to be filled out,
- 11 specifically?
- 12 There would need to be questions with regards to exactly
- 13 what the nature of the client's role is within the government
- 14 or government agency. We'd need to understand things as far as
- 15 the expected transactions, wire transfers, cash deposits and
- 16 things like that.
- 17 MR. DiMASE: Let me now turn to Government Exhibit
- 18 102D and ask Mr. Beer to publish page 1 of that document to the
- jury. 19
- 20 Do you recognize this document?
- 21 Yes. Α.
- 22 Ο. What is it?
- 23 This was a worksheet that we printed out along with the
- 24 signature card at account opening.
- 25 And where did the information come from?

- This all came from Mr. Thiam's answers to my questions. 1
- And generally speaking, what kind of information is 2 Q.
- 3 inputted into these worksheets?
- General demographic information around his address, social 4 Α. security number, identification number, and employment. 5
  - The first page of the document, what account does this refer to?
- A. There's an account number at the top left ending in 816. 8
- 9 This would either be the checking or savings account number
- 10 that we set up.
- 11 Q. And turning to page 2, what account does this document 12 refer to?
- 13 A. So this is the account ending in 733. This is either --14 the opposite, either the checking or savings we opened that
- 15 day.

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- Q. So one of the two pages relates to the checking account and 16 17 one the savings account?
- 18 A. Correct.
- 19 And turning your attention to the third and fourth pages,
- 20 taking a look at the third page first, what is that?
- 21 This simply reflects the relationship that we opened, all
- 22 the products and services that were signed up for for the
- 23 client.
- 24 Q. And this is in connection with one of the two accounts in
- 25 particular?

- Damle Direct
- 1 A. It involves both of them. There's the HSBC premier, which
- 2 | is the checking. There's the HSBC premier investor, which is
- 3 | the savings. And then checks, master -- debit card, statement
- 4 summary, and placement summary.
- 5 Q. Turning your attention to page 4, what's reflected in this
- 6 page of Government Exhibit 102D?
- 7 A. This is the same information, the HSBC premier account,
- 8 checks and debit card.
- 9 Q. So you indicated earlier that the two accounts were opened
- 10 | at the conclusion of this meeting?
- 11 | A. Yes.
- 12 | Q. Do you recall if the account was funded on the day that it
- 13 was opened?
- 14 A. I do not believe it was.
- 15 | Q. Was it funded at some point thereafter?
- 16 | A. Yes.
- 17 | Q. I'll ask you -- I'm showing you what's in evidence as
- 18 Government Exhibit 101. Did you have a chance to look at that
- 19 | exhibit, Mr. Damle?
- 20 A. Yes, I have.
- 21  $\parallel$  Q. What is it?
- 22 | A. This is a statement from the account that we opened up.
- 23 | Q. And to be clear, is there more than one statement contained
- 24 | in that exhibit?
- 25 A. Yes, there are multiple statements.

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Damle - Direct

- 1 And fair to say these are account statements relating to 2 the two accounts set up at HSBC on June 7?
- 3 A. Yes.

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- 4 I'm going to ask you to look at page 2 of Government Q.
- 5 Exhibit -- actually, withdrawn.
- 6 I'll ask you to take a look at page 1 of Government 7 Exhibit 101.
  - MR. DiMASE: I ask Mr. Beer to publish that to the jury.
- 10 Q. Can you tell the jury which statement this is, what period 11 it covers?
- 12 A. Yes, this is from the -- this is the first statement from 13 when the account was opened until June 22 of 2010.
- 14 Q. And looking at the second page of the document, you indicated a moment ago that you don't believe the account was 15 funded on the day it was opened? 16
- 17 Α. Yes.
- 18 But you said it was funded sometime thereafter?
- 19 Α. Yes.
- 20 Can you tell from page 2 of Government Exhibit 101 when it
- 21 was funded?
- 22 Α. Yes.
- 23 Initially? 0.
- 24 Yes, it was funded two days later on June 9. Α.
- 25 How was it funded? Q.

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- It was funded via wire transfer of \$300,000. 1
- Can you tell from the document you're looking at where that 2 Q. 3 money originated from?
- 4 A. Yes, it came from HSBC in Hong Kong from an account housed 5 in Mr. Thiam's personal name.
  - Let me just ask you a couple of questions about wire What is a wire transfer? transfers.
- A wire transfer is an electronic transmittal of funds 8 9 between bank accounts.
- 10 Can you explain how wire transfers are generally initiated?
- 11 Yes, they need to be initiated by the party that is sending 12 the funds out of the bank account. Depending on the
- 13 institution there is various different ways it can be done, 14 either online or in person, via written authorization.
- 15 And what happens once that request is made by the individual wanting to send the money? 16
  - The bank, the bank, financial institution will put those details into their system and the funds will be remitted electronically, depending on whether it's international or domestic, via different channels to the recipient institution.
  - Q. And ultimately, the money will be sent from the requesting customer's account to the account to which they've directed the funds?
- 24 Α. Yes.
- 25 And you said that those wire transfers can be either

- domestic, meaning in the United States, or international? 1
- 2 Α. Yes.
- 3 MR. DELAKAS: Objection, your Honor.
- 4 THE COURT: Overruled.
- 5 Is that right? Q.
- Yes, it is. 6 Α.
- 7 Q. Let me also ask you to look at page 4 -- actually,
- withdrawn, page 3 of Government Exhibit 101. Can you tell the 8
- 9 jury what period this statement covers?
- 10 A. Yes, it covers the period from June 23, 2010, to July 23,
- 2010. 11
- 12 Q. And drawing your attention to the second page of that
- 13 statement or page 4 of the document, were there any
- 14 transactions from the account on June 29 of 2010?
- 15 A. Yes, there was an outgoing wire transfer in the amount of
- \$35,808.60. 16
- 17 And can you tell where that money was directed?
- 18 Yes. It indicates it was directed to the Dalton School. Α.
- 19 Do you know, have you heard of the Dalton School? Q.
- 20 Α. Yes, I have.
- 21 What is it? Q.
- 22 My understanding it's a very prestigious private school in
- 23 New York.
- 24 MR. DELAKAS: Objection, your Honor.
- 25 THE COURT: Sustained. The answer is stricken.

- Damle Direct
- Is it fair to say that, to your knowledge, it's a private 1 school located in New York? 2
- 3 Yes, to my understanding. Α.
- And were there any other transactions the day before that? 4 Q.
- 5 There was one transaction on June 28. Α.
- What was that transaction for? 6 0.
  - That's a \$21,000 payment to FIA Cardservices, a credit card payment.
- 9 It says pay by phone. What does that mean? Ο.
- 10 That means the client would initiate the phone, the payment
- 11 via the telephone with their bank, with their credit card
- 12 company.

- 13 Q. Now, you indicated that -- actually, withdrawn.
- 14 At the end of your initial meeting on June 7 with
- Mr. Thiam, what did you do with the information that you 15
- 16 collected?
- 17 I collected all the signed documents and the identification
- 18 documents into a file and presented them to Stacey, or Ms.
- 19 Hayes, for inspection.
- 20 Q. And did there come a time that Ms. Hayes came back to you
- 21 with additional questions regarding these accounts?
- 22 Α. Yes.
- 23 MR. DiMASE: Let's turn to 102E in evidence, and I'll
- 24 ask Mr. Beer to publish page 1.
- 25 Do you recognize page 1 of 102E, Mr. Damle?

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- Α. Yes.

- 2 What is it? Q.
- 3 It's a list of questions or requests for information from
- Ms. Hayes to myself. 4
- 5 And the notes on this page, whose notes are they? Ο.
- I believe they're Ms. Hayes'. 6 Α.
- 7 Turning to the second page of the document, whose notes are
- those? 8
- 9 They are Ms. Hayes' questions.
- 10 And when you say questions, are there answers listed here Ο.
- 11 on this sheet of notes?
- Yes, to the right of the questions and below. 12
- 13 Whose handwriting is to the right of the questions and
- 14 below?
- That's my handwriting. 15 Α.
- And turning to the third page, whose notes are these? 16
- These are Ms. Hayes'. 17
- Q. Do you know when the four questions at the top of that page 18
- were -- well, when those notes were taken? 19
- 20 I don't know the exact date. It was sometime after account
- 21 opening.
- 22 Q. And then there are additionally questions listed at the
- 23 bottom of that page, one, two, three, and four?
- 24 A. Yes, those would be some of the responses from the
- 25 preceding questions.

- When you say preceding questions, you mean the questions 1 2 that were posed on the second page of notes?
- 3 Α. Yes.
- 4 MR. DiMASE: Turn to the final page.
- 5 Whose notes are these? Ο.
- These are Ms. Hayes' notes. 6 Α.
- 7 And are these answers also in connection with the questions
- posed on page 2 of the notes? 8
- 9 Page 1 and 2. Α.
- 10 And these are Ms. Hayes' notes, you said?
- 11 Α. Yes.
- 12 So in terms of communicating information to Ms. Hayes, how
- 13 did you do that with respect to these questions?
- 14 I would collect the information from the client and then I Α.
- 15 would pass those along to Ms. Hayes verbally.
- 16 And you indicated that some of the notes are actually your
- 17 notes as well, right?
- 18 A. Yes.
- And did you provide those, in addition to your verbal 19
- 20 communications with Ms. Hayes, did you provide your handwritten
- 21 notes to her as well?
- 22 Α. I did.
- 23 MR. DiMASE: Let me turn to 102F.
- 24 I'm going to hand you that exhibit. Take a look through
- 25 that for a moment. Do you recognize those documents?

- Α. Yes, I do.
- 2 What are they? Q.
- 3 They are email communications from Ms. Hayes to various
- 4 members of our compliance unit.
- 5 Q. Where did the information contained about -- in those
- emails about Mr. Thiam come from? 6
- 7 They came from the interview I had with Mr. Thiam on
- 8 account opening.
- 9 OK. And are there emails that concern a second meeting 0.
- 10 with Mr. Thiam in those emails as well?
- 11 Yes, there are.
- So that brings me to the question, how did you go about 12
- 13 getting information to answer the questions that Ms. Hayes had?
- 14 I arranged a second meeting with Mr. Thiam. Α.
- Do you recall when that second meeting occurred? 15 Q.
- Yes, I believe it was July 19. 16 Α.
- 17 2010? Ο.
- 18 Α. 2010.
- 19 What was the purpose of that interview?
- 20 It was to collect the further information that the bank was
- 21 requesting.
- 22 MR. DiMASE: So let me ask Mr. Beer to again publish
- 23 page 2 of Government Exhibit 102E.
- 24 I'll also show you hard copies of Government Exhibit 102E
- 25 in evidence, which you're free to refer to.

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Damle - Direct

- 1 What's the first question that Ms. Hayes wrote here on page 2 of 102E? 2
- 3 She asked, What type of company is AMER?
  - And based on your notes and the notes Ms. Hayes made of Q. your verbal communications with her, can you tell the jury what Mr. Thiam told you in answer to that question?
  - MR. DELAKAS: Objection, your Honor.
- 8 THE COURT: Foundation.
- 9 BY MR. DiMASE:

Yes.

- 10 Q. You said that you had a meeting with Mr. Thiam on July 19, 2010, is that right?
- Α.
- 13 Did you ask the questions that Ms. Hayes wanted you to ask
- 14 to Mr. Thiam?
- 15 Α. I did.
- And drawing your attention to the first question, What type 16
- of company is AMER, did you ask Mr. Thiam that question? 17
- 18 Α. I did.
- 19 What did he say? Q.
- 20 He said, he said that the company was involved in mining
- 21 natural resources, real estate as well as tourism and
- 22 consulting, and that they were purchasing assets in all of
- 23 those interests.
- 24 Q. With respect to the second question, did you ask that
- 25 question to Mr. Thiam as well?

Α. I did.

- What was the question? 2 Q.
- 3 "What type of clients will he deal with?" Α.
- 4 And the word "he" there, does that refer to Mr. Thiam? Q.
- 5 It refers to Mr. Thiam, yes.
- 6 During the meeting on July 19, what did Mr. Thiam say in 0.
- 7 answer to that question?
- He explained that his clients will be institutional and 8
- 9 personal, international, both institutions as well as people.
- 10 Moving on to the third question, what was the third
- 11 question?
- 12 Whether the company had been established.
- 13 And did you ask that question of Mr. Thiam? 0.
- 14 I did. Α.
- 15 Q. What did he say?
- 16 He said that the company had been established, but he was
- 17 not affiliated with the company yet.
- 18 What was the fourth question? Q.
- 19 Fourth question was, Where is the location of the company? Α.
- 20 Did you ask that question of Mr. Thiam as well? 0.
- 21 I did. Α.
- 22 What did he tell you in response?
- 23 That the location was headquartered in Dubai and New York,
- 24 but it was a multinational company.
- 25 The fifth question here appears to be crossed out, but what

- was the question?
- What type of clients --2 Α.
- 3 MR. DELAKAS: Objection, your Honor.
- 4 THE COURT: Overruled.
- "What type of clients will he deal with?" 5 Α.
- And did you ask that question of Mr. Thiam as well? 6 0.
  - Yes, it was a duplicate of the previous question.
- What information did you get in connection with that 8
- 9 question?
- 10 That he'd be working with international -- international
- individuals and institutions. 11
- 12 Drawing your attention to the fourth page of Government
- 13 Exhibit 102E, is there an answer --
- 14 Yes. Α.
- 15 Q. -- that relates to that question in particular?
- Yes, that he'd be working with clients in the Middle East 16
- 17 and Africa about 90 percent.
- 18 Meaning that approximately 90 percent of the clients would
- be in that region of the world? 19
- 20 That's correct. Α.
- 21 What was the sixth question? Q.
- 22 Sixth question was, What was the purpose of the account? Α.
- 23 And what did Mr. Thiam say? 0.
- 24 He explained that New York would be his primary place of
- 25 residence, that the account would be largely operational for

- personal use and to pay bills. 1
- What was the following question? 2 Q.
- 3 The source of the funds, \$300,000. Α.
- Now, did this refer to the \$300,000 that had been wired in 4 Q.
- 5 from Hong Kong on June 29?
- June 9. 6 Α.
- 7 June 9? Q.
- June 9. 8 Α.
- 9 I'm sorry. Q.
- 10 Α. Yes.
- 11 And this meeting happened on July 19?
- 12 Α. Yes.
- 13 So those funds were already in the account at this point? Q.
- 14 They were. Α.
- And what did Mr. Thiam say about the source of that 15 Q.
- \$300,000? 16
- 17 A. He explained that they were savings from past employment
- and that he had sold land in Africa about three to four months 18
- 19 prior.
- 20 Q. Meaning approximately three to four months before your
- 21 meeting with him that day?
- 22 A. Correct.
- 23 What was the next question?
- 24 The next question was, How long has he been banking with
- 25 HSBC in Hong Kong?

- Damle Direct
- 1 And what did Mr. Thiam say about that?
- That he'd been banking with HSBC in Hong Kong for roughly 2 Α.
- 3 18 months.
- 4 Let me turn back to the third question about AMER. Did you Ο.
- 5 ask Mr. Thiam why he said at the first meeting that he was
- chairman of AMER? 6
- 7 I did. Α.
- 8 Q. What did he say?
- 9 He explained that he would shortly be assuming the post as
- 10 chairman of AMER but that he was not presently.
- 11 Why did he explain he wasn't?
- 12 He explained that he was currently the minister of mines in
- 13 Guinea and that as long as he held that position, he could not
- 14 hold the position of chairman of AMER.
- 15 Q. Let me turn to the last question. What was that question?
- "Is he the minister of mines in Guinea?" 16
- 17 Do you recall when during the meeting with Mr. Thiam on 0.
- 18 July 19 you posed that question to him? In other words, was it
- 19 early in the meeting, late in the meeting?
- 20 I believe it was early in the meeting. Α.
- 21 Why was that? Q.
- 22 Because it was contradictory to the information he had
- 23 given me at account opening.
- 24 Do you have a memory of that discussion?
- I believe so, yes. 25 Α.

- What do you recall him saying?
- I recall him explaining that it would be a conflict of 2 Α.
- 3 interest for him to serve as both the chairman of AMER as well
- as the minister of mines of Guinea; that he was in the process 4
- 5 of transitioning out of that role, and when the transition was
- 6 complete, he would assume the position of chairman of AMER.
- 7 Q. Let me ask it another way. When he came in on July 19, did
- he volunteer without a question that he was the minister of 8
- 9 mines?
- 10 Α. No.
- 11 0. How did you find out he was?
- 12 I explained to him that it had come to our attention that
- 13 he could possibly hold the position, and I explained to him the
- 14 bank needed to know exactly what his position was and whether
- he was the minister of mines in Guinea. 15
- What did he say in answer to that question? 16
- 17 He said he -- he did say that, yes, he was in the minister
- of mines and that he was in the process of transitioning out of 18
- 19 that role, but currently he was the minister of mines.
- 20 Q. Did you ask him why he didn't talk about that at the first
- 21 meeting?
- 22 I did ask for him to just clarify why he explained that
- 23 was the chairman of AMER, and he explained that he would be
- 24 assuming that role upon the transition out of his current
- 25 position.

- Damle Direct
- As a result of his reporting in that July 19 meeting that 1
- he was, in fact, the minister of mines, was his classification 2
- 3 changed in HSBC's systems?
- It was. 4 Α.
- Explain that for the jury. 5
- From the previous slide we had seen where it asked if the 6 Α.
- 7 person was a politically exposed individual or special category
- 8 of client, we had to change that answer to yes, and we had to
- 9 fill out the additional paperwork.
- 10 Did you fill out that paperwork? Ο.
- 11 Α. No.
- 12 MR. DiMASE: I'll ask you to look at 102G and ask
- 13 Mr. Beer to publish it to the jury.
- 14 What is that form? Q.
- That's the special-category-of-client form. 15 Α.
- 16 And this is the paperwork that was required once you
- learned that he was, in fact, the minister of mines? 17
- 18 Α. Yes.
- 19 And who filled this out? Q.
- 20 Α. Ms. Hayes.
- 21 Were there any additional transfers of money into the Q.
- 22 account after that second meeting with Mr. Thiam on July 19?
- 23 Yes, there were. Α.
- 24 I'm going to ask you to look at page 6 of Government
- 25 Exhibit 101.

Yes.

Α.

Q.

- When was that additional transfer?
- 3 That came -- sorry. That came in on July 26 of 2010. Α.
- MR. DiMASE: I'd ask Mr. Beer to publish the sixth 4
- 5 page of Government Exhibit 101. Mr. Beer, could you highlight
- 6 the transaction on, at the top of page July 26? Do you have
- 7 that?

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- 8 Q. Where did those funds -- first of all, how much money was
- 9 it?
- 10 It was \$100,000. Α.
- 11 Where did those funds originate from?
- 12 They originated from HSBC Hong Kong.
- 13 How do you know that? Ο.
- 14 The description states the global transfer with Hong Kong. Α.
- Is there a difference between a, quote, global transfer and 15 Q.
- a standard wire transfer? 16
- 17 There are differences, yes. Α.
- 18 What is a global transfer? Q.
- A global transfer refers to a transfer made within HSBC 19
- 20 systems between linked accounts in different countries.
- 21 And so it refers to a transfer of money from a Hong Kong,
- 22 HSBC account elsewhere in the world?
- 23 A. Yes.
- 24 How does one go about initiating a global transfer of money
- 25 in the HSBC system, or at least how would one have done it in

2010?

- One would access their respective accounts in both 2
- 3 countries online and link the two through a system called HSBC
- Global View. Once that linkage has been established, they're 4
- 5 able to transfer funds between their accounts.
- 6 And you said that this came from Hong Kong. Does that mean
- 7 from an HSBC account in Hong Kong?
- Yes. 8 Α.
- 9 Can you tell who was the beneficial owner of that account
- 10 in Hong Kong?
- 11 It would only be able to -- it would only be possible to
- 12 come from the client's own account in the foreign country. The
- 13 linkages can only be made between your own accounts.
- 14 Q. So based on that, you can tell that this would have come
- from a HSBC Hong Kong account that was owned by Mr. Thiam? 15
- 16 Α. Yes.
- 17 Were there any additional meetings which you attempted to
- arrange with Mr. Thiam after the July 19 meeting? 18
- At the time of the July 19 meeting, we had agreed to 19
- 20 meet the following week, I believe on the 26th, for a follow-up
- 21 meeting.
- 22 And what was the purpose of that follow-up meeting?
- 23 The purpose of that meeting was for him, for me to
- 24 introduce him to our financial adviser partner to discuss
- 25 allocating some of the funds in the account and -- you know, in

- different ways. 1
- Were you attempting to seek investment of some of the money 2
- 3 at HSBC?
- 4 Yes. Α.
- 5 Was that part of your job at HSBC at the time?
- 6 Α. Yes.
- 7 What happened with respect to that meeting?
- Mr. Thiam never showed up for that meeting, so it was 8
- 9 canceled.
- 10 Did he, in fact, communicate with you and tell you he was
- 11 not going to be able to make it that day?
- 12 Yes. Yes, he did.
- 13 Do you know what ultimately happened with the two accounts, 0.
- 14 the checking and the savings accounts, at HSBC's Madison Avenue
- branch? 15
- Eventually the decision was made to close those 16
- 17 accounts.
- Were you yourself involved in the closing of the accounts? 18
- I was not involved in the decision. I was involved in 19
- 20 communicating the fact that they were going to be closed.
- 21 How did you communicate with Mr. Thiam about that matter? Q.
- 22 There was initially a letter sent to Mr. Thiam indicating
- 23 that, and then I -- I communicated with him as -- to confirm
- 24 the fact that that was the decision made and to confirm what
- 25 would be done with the funds left in the account prior to

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closure.

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- What did Mr. Thiam instruct you to do with the funds 2 3 remaining in the account?
- He wanted the funds transferred to another bank account. 4 Α.
- 5 Do you remember as you sit here today what account that 6 was?
- 7 I believe that it was a account held at TD Bank in the United States under, I believe, his wife's name. 8
- 9 Q. I'll ask you to take a look at the eighth page of 10 Government Exhibit 101.
  - MR. DiMASE: And I'll ask Mr. Beer to publish that eighth page to the jury as well. Mr. Beer, could you highlight, or I'm sorry, expand the bottom of the page there, transactions of 8/24 and 8/25, and could you highlight the 8/25 transaction.
  - Q. Can you explain to the jury, Mr. Damle, the meaning of this entry?
- 18 A. Yes. This is an entry in regards to an outgoing wire transfer of \$130,000 being sent to a beneficiary Fatim Sow 19 20 Thiam.
- 21 Q. Was that a wire of that amount?
- Yes, it's a wire to TD Bank. 22 Α.
- 23 That was \$150,000? 0.
- 24 Α. 130.
- 25 130,000, correct. Q.

H51Wthi4

Just a few final questions for you, Mr. Damle. Early in your testimony, you mentioned a question you asked about the source of the \$300,000 that was deposited into the account at HSBC New York. Do you remember testifying about that?

Α. Yes.

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- And you said that you asked Mr. Thiam during the second meeting about the source of that money?
- 8 Α. Yes.
- 9 Q. And I think you testified that he said it was from prior 10 employment earnings and the sale of land in Africa 11 approximately three or four months ago?
- 12 Α. Yes.
- 13 Did Mr. Thiam ever, in connection with that money and the Ο. 14 source of that money, ever mention a person named Sam Pa?
- 15 Α. No.
- 16 Did he ever mention a person named Lo Fung Hung? 0.
- 17 Α. No.
- 18 Did he ever mention a person named Wang Xiang-Fei?
- 19 Α. No.
- 20 Did he ever mention a company called China International
- 21 Fund, or CIF?
- 22 Α. No.
- 23 Did he ever mention a company named China Sonangol? 0.
- 24 Α. No.
- 25 Did he ever mention companies by the names of Gabon, Q.

- 1 Bellvue, or Upper Side Management?
- 2 Α. No.
- 3 Did he ever mention a person by the name of Baker Al-Sadi?
- No. 4 Α.
- 5 Did he ever say that the money that was transferred into
- the HSBC New York account was the proceeds of a personal loan? 6
- 7 Α. No.
- 8 MR. DiMASE: Nothing further, your Honor.
- 9 CROSS-EXAMINATION
- BY MR. DELAKAS: 10
- 11 Good afternoon, Mr. Damle.
- 12 Α. Good afternoon.
- 13 Your position at the bank, at HSBC is basically to deal Ο.
- with high-rank customers, is that correct? 14
- 15 Α. Yes.
- Having a transfer of \$300,000, is that uncommon? 16
- 17 Α. No.
- 18 Now, when you first initiated the conversation with
- 19 Mr. Thiam, you asked him for certain IDs, is that correct?
- 20 Α. Yes.
- 21 And he provided you? Q.
- 22 Α. He provided me with the driver's license and passport.
- 23 What country was the passport from? 0.
- 24 Α. It was the United States.
- 25 And the New York -- excuse me. Let me rephrase that.

- What other ID did he show you? 1
- New York State driver's license. 2 Α.
- 3 Q. Do you remember the address on the driver's license, by any
- 4 chance?
- 5 A. I believe it was the same address that was on the customer
- identification file that we looked at. 6
- 7 Q. OK. After you collected all this information, you gave it
- to Stacey Hayes, is that correct? 8
- 9 Α. Yes.
- 10 Did there come a time where she actually asked you to, she
- 11 needed you to investigate Mr. Thiam a little bit more?
- 12 Α. Yes.
- 13 And when did you do that originally? 0.
- Α. 14 The first time I had the opportunity to do that was the
- July 19 meeting. 15
- 'cause if you look at, I believe it was given to you, the 16
- 17 customer information file, that would be 102C and D -- do you
- have it? 18
- 19 I don't have a hard copy, but I believe I know what you're
- 20 talking about.
- 21 I'm going to give you Government Exhibit 102C and
- 22 102D.
- 23 THE COURT: Counsel, maybe you could have an assistant
- 24 walk those documents for you.
- 25 MR. DELAKAS: Sorry, your Honor.

- Α. Yes, sir.
- OK. At 102C, that's the customer information file, is that 2
- 3 correct?

- A. Yes. 4
- 5 Q. And the notes that are underneath, "rocks, precious
- metals" --6
- 7 Α. Yes.
- -- is that your handwriting? 8 Q.
- 9 No. Ms. Hayes' handwriting. Α.
- 10 Now, this document's dated on the top? 0.
- 11 Α. June 8.
- 12 Q. So there was information coming in of who Mr. Thiam might
- 13 have been?
- 14 A. This was further information when Stacey asked me for
- clarification on his, the nature of business is mining and 15
- natural resources consulting, which I clarified for her. 16
- 17 Q. So when -- the following day or few days later after the
- 18 initial meeting, Ms. Hayes wants more information, right?
- 19 This was the following day, yes. Α.
- 20 Q. OK. So the following day -- OK. If you look at 102D,
- there's some more information there? That's the customer 21
- 22 information file. There's more --
- 23 A. 102 --
- 24 Ο. No?
- 25 D is the worksheet. Α.

H51Wthi4 Damle - Cross

- 1 | Q. 102C?
- 2 | A. Yes.
- 3 Q. OK. There's some more written notes there, is that
- 4 | correct?
- 5 | A. Yes.
- 6 Q. So there's more information that you were able to obtain
- 7 | for Ms. Hayes, is that correct?
- 8 A. Yes, at account opening, from account opening.
- 9 Q. OK. There is a date there. What does that date say?
- 10 | A. June 8.
- 11 Q. No, no. Down at the bottom, with the handwritten notes?
- 12 | A. June 10.
- 13 Q. Do you know what that date signifies?
- 14 A. I would say yeah.
- 15 | Q. And I believe you have 102F, is that correct.
- 16 A. Yes.
- 17 | Q. The emails?
- 18 A. Yes.
- 19 | Q. You're cc'd on a lot of these emails, is that correct?
- 20 | A. Yes.
- 21 | Q. Look at 102F. There's an email on the second page, is that
- 22 | correct?
- 23 | A. Yes.
- 24 | Q. This is dated what date?
- 25 A. I believe that's June 14.

- The information in this email, I know that you didn't write 1
- the email, but who wrote this email? 2
- 3 I believe Ms. Hayes did. Α.
- And how did Ms. Hayes get this information? 4 Q.
- 5 She obtained it from the account information I input and
- spoke to her about at account opening. 6
- 7 As to the 7th, would that be correct?
- Yes. 8 Α.
- 9 Going forward, there's another meeting -- email, about two
- 10 pages later.
- 11 Α. Yes.
- 12 Again, I know you did not write this email, but who is this
- 13 email from?
- I believe it says from Nancy Pokriki. 14
- 15 Q. And basically, who is that person? Do you know that
- 16 person?
- 17 A. I believe she worked in antimoney laundering compliance for
- HSBC. 18
- 19 Q. Would it be fair to say she's a person that needs more
- 20 information?
- 21 Α. I believe so.
- 22 And you would not deal with her, would you?
- 23 Not directly, no. Α.
- 24 Ο. Could you go to the next page?
- 25 Α. Yes.

- This email you're cc'd on, is that correct? 1
- Α. 2 Yes.
- 3 Now, do you recognize this email? 0. OK.
- Yes, I have. 4 Α.
- 5 Q. OK.
- I've seen it. Sorry. 6 Α.
- 7 Who is this email from? Q.
- This is from Stacey. 8 Α.
- 9 To the compliance department, correct? Q. OK.
- 10 Yes, I would say yes. Α.
- 11 How did Stacey get this information?
- 12 This information came from my second meeting with Mr. Thiam
- 13 on the 19th of July.
- 14 Q. And if you go down to the second page -- excuse me. I'm
- sorry, the second part of the email, where it says Mahmoud 15
- Thiam is the minister? 16
- 17 Yes. Α.
- 18 There was no other conversations prior to the 19th?
- Not that I recall. 19 Α.
- 20 Was there any telephone conversations?
- 21 MR. DiMASE: Objection.
- 22 THE COURT: Overruled.
- 23 Not that I can really.
- 24 So your first conversation after the 6/7 opening of the
- 25 account, the next time that you spoke to Mr. Thiam was July 19,

1 | is that correct?

- 2 A. No. No, not in regards to this information. I had spoken
- 3 with him prior.
- 4 | Q. OK.
- 5 A. On servicing issues.
- 6 Q. That's what I was getting at.
- 7 | A. OK.
- 8 | Q. So you had some information prior to July 19, is that
- 9 correct?
- 10 | A. I had conversations with him.
- 11 Q. OK. Would it be fair to say that when you approached
- 12 Mr. Thiam -- was this -- I'm sorry. Was this a telephone or
- was this an in-person meeting?
- 14 A. Which, which meeting are you referring to? I'm sorry.
- 15 (Continued on next page)

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BY MR. DELAKAS:

- The one before July 19<sup>th</sup>. 2
- 3 I'm sorry. I'm not understanding which meeting
- specifically you're speaking about. 4
- Q. Okay. I'll go back. 5
- July 19<sup>th</sup>, you got some information that was the day 6 7 before this email was sent.
  - A. Yes.
  - Then you testified that you met him before that to get some more information.
- I did not meet him for that information. I either 11 communicated via email or phone call. 12
- 13 Q. Okay. So it would be fair to say that after your initial 14 meeting of the opening of the account, you had another
- conversation with him. 15

reach out to him.

- I had communications with him, yes. 16
- 17 Q. Communications. Better word. Now that communication was 18 because Ms. Hayes told you to reach out to Mr. Thiam?
- A. I can't recall if it was Ms. Hayes or a different part of 19 20 the bank that was asking me to reach out to him. But I did
- 22 Q. And you needed to ask if he was a minister of mines.
- A. No. That -- that conversation before July 19<sup>th</sup> was with 23 24 regards to the wire transfer to the Dalton School.
- I don't think -- Let me rephrase the question. 25

- When you had the initial conference with Mr. Thiam at 1 the bank, you gave your information file to Ms. Hayes. 2
- 3 Correct. Α.
- 4 Ms. Hayes then asked you to get some more information. Q.
- 5 Α. Yes.
- 6 And from what you testified earlier, when I showed you
- 7 102-C -- that's the customer information file.
- Oh, yes, yes. 8 Α.
- 9 Q. Okay.
- 10 Α. Sorry.
- 11 And there's some information where it's the American Middle
- 12 Eastern Resources.
- 13 A. Yes.
- And I asked you about a date earlier too, September 10<sup>th</sup>? 14
- 15 Α. Yes.
- Okay. And if you look on top of the customer information 16
- file, you got a date of June 8<sup>th</sup>? 17
- A. 8<sup>th</sup>, yes. 18
- Okay. So this information is more information that 19
- 20 Ms. Hayes needed to get from Mr. Thiam via you.
- 21 Α. Correct. She wanted clarification of what was presented at
- 22 account opening.
- 23 Okay. Now is it my understanding at the time, when this
- 24 incident then happened, that a lot of notes were taken
- 25 handwritten?

- Α. Yes.
- 3 Correct. Α.

Q.

- 4 Okay. So a lot of the notes that you would take, you would Q.
- have to transfer into emails, transfer into, you know, computer 5
- 6 system.

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- 7 Α. Yes.
- If you look at 102-E, which are notes. 8 Q. Okay.
- 9 Α. Yes.
- 10 Okay. Who wrote this? Q.
- 11 Α. The questions are from Ms. Hayes.

It wasn't all computerized.

- 12 Okay. And this was given to you?
- 13 From what I recall, yes. Α.
- 14 Okay. And what date is that? Q.
- The date printed at the top is 6/24, June 24<sup>th</sup>. 15 Α.
- So approximately, after you met him, approximately two, 16
- 17 three weeks later, you needed to get more information from
- 18 Ms. Hayes.
- 19 Α. Yes.
- 20 And the following page, you did get some more information.
- 21 Α. Yes.
- 22 Okay. And what did he tell you in the information, that
- 23 what kind of company was he opening?
- 24 That he was opening a company involved with mining, natural
- 25 resources, real estate, and tourism.

- Damle Cross
- 1 But he could not be part of that company.
- 2 Α. Yes.
- 3 Why couldn't he be part of that company? 0.
- Because he was currently the minister of mines in Guinea. 4 Α.
- 5 I believe you testified earlier that he might have
- 6 conflicts?
- 7 Α. Yes.
- And do you know why he told you that? 8
- 9 Excuse me? Α.
- 10 Do you know why he told you that? Q.
- 11 I believe as an exclamation -- as an explanation --
- MR. DiMASE: Objection. 12
- 13 THE COURT: Sustained. Stricken.
- 14 I'll rephrase. When he opened this account for AMER, did Q.
- 15 he tell you what was the purpose?
- 16 MR. DiMASE: Objection.
- 17 THE COURT: Sustained.
- 18 What was the purpose of opening this account?
- 19 The purpose was, it was to be a personal account to pay his
- 20 personal bills and expenses.
- 21 Now if he was -- we discussed earlier in -- excuse me.
- 22 me rephrase that.
- 23 What is a politically exposed person?
- 24 It's a person with political -- who's been appointed to a
- 25 political position or a position in a cabinet, that type of

thing.

- 2 And there's another scrutiny, a level when somebody is
- 3 considered a PEP.
- Yeah, it's enhanced due diligence that's required. 4 Α.
- 5 Okay. Now did Mr. Thiam claim that he was opening this
- account because of his position? 6
- 7 Α. No.
- Q. Did he need to? 8
- 9 THE COURT: I'm sorry. Did he need to what, counsel?
- 10 Do you want to make a complete question.
- 11 MR. DELAKAS: Yes.
- 12 Did he need to identify himself to open this account as
- 13 being somebody that was politically exposed?
- 14 A. He would -- he needed to explain what his job was, what
- 15 his -- yes, he would have had to explain that.
- And his job was being chairman of AMER. 16
- 17 That's what he told me. Α.
- 18 And that company was not open yet.
- 19 I honestly cannot recall whether it was open or not.
- 20 believe that it was -- or his explanation was that it was.
- 21 That was his position.
- 22 Q. All right. If you look at 102-E. No. 3. It's the
- 23 handwritten notes.
- 24 "The company has been established. Not affiliated with
- 25 company at this time."

- Damle Cross
- Would it be fair to say that he was not a member yet? 1
- Yes, based on your conversation on July 19th, ves. 2 Α.
- Okay. So this was a July 19<sup>th</sup> conversation. 3
- 4 Α. Yes.
- 5 Okay. Now these notes, I asked you earlier if they're
- 6 usually summed up and put in computer form or email form
- 7 because at that time, handwritten notes were common.
- 8 A. Yes.
- 9 Then I refer you to 102-F.
- 10 A. Yes.
- 11 Q. Now basically in the bottom section, where Stacey's
- reporting her findings --12
- 13 A. Yes.
- 14 Q. -- this is all information that you got from Mr. Thiam, is
- that correct? 15
- 16 A. Yes.
- 17 This information that you had communication with and a
- meeting on July 19<sup>th</sup>? 18
- 19 Α. Yes.
- 20 Okay. Now you mentioned some transfers.
- 21 Α. Yes.
- 22 Q. Okay. Now if the account is put on alert or flagged, would
- 23 you take transfers?
- 24 I believe so, but I can't speak specifically to what would
- 25 be allowed or not allowed.

- If you looked at the Government Exhibit 102-G, which is the 1 Special Category of Client --2
  - I don't have a hard copy, but okay, yeah.
  - That was filled out by Ms. Hayes. Q. Okay.
  - Α. Yes.

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- So I think you've just been handed a hard THE COURT: copy of a document. Could you read the number.
- THE WITNESS: Yes. Exhibit 102-G. 8
  - Q. Now when was that document filled out; do you remember? does it refresh your recollection by looking at it?
- I don't remember the specific date. I know it was after 11 our July 19<sup>th</sup> meeting, my meeting with Mr. Thiam. 12
- 13 Q. Now the information that he was minister of mines happened 14 much earlier.
- THE COURT: What do you mean, counsel? Can you 15 rephrase that question. What information? 16
  - Q. The information of him being minister of mines was found out earlier than July 19<sup>th</sup>?
- 19 Α. It was brought --
- 20 MR. DiMASE: Objection.
- 21 A. -- to our attention that he might be the minister of mines, and it was confirmed by Mr. Thiam on the 19<sup>th</sup>. 22
- 23 Okay. Now when you fall into this category, there's a good 24 chance, in your experience, that the account might get closed,
- 25 is that correct?

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MR. DiMASE: Objection.

THE COURT: Sustained as to form.

- Q. What happens when you're considered a special category of client?
  - A. There can be enhanced scrutiny with regards to transactions within the account.
  - And ultimately if there's a danger, what happens?
  - I've not had the instance in my career to know on a routine basis what happens. So I can't specifically clarify as to what would constitute a closure or not, but it is -- it is given enhanced scrutiny with regards to the transactions.
- Was this account closed? 12
- 13 Α. Yes.
- 14 Okay. Do you remember when that account was closed, off the top of your head? 15
- A. Not off the top of my head. I can't say the specific date. 16 17 I believe it was sometime in August.
  - Q. From your recollection, were there any kind of other notifications system beyond that his account would be closed?
    - A. There was -- there was a letter sent out to him very soon after our meeting on the 19<sup>th</sup>, initial notification that his account was going to be closed. That was -- the letter was sent out before we had the meeting on the 19<sup>th</sup>, because it had been so long since the information had been requested and we had not heard back. After we had the meeting, we kept the

- account open on the basis of the fact he had provided further 1 information. 2
- 3 Q. When you say further information, I'm confused, because there was information given on July 19<sup>th</sup> --4
- 5 A. Correct.
- Q. -- but you had some communication prior to that where some 6 7 other information was given to you.
- A. Not information with regards to the request from the bank. 8
- 9 It was information about the wire transfer to the Dalton
- 10 School.
- Q. And that was -- I'm sorry. But when you were discussing --11
- when I showed you Exhibit 102-E and you said June 24<sup>th</sup>, do 12
- 13 you remember that?
- A. Yes, yes. 14
- It was information that you needed to know. 15 Q.
- 16 Α. Yes.
- And then that information you got before the 19<sup>th</sup>. 17
- No. That information was given to me on the 19<sup>th</sup>. From 18 Α.
- the 24<sup>th</sup> -- June 24<sup>th</sup> it was requested. On July 19<sup>th</sup> I 19
- 20 met with him and he provided the information.
- 21 Q. Okay. Understood. Now when you're an HSBC bank and your
- 22 account is closed because of the SCC status --
- 23 MR. DiMASE: Objection.
- 24 THE COURT: Sustained.
- 25 His account was closed, was it not?

- Yes, it was closed. Α.
- 2 And why was it closed? Q.
- 3 I -- I can't say why. I mean, that I don't know.
- 4 decision was made over my head.
- 5 Okay. Now when you are in that special scrutiny status, do
- you scrutinize accounts that are related to that account? 6
  - I don't understand the question.
- MR. DiMASE: Objection. 8
- 9 Α. Sorry.
- 10 Mr. Thiam had an account. Ο.
- 11 Α. Yes.
- 12 And how long did he have the account there?
- 13 All told, about two -- little more than two months. Α.
- 14 Okay. But there was no relationship with that bank but Q.
- 15 there was a relationship someplace else.
- A relationship with which bank? I'm sorry. 16
- 17 MR. DiMASE: Objection.
- 18 THE COURT: Sustained. Stricken.
- 19 Did Mr. Thiam have an account in Hong Kong? Q.
- 20 Α. Yes.
- 21 And what bank was that? Q.
- 22 Α. HSBC Hong Kong.
- 23 Okay. And it's fair to say that both HSB Hong Kong and HSB
- 24 New York, US, have affiliations?
- 25 Yes, within the same bank holding company.

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- Okay. Now when this scrutiny happened, did you have any 1 2 information from the Hong Kong account?
  - A. Not that I know of. I mean, other than the fact that it existed, I did not have any other information about his Hong Kong account.
  - Q. Now from your experience and your knowledge, when you closed this account, does this account affect his other accounts?
  - A. I don't know.
- 10 Q. All right.

11 THE COURT: How much longer, counsel?

MR. DELAKAS: Oh, not long. Another five, ten minutes, tops.

THE COURT: Okay. So we'll break for lunch.

Ladies and gentlemen, let Ms. Rojas know -- well, no.

2:00. Don't discuss the case. Thanks so much.

(Continued on next page)

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(Jury not present)

THE COURT: Mr. Kobre, anything else we need to discuss right now?

MR. KOBRE: No, your Honor.

THE COURT: Mr. Goldsmith?

MR. GOLDSMITH: No, your Honor.

THE COURT: Ms. Rojas mentioned that there is another French interpreter we'll be using in this trial, I understood from her, this afternoon. Should I be qualifying that interpreter now?

MR. GOLDSMITH: He is not in the courtroom at the moment, but when we have a chance, he can be qualified very quickly. He's on the interpreter's list. He's from our office.

THE COURT: Wonderful. Wonderful. Thank you.

Have a nice lunch.

THE DEPUTY CLERK: All rise.

(Luncheon recess)

## AFTERNOON SESSION 1 2 2:00 p.m. 3 (In open court; jury not present) 4 THE COURT: Counsel? 5 MR. GOLDSMITH: Yes, your Honor. A couple of issues to raise. 6 7 First is that in this last witness, there was some testimony about the bank's perceived conflict of interest 8 9 between an account holder being the minister of mines and 10 working in the mining sector, and I would suggest, and the 11 government has --12 THE COURT: I don't think it was the bank's conflict 13 of interest; it was the defendant's conflict of interest. 14 MR. GOLDSMITH: Well, it was the bank testifying that 15 that would have been a conflict of interest. The bank witnesses testified that would have been a conflict of 16 17 interest. So I discussed it with the government. They have no objection that we think a limiting instruction to the jury at 18 the close of the witness is appropriate for them to understand 19 20 that the perceived conflict of interest from the bank is not 21 for them to consider in whether or not the elements have been 2.2 raised. 23 THE COURT: I'm sorry. The defendant's not here. 24 I just realized it too. MR. GOLDSMITH: 25 THE COURT: I'm sorry. We'll just wait until the

defendant is produced.

So, counsel.

MR. GOLDSMITH: Yes.

THE COURT: Now that the defendant has arrived, so you're requesting what?

MR. GOLDSMITH: I'm requesting a limiting instruction from the Court at the close of the witness stating that the conflict of interest, as testified by bank witnesses, is not something for the jurors to speculate about in determining whether or not the government has proved the elements of the bribery and money laundering in this particular case. I don't want the jurors to be confused that somehow the bank conclusion that a conflict of interest, which is not a crime —

THE COURT: So I have to tell you, I really want to look at the transcript here. I'm not sure that this is a correct recitation of the testimony that was given, and I don't want to further confuse the jury about these issues. Really the last two witnesses reported, from their various vantage points, that when the defendant opened his account, he did not reveal he was the minister of mines; he instead talked about being chairman of a company involved in mining. When he was later confronted with the fact that the bank had learned he was the minister of mines, he admitted he was the minister of mines and said he had not yet taken the position of being chairman and expected to later in the fall. That's at least what I

remember the testimony from the two witnesses, the bottom line of it all, would be. Who testified about it being a conflict; I'd have to check whether or not that was actually what the defendant reported saying when he was confronted in the second meeting to explain that he couldn't take the position until the fall as chairman of this mining company or consultancy in the mining industry because for him to hold it at that point of time while he was minister of mines would have represented a conflict. If I'm correctly remembering the testimony, there is no limiting instruction to be given whatsoever and it's entirely appropriate for the jury to consider it, as consciousness of guilt, among other things. Now I would have liked to have reviewed the transcript if I'd known that this issue was going to be raised, so I'm going to ask counsel to review it and I'll give you another opportunity to be heard.

MR. GOLDSMITH: Thank you.

THE COURT: Next issue.

MR. GOLDSMITH: Next issue is how the Court would prefer scheduling for any legal arguments, as I presume the government is nearing the end of its case, and the Court did comment on Thursday that it did not wish to take up the time of the jury. So I wanted to know how we were going to proceed.

THE COURT: Absolutely, counsel. And if the government rests before a break or before the moment we're taking a break, sort of in the midst of our schedule with the

jury in the courtroom, you can simply stand and say, "Your Honor, I have a motion," and I'll say, "I'll hear you at the next break."

MR. GOLDSMITH: All right.

THE COURT: Anything else?

MR. GOLDSMITH: Finally, Mr. Momo Sakho, who is the subject of the video teleconference motion --

THE COURT: Yes.

MR. GOLDSMITH: —— was actually able to obtain a visa and is here and is prepared to testify in person. The Court had mentioned, in response to the letter addendum that I provided, that it felt that there was a portion of it that possibly reflected upon expert testimony, that being that Mr. Sakho would testify or could testify that the 85/15 percent split on the CIF deal was within the Guinean code of mining; it was appropriate. So before we got there, I would like to know if the Court felt that that was expert conclusion, although I would note that Mr. Sakho was the legal adviser to the president on mining and was well experienced in government about what would have been appropriate, especially considering the fact that the government, in its direct examinations of Mr. Camara and Mr. Sande, seemed to raise the issue of whether these CIF deals were legal.

THE COURT: Look, I can't put my hands right now on the document you're referring to that had my markup.

1 Aha. I have it.

You're referring to the April 23<sup>rd</sup> letter. And it's for the government to raise the issue. I'm not going to object if the government doesn't object. If the government objects, then I'll hear everybody.

MR. GOLDSMITH: Very well.

THE COURT: So this was originally presented as an expert witness. That was withdrawn. Then he was offered as a fact witness. So --

MR. GOLDSMITH: Well, I'm just trying to raise any issues before they happen in furtherance of the Court's directives.

THE COURT: Thank you, thank you, Mr. Goldsmith. I appreciate that. Okay.

MR. DiMASE: Your Honor, of course we do intend to object to that testimony, so I'm not sure if it's something the Court wants to address before the witness is on the stand. We can address it now or we can simply make the objection at the time the testimony is proffered.

THE COURT: Okay. Well, the jury's been ready for ten minutes. So let me understand. When is the government resting?

MR. KOBRE: Right after this witness, your Honor.

THE COURT: Okay. And who is your first witness,

Mr. Goldsmith?

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MR. GOLDSMITH: Mr. Sakho.

THE COURT: And how long will his testimony take, on direct?

MR. GOLDSMITH: I anticipate his direct will probably be a half hour.

THE COURT: Okay. So we'll take a break at the end of the -- well, we can't do that. So the government will object where it wishes to during the direct testimony, and if I don't allow the testimony, we'll take a break after the end of the direct, I'll rule on any objections, and if I permit the testimony based on those rulings, then after the break, you'll be able to complete the direct.

MR. GOLDSMITH: Thank you.

THE COURT: Good. Good. And by the way, I'm Is it Mr. Delakas? I want to think that you had a sorry. lovely weekend playing soccer and -- but I hope it's nothing more serious.

MR. DELAKAS: No, it's not anything serious, your Honor. Thank you.

> THE COURT: Good. Thanks.

Bring in the jury.

(Continued on next page)

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(Jury present)

THE COURT: Ladies and gentlemen, I have a brief comment to make to you that's entirely unrelated to the witness' testimony, something I wanted to tell you earlier this morning.

Earlier this morning, you saw some emails on a screen and some blacked-out portions. I think it's pretty obvious to you that there was material that the parties had redacted and agreed to redact. And that's customary, entirely ordinary. Those passages from documents that are irrelevant to the record need not be received into evidence and presented to you, and you aren't to speculate whatsoever as to what material might have been redacted. That's the normal procedure in any trial. Thank you so much.

Counsel.

MR. DELAKAS: Thank you, your Honor.

CROSS EXAMINATION CONTINUED

BY MR. DELAKAS:

- Mr. Damle, welcome back. Q.
- Thank you. Α.
- 21 Q. I just have a few questions.

22 When Mr. Thiam came into the bank, he offered you the 23 IDs that we mentioned earlier.

- Α. Yes.
  - And that information, you were able to produce a CIF, or

- the customer information form. 1
- The IDs, I made copies of. With the answers to my 2 Α.
- 3 questions, that's what I put into the CIF.
- Okay. And it would be fair to say that the CIF was dated 4
- June 8<sup>th</sup>; do you remember? 5
- A. The information was input June 7<sup>th</sup>, but yes, the 6
- printouts were dated June 8<sup>th</sup>. 7
- Q. Is it also fair to say that all the information that you 8
- 9 obtained after your initial meeting and the last email that was
- on July 19<sup>th</sup> was offered by Mr. Thiam? 10
- 11 Α. Yes.
- 12 And as you know, his account was closed, is that correct?
- 13 Α. Yes.
- 14 Okay. Now on the CIF there are questions there about being Q.
- a PEP, or politically exposed person? 15
- 16 Α. Yes.
- 17 And they were answered both no.
- 18 Α. Yes.
- Okay. And lastly, because his account was closed, other 19
- 20 than filing the SCC or the special category that Ms. Hayes --
- on July  $20^{\mbox{th}}$ , there's no other reason to articulate that the 21
- 22 fact that this account was closed other than that.
- 23 MR. DiMASE: Objection.
- 24 THE COURT: Sustained. You may lay a foundation.
- 25 Ms. Hayes filled out a SCC form, is that correct?

Yes, she did. 1 Α.

- And that happened on July 20<sup>th</sup>. Q.
- I'm not sure what the date was. 3
- 4 But because of that investigation, do you know if the Q.
- 5 account was closed based on that?
- A. I know that the account was closed. I do not know what the 6
- 7 reason was for the closure.
- Q. Okay. But prior to that, there would be no other reasons 8
- 9 to close that account.
- 10 MR. DiMASE: Objection.
- THE COURT: Prior to what? 11
- MR. DELAKAS: I'm sorry, your Honor? 12
- 13 THE COURT: I'm just trying to understand your
- 14 question. Prior to what?
- 15 MR. DELAKAS: Prior to that SCC filing that Ms. Hayes
- did on July 20<sup>th</sup>. 16
- 17 MR. DiMASE: Objection.
- 18 THE COURT: Sustained.
- BY MR. DELAKAS: 19
- 20 O. No other documents would lead for the closure of that
- 21 account, is that true?
- 22 MR. DiMASE: Objection.
- 23 THE COURT: Sustained.
- 24 Why was the account closed?
- 25 I don't know. Α.

Damle - Redirect

- 1 MR. DELAKAS: Okay. Nothing further, your Honor.
- THE COURT: 2 Thank you.
- 3 Redirect?
- 4 MR. DiMASE: Very briefly, your Honor.
- 5 REDIRECT EXAMINATION
- BY MR. DiMASE: 6
- 7 Mr. Damle, you've testified a little bit today about SCCs
- and PEPs, or PEPs? 8
- 9 Α. Yes.
- 10 And again, what is a PEP? Ο.
- 11 Α. It's what's considered a politically exposed person.
- 12 Q. What's an SCC?
- 13 Α. Special category of client.
- 14 Okay. And is a PEP sort of a subcategory of an SCC? Q.
- To my understanding, yes. 15 Α.
- So SCCs are a broader group of people who -- why don't you 16
- 17 explain. What's your understanding of the relationship between
- 18 the SCC category and the PEP category?
- 19 So SCC, the special category of client, is a broad
- 20 terminology for clients who need to have their accounts and
- 21 transactions monitored on a close, more scrutinized basis.
- 22 There are different reasons that a client might fall into that
- 23 basis, one of which is that they are a politically exposed
- 24 person.

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And that's why you said that politically exposed Okay.

- 1 person is a subcategory of SCC.
- 2 | A. Yes.
- 3 Q. And can a person who is an SCC maintain an open account --
- 4 A. Yes.
- $5 \parallel Q. -- at HSBC?$
- 6 A. Yes.
- 7 Q. In fact, isn't the last initial of that acronym for the
- 8 | word "client"?
- 9 | A. Yes.
- 10 Q. And can PEPs also maintain open bank accounts at HSBC?
- 11 A. Yes.
- 12 | Q. Is it fair to say that what you've testified about today is
- 13 | that those accounts simply get a greater level of scrutiny due
- 14 | to the categorization within these categories?
- 15 A. That is correct.
- 16 | Q. But simply because you are a PEP or an SCC does not mean
- 17 | your account is automatically closed, is that right?
- 18 A. No.
- 19 MR. DELAKAS: Objection, your Honor.
- 20 | THE COURT: Sustained. Stricken.
- 21 | Q. And Mr. Damle, you were asked some questions about that
- 22 | initial meeting with Mr. Thiam during your cross.
- 23 | A. Yes.
- 24 | Q. When you asked Mr. Thiam what his job was during that
- 25 initial meeting on June 7<sup>th</sup>, did Mr. Thiam say he was the

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sir?

minister of mines? 1 2 Α. No. 3 MR. DiMASE: Nothing further. 4 THE COURT: Recross. 5 MR. DELAKAS: Nothing further, your Honor. 6 THE COURT: You may step down. 7 (Witness excused) THE COURT: Next witness. 8 9 MR. KOBRE: The government rests, your Honor. THE COURT: Mr. Goldsmith. 10 11 MR. GOLDSMITH: Your Honor, the defense would have a 12 motion for the Court. 13 THE COURT: I'll take that at the next break. 14 MR. GOLDSMITH: Very well. Thank you. 15 At this time, your Honor, the defense would like to mount a case before the Court. 16 17 THE COURT: I'm sorry? You have a witness to call? MR. GOLDSMITH: I do have a witness who is here and 18 available. Defense would now call Momo Sakho. 19 20 We're retrieving him, your Honor. THE COURT: Thank you. You may be seated, 21 22 Mr. Goldsmith. 23 I believe we have an interpreter to serve as an

interpreter between French and English today. Is that true,

1	THE INTERPRETER: Yes, your Honor.
2	THE COURT: If you could please identify yourself for
3	the record.
4	THE INTERPRETER: Yes. My name is Emmanuel I. Orji.
5	THE COURT: And Mr. Orji, how did you learn English?
6	THE INTERPRETER: I learn English from primary school.
7	I'm from Nigeria originally.
8	THE COURT: From?
9	THE INTERPRETER: Nigeria.
10	THE COURT: Thank you. And is French your native
11	language?
12	THE INTERPRETER: French is not my native language.
13	THE COURT: How did you learn French?
14	THE INTERPRETER: I started French in second grade
15	school, high school, and I went to school in Paris, France.
16	THE COURT: And how long have you served as an
17	interpreter between English and French?
18	THE INTERPRETER: In the United States, about ten
19	years.
20	THE COURT: Thank you.
21	Counsel, is there any objection to finding Mr. Orji
22	qualified to serve as an interpreter between French and
23	English?
24	MR. DiMASE: No, your Honor.

MR. GOLDSMITH: No, your Honor.

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H511thi5 Sakho - Direct

1 THE COURT: Thank you. Please place the interpreter 2 under oath.

(Interpreter sworn)

(Witness sworn through interpreter)

MR. GOLDSMITH: May I inquire? Thank you.

MOMO SAKHO,

called as a witness by the Defendant,

having been duly sworn, testified as follows (through the

interpreter):

- 10 DIRECT EXAMINATION
- BY MR. GOLDSMITH: 11
- 12 Mr. Momo, where do you live?
- 13 Α. In Guinea, Conakry.
- 14 How long have you lived there? Q.
- I was born -- I was absent from Guinea for about 30 15 Α.
- years -- 1972 to 2002. I returned in 2002, and since then I 16
- 17 have lived in Guinea.
- 18 What do you do for a living?
- 19 I am an attorney. Α.
- 20 In Guinea? 0.
- 21 Yes, yes, in Guinea. I'm an attorney in the Guinea bar. Α.
- 22 Where did you receive your law degree from? Q.
- 23 I had a master's degree in juridical law. Α.
- 24 Ο. From where?
- 25 In Abidjan, Côte d'Ivoire. Α.

- Sakho Direct
- And when did you receive that degree? 1
- 1998. 2 Α.
- 3 In 2009 what was your occupation?
- In 2009 I was adviser to the president in charge of natural 4 Α.
- resources, and development. 5
- For the government of Guinea? 6 0.
- 7 THE INTERPRETER: I'm sorry?
- Were you in that capacity for the government of Guinea? 8
- 9 Α. Yes.
- 10 Was that your first job in government for Guinea?
- 11 Α. No.
- 12 What other experience did you have before then with the
- 13 Guinean government?
- 14 I was legal adviser for ministry of geology and mines from
- 2003 to 2008. 15
- In 2008 did anything happen in regards to the Guinean 16
- 17 government?
- A. In December of 2008, the president passed away. The 18
- president of the republic died. Then the military seized 19
- That was on the 22<sup>nd</sup> of December 2008. 20
- 21 Q. What, if any, changes were made to the Guinean government
- 22 when the new regime took over at the end of 2008?
- 23 A. I did not understand.
- 24 Could you describe the structure of the Guinean government
- 25 in 2009.

- 1 It was a classic structure. When the military seized
- power, there was a shift of the military junta. His name is 2 3 captain Moussa Dadis Camara.
- 5 Yes, Dadis. Α.

Q.

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6 Okay. Please continue to explain.

Did people refer to him as Dadis?

- 7 He formed his government, on January 15, 2009, naming a
- prime minister, Kabiné Komara. There were other members of the 8
- government. He constituted his cabinet, and on January 15<sup>th</sup>, 9
- 10 2009, at that time I was appointed adviser in charge of
- 11 resource, natural resources.
- 12 Were there any portions of the government that President
- 13 Dadis suspended when he took office?
- 14 A. There were republic -- republican institutions were in
- force, but the Constitution at that time was suspended. 15
- function of the ministers, some of them, the previous 16
- 17 government were arrested at the time, and subsequently they
- were relieved. 18
- 19 Could you describe the role that President Dadis played in
- 20 the government in 2009.
- 21 There was no specific or particular role. He took power.
- 22 The administration was functioning in a very difficult way.
- 23 What do you mean by that? 0.
- 24 The president was never presiding over the Council of
- 25 Ministers. He worked only at night. He doesn't work during

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Sakho - Direct

- So he did not have the aptitude to lead a government. 1 the day.
- 2 There were young officers without any state experience.
- 3 appointed a prime minister who was the head of government.
- Who did he appoint? 4 Q.
  - THE INTERPRETER: Sorry?
- Who did he appoint as the prime minister? 6 0.
  - Mr. Kabiné Komara. Α.
- Did President Dadis appoint other ministers at the time? 8
- 9 I did say that on January 15, he formed his government, and 10 all the ministers were appointed at that time.
- 11 Now how did -- withdrawn.
- 12 Please describe how President Dadis performed his job 13 as the president at the time.
- 14 A. As I was just saying to you, he worked -- he worked at 15 night.
- Q. How would you characterize his behavior? 16
- 17 MR. DiMASE: Objection.
- 18 THE COURT: Sustained.
- 19 Q. Please describe President Dadis' behavior when he was
- 20 working.
- 21 A. He was very angry, very -- a little bit always easily
- 22 provoked. He did not entertain contrary opinions,
- 23 contradictions.
- 24 What do you mean by he did not entertain contradictions?
- 25 For example, we, the counselors, the advisers, he had

problem being able to submit to advices. In previous functions, because he was a military person, he was not used to that. We tried to guide him to explain different functions people performed — for example, diplomatic functions, military functions, and the head of, you know, administration, civil, civil administration.

Q. Was that within your role as the presidential adviser?

A. Yeah, as an adviser. That is a college, a pool of advisers. There are advisers responsible for legal issues, others function in the political and diplomatic area, we also had advisers on economic, others responsible for natural resources and development. The totality of this group's work, they work as a team. Then their recommendations or advices on how a president should carry out his duties were made together by these various parties. But we were unable to make him understand the way we want him to work, but he functioned the way he liked. He always said that you — that's we the advisers — that you cannot keep him in your own — subject to him to fulfill your own way, the way you function. This angered him so much that the second day, he arrested and detained all the advisers except myself.

MR. DiMASE: Objection.

THE COURT: Yes. I think we're traveling a little far away from your question, Mr. Goldsmith. We'll have the last portion of this answer stricken. Do you want to place another

1 question.

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2 MR. GOLDSMITH: Sure.

BY MR. GOLDSMITH:

- So what would happen if an adviser like yourself advised
- 5 President Dadis about something that he did not agree with?

MR. DiMASE: Objection.

THE COURT: Sustained.

- Did you ever have to advise the president on something that he disagreed with your opinion on?
- 10 THE COURT: That's a yes or a no.
- 11 Α. Yes.
- 12 THE COURT: That's it then.
- 13 0. How did he react when you advised him in that way?
- 14 Like I was just saying, he liked to work the way he feels
- like. He doesn't submit to advice, he doesn't submit -- he 15
- doesn't like to be put in a box. He does whatever he likes. 16
- 17 Did that appear to be the same for all advisers?
- 18 MR. DiMASE: Objection.
- 19 THE COURT: Sustained.
- 20 Did you see him behave that way toward other advisers?
- 21 THE COURT: That's a yes or a no.
- 22 No, I never saw him. Α.
- 23 Are you familiar with who Boubacar Barry is? 0.
- 24 Α. Yes, he was government minister.
- 25 Do you recall what his role was in 2009? Q.

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- He was the minister of state. He was responsible for organization, urbanization.
- 3 Q. What do you mean when he was a minister of state for the 4 organization?
  - A. The structure of government at the time, there was a prime minister in the hierarchy, minister of state, ordinary ministers, and secretaries of state.
  - Q. So minister of state is higher in power than a ordinary minister.
- 10 A. Yes.
- 11 Q. Was a minister of mines a minister of the state or ordinary minister in 2009? 12
- 13 Ordinary minister. Α.
- 14 Q. And were there particular ministers that President Dadis 15 respected more than others?
- MR. DiMASE: Objection. 16
- 17 THE COURT: Sustained.
- 18 Q. Are you aware of whether President Dadis respected the opinions of certain ministers over others? 19
- 20 MR. DiMASE: Objection.
- 21 THE COURT: Sustained.
- 22 Q. Did President Dadis treat certain ministers better than 23 others?
- 24 MR. DiMASE: Objection.
- 25 THE COURT: Sustained.

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- Q. Other than being a minister of state, did Boubacar Barry have any other responsibilities in 2009?
  - A. He presided over an entire ministerial commission in charge of projects.
  - Q. Do you know why Boubacar Barry was chosen as that position?

    MR. DiMASE: Objection.

7 THE COURT: That's a yes or a no. Overruled.

- A. In his function as minister of state or the work he does within the commission?
- 0. Within the commission.
  - THE COURT: Why don't you make that a complete question then.

MR. GOLDSMITH: Sure.

- Q. Do you know why Boubacar Barry was placed in the position of being in charge of the individual commissions?
- 16 | THE COURT: That's a yes or a no.
- 17 A. Yes, I know.
- 18 | Q. What do you know?
- A. He was a very personal friend of Dadis, who grew up with him from infancy, so he is a man he had confidence in.
- Q. Within your role as the legal adviser to the minister of
  mines and the adviser to the president regarding resources and
  geology, are you familiar with how mining deals were structured
  with Guinea?
- 25 A. Concerning the functioning of government, of the

administration --

2 MR. DiMASE: Objection.

3 THE COURT: Overruled.

- A. When I was both the adviser to the mines minister and to 4
- 5 the presidency, we functioned as a community, as a college.
- 6 That is, we have interministerial commissions, and this is
- 7 where -- the decisions I made. So it's like a group making
- decisions and recommendations. 8
- 9 Q. Did you see projects created between the government of
- 10 Guinea and private companies to develop natural resources?
- 11 Yes, of course.
- Did you see more than one such an organization? 12
- 13 Α. Yes.
- 14 Did you see projects that allowed the Guinean government to
- 15 own a portion of those projects?
- 16 MR. DiMASE: Objection.
- 17 THE COURT: Overruled. Just a yes or a no.
- 18 THE INTERPRETER: Can you repeat the question, please.
- 19 MR. GOLDSMITH: Sorry. Could I have an answer?
- 20 THE INTERPRETER: Repeat the question.
- 21 MR. GOLDSMITH: Sure.
- 22 BY MR. GOLDSMITH:
- 23 Did you see any deals that allowed the Guinean government
- 24 to own and control a portion of the projects?
- 25 Yes, I saw such projects.

And did you witness those projects that allowed the Guinean government to have a minority or small share of the projects? A. It went like weak participation of the state, less participation of the state. Q. So have you seen joint projects between the Guinean government and a private entity where the Guinean government would hold as little as 15 percent ownership? MR. DiMASE: Objection. THE COURT: Sustained. (Continued on next page) 

BY MR. GOLDSMITH:

- Within your role as the legal adviser to the minister of 2
- 3 mines and to the president, were you familiar with the laws in
- Guinea regarding mining projects? 4
- THE COURT: That's a yes or a no. 5
- Α. 6 Yes.
- 7 And within that experience, would it be improper for the
- Guinean government to only own 15 percent of a mining project? 8
- 9 MR. DiMASE: Objection.
- 10 THE COURT: Sustained.
- 11 Would it be improper in 2009 for the Guinean government --
- 12 withdrawn. Let me rephrase.
- 13 Under the laws that were in existence in 2009, would
- it have been improper for the Guinean government to only own 15 14
- 15 percent of a mining project?
- 16 MR. DiMASE: Objection.
- 17 THE COURT: Sustained.
- 18 Q. Within the years that you were working as the legal adviser
- to both the minister of mines and to the president, what were 19
- 20 the normal percentage ratios of ownership that you saw in the
- 21 deals that were joint projects --
- 22 MR. DiMASE: Objection.
- 23 Q. -- between the government and industry of mining?
- 24 THE COURT: Overruled.
- 25 According to the tradition, the usage and practice of

Guinea government --

MR. DiMASE: Objection, your Honor.

3 THE COURT: Please don't interrupt the witness's

answer.

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participation in all deals with people, with other people. mining codes in force at the time provided for 15 percent of participation by the state of Guinea. When they got in the stage of exploring, exploration, the government of Guinea has

The government of Guinea has always had a minority

- 9 10 always had very low, 15 percent, when they got in the
- 11 exploration of gold, diamond and other minerals.
- participation in the other solid minerals, like bauxite, iron, 12
- 13 uranium; there's no right of participation by the states under
- 14 the code of 1915 -- 1995.
- 15 Q. And that was the applicable code in 2009?
- 16 Α. Yes.
- 17 Did you know Mr. Thiam in 2009? Ο.
- 18 Yes. I knew him as a member of government. Α.
- 19 What was his role in government in 2009? Q.
- 20 He was minister of mines, geology and hydro -- and energy, 21 and hydraulic.
- 22 MR. GOLDSMITH: No further questions.
- 23 THE COURT: Cross-examination.
- 24 MR. DiMASE: Thank you, your Honor.
- 25 CROSS-EXAMINATION

- BY MR. DiMASE: 1
- 2 Good afternoon, Mr. Sakho.
- 3 Good afternoon. Α.
- 4 I'd like to ask you some yes-or-no questions about some of Q.
- 5 the things you testified on direct. So you began by testifying
- about President Dadis, is that right? You began your direct 6
- 7 testimony speaking about President Dadis, is that correct?
- 8 Α. Yes.
- 9 And you indicated that he had little prior governing
- 10 experience, am I right?
- 11 Α. Yes.
- 12 He was really a military man, correct?
- 13 Α. Yes.
- 14 And he wanted to bring in people who had some experience in
- various different fields to his government, correct? 15
- 16 Α. Yes.
- 17 Have you heard of the term "technocrat"?
- Yes, I know, I heard it. 18 Α.
- And the idea of that term is somebody who has particular 19
- 20 experience and background in an area, correct?
- 21 MR. GOLDSMITH: Objection.
- 22 THE COURT: Overruled.
- 23 Α. Yes.
- 24 And, in other words, to bring somebody with that kind of
- 25 experience into government, that would be a technocrat?

Α. Yes.

- And Mr. Thiam was brought on by President Dadis as the 2 Q.
- 3 minister of mines, right?
- Α. Yes. 4
- 5 Q. And you have some familiarity with Mr. Thiam's background,
- right? 6
- 7 Yes, I -- I learn of it.
- Q. And so back in 2009, when he was appointed, you were aware 8
- 9 that he had experience in the area of negotiating agreements,
- 10 correct?
- 11 Α. Yes.
- 12 He had been involved in the banking sector, correct?
- 13 Α. Yes.
- 14 And in that work, he also had some experience with the
- 15 natural resource sector, correct?
- I cannot affirm this one. 16
- 17 Fair enough, but you knew -- you did know that he had
- 18 experience in drafting and negotiating agreements in his prior
- 19 work as, in the banking sector?
- 20 A. Yes.
- 21 And in fact, President Dadis appointed Mr. Thiam to the
- 22 minister of mines position in part because of his prior
- 23 experience, right?
- 24 Α. Yes.
- 25 And I think you talked on direct examination about the

- Sakho Cross
- various different levels of ministers in the Guinean government 1
- 2 at the time, correct?
- 3 Yes. Α.
- And you mentioned people who were, quote, ministers of 4 Q.
- 5 state, right?
- Yes. One other one. 6
- 7 Only one, and that was Mr. Barry, as you testified?
- 8 Α. Yes.
- 9 And wasn't there another category of minister called
- 10 minister at the presidency?
- 11 Yes. Minister counselors, yes.
- Well, specifically a title of minister at the presidency. 12
- 13 Are you familiar with that term?
- A. Yes, now. Yes, now. 14
- 15 Well, back in 2009, isn't it accurate that even then there
- 16 were also ministers at the presidency?
- Yes, that is -- yes. Yes, minister at president's, yes. 17
- 18 That's a different category of minister than your ordinary
- minister, correct? 19
- 20 No. Just the -- will you let me explain a little?
- 21 Well, let me ask you, sir, were there ministers that were
- 22 not ministers at the presidency?
- 23 Α. Yes.
- 24 And then some were ministers at the presidency, correct?
- 25 Α. Yes.

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- And then you said that Minister Barry was the minister of state, right?
- This is, he's connected. It was like, yes, he was also minister of state and then at the presidency.
  - So Minister Barry was minister of state at the presidency?
  - These are ministers attached to the presidency, just like the minister of mining and natural resources, minister of economics and finance, just ministers connected to the
- 9 presidency and also the minister for defense, at the time.
- 10 OK. And you just named some of the very most important 11 ministries in the country of Guinea, is that right?
- MR. GOLDSMITH: Objection. 12
- 13 THE COURT: Overruled.
- 14 At the time. Α.
- 15 Q. Defense, finance, mines, etc.?
- 16 Α. Yes.
- 17 So ministers who are ministers at the presidency hold 18 ministry positions that are especially important, right?
- Yes, just like I've said, it is attached to it for, to be 19 20 able to control how the function of the department, direct
- 21 control by the presidency.
- 22 Q. Let's talk about that. Mr. Thiam headed the ministry of 23 mines, correct?
- 24 Α. Yes.

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And in that position, he oversaw Guinea's mining sector,

right? 1

- In the mineral -- in the mining sector, it is the highest, 2
- 3 highest -- that's a lady, secretary of state responsible for
- 4 energy and hydraulic. There was minister of mines, geology,
- 5 hydraulic and energy. There was secretary of state, energy and
- 6 hydraulic.
- 7 Q. Well, at the time, Mr. Thiam was the minister at the
- presidency in charge of mines and energy, correct, in 2009? 8
- 9 Α. Yes.
- 10 And as I said, in that position, he oversaw the mining
- 11 sector in Guinea, right?
- 12 A. Yes.
- 13 Q. And he, in fact, was appointed to a commission by President
- 14 Dadis in 2009, right?
- 15 A. Will you permit me?
- 16 THE COURT: Excuse me. Excuse me. If you can fairly
- 17 answer a question yes or no, you must answer yes or no.
- 18 A. Yes, yes.
- Let me be more specific, Mr. Sakho, to avoid confusion. 19
- 20 Mr. Thiam was appointed to a commission to negotiate with CIF,
- 21 a Chinese company, in 2009, correct?
- 22 No, he was not at the head of the commission.
- 23 Sir, my question is, isn't it true that he was appointed to
- 24 serve on the commission to negotiate with CIF?
- 25 Α. Yes.

- And he traveled to Singapore or to Asia in order to 1
- negotiate on behalf of the Guinean government, correct? 2
- 3 This I do not know.
- 4 So you have no knowledge of his negotiations with the Q.
- 5 Chinese companies in Asia, correct?
- I'm not aware. 6 Α.
- 7 And you have, you are not aware of any agreement that they
- negotiated while -- withdrawn. 8
- 9 You were not aware of any agreement that Mr. Thiam was
- 10 involved in negotiating on that trip to Asia in 2009?
- 11 I know that he took part in the negotiation with CIF, but
- 12 that was in Guinea.
- 13 Q. You're not aware of any negotiations conducted by Mr. Thiam
- 14 in Asia with CIF?
- No. 15 Α.
- Just very briefly, you mentioned -- withdrawn. 16
- 17 And Mr. Sakho, is it fair to say you had no
- 18 involvement at all in negotiating the agreements with CIF in
- 2009? 19
- 20 Me, I did not play any role in the negotiations.
- 21 And you don't really know exactly what role Mr. Thiam
- 22 played in those negotiations either, correct?
- 23 Α. No.
- 24 MR. DiMASE: No further questions.
- 25 THE COURT: Redirect.

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MR. GOLDSMITH: Brief, your Honor. Thank you.

REDIRECT EXAMINATION

BY MR. GOLDSMITH:

- Q. Do you remember being asked some questions by the government attorneys, on cross-examination now, about the differences between state and presidential ministers?
- Α. Yes.
  - Could you explain what the difference is?
  - Ministers at presidency are always responsible for specific functions. They have connection to the presidency. That is done because of a simple objective; that is, the force of that is direct control and supervision by the president. why the minister, ministry for economics and finance directly linked to the presidency; the natural resources and mines also were linked to the presidency; defense issues, the minister of
  - Q. When you say directly linked to the presidency, could you explain that?

defense was also directly linked to the presidency.

A. Administrative and directive, what that meant was that the president could directly instruct the ministers to do what he wanted done. It depends that he is directly responsible. example, the prime minister, in this, in that circumstance, the instructions of the president has more effect on them -- that is, this group of ministers who are attached to him -- than instructions from the prime minister.

Sakho - Redirect

- Was that the case in 2009? 1
- 2 Α. Yes.
- 3 Now, you also had questions on cross-examination about
- whether the defendant oversaw mines as the minister of mines? 4
- 5 Α. Yes.
- 6 Who had more control over mining and geology, the minister
- 7 of mines or the president, in 2009?
- The minister is in charge of his department, with what 8
- 9 happens, what concerns ongoing management, administration. But
- 10 if the president has some specific interest, he gives
- 11 instruction. Since the ministry or ministers are directly
- 12 related to the president, he gives direct instruction without
- 13 going through, passing through the prime minister.
- 14 Q. Now, within your role -- withdrawn.
- 15 You were asked several questions about specific
- committees regarding mining and CIF in 2009. Do you recall who 16
- 17 was in charge of the CIF committee in 2009?
- 18 It was, it was the minister of state, Boubacar Barry, who
- was also at the head of the ministry, the commission. 19
- 20 Q. You were asked a number of questions on cross about the
- 21 hierarchy of ministers in 2009.
- 22 Α. Yes.
- 23 In 2009, who, if anyone, was more powerful than Minister
- 24 Barry?
- 25 MR. DiMASE: Objection.

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THE COURT: Overruled.

The minister of defense, the general, General Konaté, the Α. military. He's a personal friend, just like Barry, who was also a personal friend of the president. He was very influential, also as the minister of defense and the commission.

MR. GOLDSMITH: I have no further questions.

MR. DiMASE: Nothing further, your Honor.

THE COURT: You may step down.

(Witness excused)

THE COURT: Next witness.

MR. GOLDSMITH: Your Honor, at this time we call the defendant, Mahmoud Thiam.

THE COURT: You know what? Ladies and gentlemen, we're going to take a break. We're going to take our afternoon Would everyone please be seated. Thank you.

Ladies and gentlemen, let Ms. Rojas know when you're ready to resume.

(Continued on next page)

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(In open court; jury not present)

THE COURT: Mr. Goldsmith, did you have a motion?

MR. GOLDSMITH: Yes, your Honor. I would move, pursuant to Rule 29, for the indictment to be dismissed against Mahmoud Thiam as the government failed, even in the light most favorable to the government, to raise evidence before the jury that would have proven, beyond a reasonable doubt to any reasonable juror, all of the necessary elements of the offense.

In this particular case, the government has raised evidence of certain payments that were made to a Hong Kong bank account that he established in 2009. The government has established that the defendant was the minister of mines who was engaged in some degree in negotiating a deal with Chinese conglomerates known as CIF and Sonangol. However, the defendant is charged in this case, in the United States of America, with laundering the proceeds of a bribe, which means that the foundational elements of those offenses of the two counts in the indictment require the government to prove beyond a reasonable doubt that there was a bribe.

The government did not elicit any testimony from a fact witness that could have attested as to whether or not, in fact, those payments were bribes. Given that significant vacuum of evidence, the evidence and testimony that was presented at trial is, at best, circumstantial but most likely is only speculative, and under those standards, even a

H51Wthi6

reasonable juror would not be permitted to speculate as to the purpose of those payments, and accordingly, the government has failed to meet the elements necessary to prove both Counts One and Two.

THE COURT: Thank you. Your motion is denied.

Are there any other issues that we should raise during the break? Does the government have any issue?

MR. KOBRE: Your Honor, I think we do have one. One is just one that we discussed before trial, which is with respect to the benefits of the deal with CIF, and I think the Court had resolved that issue with respect to other potential witness testimony but left the possibility that there might be a little bit more leeway granted to defendant, and I think it would be helpful to get guidance from the Court. I think if I understood the discussion earlier, testimony regarding the actual benefits that accrued to the Republic of Guinea after the deal was entered into, I think it was agreed, would not be, the defendant would not be permitted to testify about that. I think the one issue that was sort of left unresolved was whether the defendant could testify about what he believed the benefits would be to the Republic of Guinea.

THE COURT: I don't think I gave any ruling with respect to the scope of the defendant's testimony at all on any point. I reserved that explicitly. I did draw lines with respect to other witness testimony, so that's one issue to

1 address.

Mr. Goldsmith, did you have an issue?

MR. GOLDSMITH: The government provided a letter to the Court, dated April 5 of 2017, which was the government's de facto 404(b) application. It does not include any particulars other than that it may seek to introduce evidence "regarding a scheme to grant mining license and permits to a company Thiam had a an interest in named Almara Group Ltd.

THE COURT: Do I have a copy of that, or is that a letter that was submitted to defense counsel?

MR. GOLDSMITH: This was -- I'm sorry. You're correct, I believe. This was submitted directly to me by email. This was not ECF; I thought it was. My mistake.

THE COURT: That's OK. I just don't know. It's not sounding very familiar.

MR. GOLDSMITH: Right.

THE COURT: Your application with respect to the 404(b) letter?

MR. GOLDSMITH: Without having any further information as to what the government intends to seek to introduce, I would seek that it be denied in its entirety.

THE COURT: I don't have the letter. Are you asking something with respect to the scope of the cross of your witness or with respect to a rebuttal case?

MR. GOLDSMITH: Well, I think, frankly, we should

probably have a little more information from the government before I make a decision as to any application on the 404(b).

THE COURT: Have you asked the government for more information?

MR. GOLDSMITH: No, I have not the time.

THE COURT: I'm sorry?

MR. GOLDSMITH: No, I have not had the occasion.

THE COURT: OK. Well, I don't have an application on that then.

MR. GOLDSMITH: Right.

THE COURT: Great. Any other issue before I address the benefits of the deal?

MR. GOLDSMITH: No other issues.

THE COURT: OK. Good. Let's return to the one issue the government has identified, and that is the scope of the defendant's testimony with respect to the benefits that Guinea was expected to or did receive from the CIF shareholders agreement. Let me ask you first, Mr. Goldsmith, are you planning to inquire of your client on direct examination, in his judgment, after the fact, whether Guinea did or did not benefit from the shareholders agreement?

MR. GOLDSMITH: I'm not going to address any questions about after the fact.

THE COURT: OK. Is the government objecting to the defendant testifying on his direct examination to his beliefs

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and expectations as to how Guinea would benefit from entering into the shareholder agreement?

MR. KOBRE: Your Honor, not with respect to his beliefs at the time.

THE COURT: That's right. OK. As far as I understand it, there is no dispute here. I'll let counsel just pin that down during our break, but it sounds like the government's not objecting to any testimony from the defendant as to his mind-set in 2009, at the time of the negotiations, up until the time that the shareholder agreement was signed or approved and executed as to the benefits that Guinea would achieve through execution of the shareholder agreement.

Good. Thank you. We'll take a break. Ms. Rojas will let us know when you're ready to resume.

MR. DiMASE: Your Honor, I do have one other, very brief issue.

THE COURT: Yes.

MR. DiMASE: I take it the Court has already essentially ruled on this, but the government would renew its objection to testimony about the dictates of the Guinean mining code, as testified about through Mr. Sakho. It seems really clear that that was more in the nature of expert testimony and not lay witness testimony. There was much discussion prior to the outset of the trial regarding whether Mr. Sakho would be qualified as an expert, whether his testimony was being offered

as expert testimony. Mr. Goldsmith clearly stated, prior to the beginning of the case, that he was withdrawing any expert notice and not seeking to call Mr. Sakho as an expert, and I think even though the question that was posed to Mr. Sakho, which ultimately led to an answer about percentages and Guinean mining law, may not have been intended to elicit that response, it nonetheless did, and I think it's fair to characterize that testimony as really expert testimony, impermissible given the lack of notice and the decision by Mr. Goldsmith before the beginning of this trial to withdraw any intention of calling an expert witness.

THE COURT: I think you're right, counsel, that the question that Mr. Goldsmith put to the witness did not actually necessarily call for the answer, the extended answer, that was given. That said, I'm denying your motion to strike.

Now, the 15 percent number, to the extent it's a description of Guinean law, can't come through this witness or any other witness, whether there was expert notice or not.

It's for the Court to instruct as a matter of law what Guinean law requires, and if counsel wish to have me include something in the charge with respect to that, that's fine with me. Come up with some proposed language, discuss it with each other.

But in context, I think the testimony was actually pretty inscrutable. It wasn't clear to me whether that witness was saying there was a 15 percent minimum required by the law that

no agreement could go below, or whatever, and in the context of 1 2 the whole answer, I don't think it's necessary for me to strike 3 it. But if you want a limiting instruction as part of the jury charge, I'll be happy to consider it. Just draft it and show 4 5 it to your adversary. 6 Thank you. Take a brief recess. 7 (Recess) MR. GOLDSMITH: Your Honor, could we have Mr. Thiam 8 9 take the stand, or do we need to wait for the government? 10 THE COURT: Yes. We're certainly not going to bring in the jury until we've all reassembled. 11 12 Please be seated. Bring in the jury. 13 MR. GOLDSMITH: Your Honor, should the defendant take 14

the stand first or after?

THE COURT: Afterwards.

(Continued on next page)

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1 (In open court; jury present)

THE COURT: Mr. Goldsmith, again, I believe you were about to call the witness.

MR. GOLDSMITH: Yes, your Honor. We were about to call the defendant, Mahmoud Thiam, to the stand.

MAHMOUD THIAM,

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the defendant herein, called as a witness on his own behalf, having been duly sworn, testified as follows:

DIRECT EXAMINATION

- 10 BY MR. GOLDSMITH:
- 11 | Q. Mr. Thiam, where do you live?
- 12 | A. I live 170 East End Avenue, New York.
- Q. Could you bring that microphone just a little bit closer to
- 14 you. Very good.
- 15 How long have you lived in New York?
- 16 A. New York City, since 1992.
- 17 | Q. Where did you live prior to that?
- 18 A. I lived in Ithaca, New York, upstate.
- 19 Q. Are you a United States citizen?
- 20 | A. Yes, I am.
- 21 | Q. Where were you born?
- 22 A. I was born in Guinea, Conakry.
- 23 \ Q. How long did you live in Guinea after your birth?
- 24 A. I lived in Guinea for the first five years of my life.
- 25 | Q. Where did you go at the age of five?

Thiam - Direct

- Age five I went into exile, first in Ethiopia and then in 1 France and Belgium, and I lived in a few countries in between. 2
- 3 Why were you in exile?
- I was in exile, like about 2 million other Guinean 4 Α.
- 5 citizens, because there was a fairly brutal Communist
- dictatorship at the time, and they killed most of my family and 6
- 7 I had to be smuggled out of the country to save my life.
  - When did you return to -- withdrawn.
    - When did you first come to the United States?
- 10 Α. 1987.

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- 11 0. How old were you?
- I was in my late teen, maybe 20. 12 Α.
- 13 What did you do when you first came to the United States? 0.
- 14 I first went to the Washington, D.C. area, where I took Α.
- classes of English as a foreign language to improve my English 15
- before I could start college-level classes. 16
- 17 What did you do to support yourself during that time?
- Well, at that time the student visas did not allow a holder 18
- 19 of a student visa to hold a job, so I relied on my family, my
- 20 uncle who raised me, to provide me with financial help in the
- 21 beginning.
- 22 Where did you live in 1987?
- 23 In 1987, I lived at a relative's house in, in part of
- 24 Maryland, in the suburbs of Washington, D.C.
- 25 What, if anything, did you do after you completed those

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- English-as-a-second-language courses?
- I applied for a transfer to Cornell University. Α.
- 3 Did there come a time when you attended Cornell? 0.
- I transferred to Cornell, I believe, in 1989 or late 4 Α. '88. 5
- 6 Did you graduate from Cornell?
- 7 Yes, I did. Α.
  - What did you do after you graduated Cornell?
- 9 After Cornell, I spent one year in what was then called the 10 practical training program, which allows you one, one-year visa 11 to get experience with a company in the U.S. before you have to
- 12 leave, and I worked for a company called Pitney Bowes.
- 13 What did you do for Pitney Bowes that year?
- 14 I trailed the senior copier salesman through New York,
- knocking door to door on offices and trying to sell copiers and 15
- fax machines to people. 16
- 17 What, if anything, did you do after that year with Pitney
- Bowes? 18
- After my year with Pitney Bowes, I joined a company in New 19
- 20 York called Trillium International, specialized in selling U.S.
- 21 agricultural products abroad under a program by the U.S.
- 22 government that was geared to help compete with the European
- 23 Union subsidy programs.
- 24 What did you do while you were working at Trillium?
- 25 Mostly traveled. Traveled abroad to countries where I had Α.

- contacts and tried to find clients for Trillium.
- What do you mean you had contacts within your role at 2
- 3 Trillium?

- 4 Α. Well, because of my international background and upbringing
- 5 and my language skills, I grew up in several countries, I went
- to school in many places, I'd made friends, and I had contacts 6
- 7 in a few countries where they were interested in doing
- business, basically. 8
- 9 Q. How many languages did you speak at that point of your
- 10 life?
- 11 I had lost a few by then, so I was down to three, I
- 12 believe.
- 13 Which languages? Ο.
- 14 I spoke French, English by then. Fula is my native
- language, and I had some solid Spanish. 15
- Q. And what specifically did you do within that role for the 16
- 17 company?
- A. Well, they sent me to countries where, that were known to 18
- be big importers of agriculture commodities. They sent me to 19
- 20 meet people I knew or people who I could be introduced to by
- 21 people I knew who were the known importers of those
- 22 commodities, and my role was to try to convince them to buy
- 23 American commodities as opposed to the European ones.
- 24 How long did you work there? 0.
- 25 I worked there a year and a half. Α.

- Thiam Direct
- And where did you go after you left Trillium? 1
- I got a job at Merrill Lynch, in New York. 2 Α.
- 3 What was your first role and responsibility at Merrill
- 4 Lynch?
- 5 It was almost the same. Merrill Lynch was --
- 6 Let me back up a little bit. What was the role you got
- 7 hired at at Merrill Lynch?
- I was -- the official title was that of a financial 8
- 9 consultant and relationship manager, and I was hired by the
- 10 international division of the private client group, and the
- 11 goal was to grow Merrill's international business by going out
- 12 and finding international, an international clientele for them
- 13 to advise on their finances.
- 14 How long did you work at Merrill Lynch? Q.
- 15 Α. Ten years.
- And by the time that you left Merrill Lynch, what were the 16
- 17 roles and responsibilities that you had?
- A. Well, they were varied. I, by then, was a senior vice 18
- president. I had built a team in the division that had 19
- 20 originally hired me that were still under my responsibility and
- 21 was working fairly autonomously, and I was doing more
- 22 investment banking work, advisory to governments and large
- 23 corporations abroad.
- 24 Did there come a time when you left Merrill Lynch?
- In August of 2004, we accepted an offer by UBS to buy 25 Α. Yes.

Thiam - Direct

- my team, so I sold -- I effectively sold my team to UBS in 1 2 August of 2004.
- 3 Well, did you sell it, or did Merrill Lynch sell it?
- 4 I sold. It's my team. I sold -- basically, in the Α.
- 5 parlance of the industry, basically sell your business, they
- 6 bought our ability to generate revenue, so they paid us to
- 7 move.
- How long did you work with UBS? 8 Q.
- 9 Four years, from 2004 to 2 -- to late 2008.
- 10 By the time that you had left Merrill Lynch, approximately Ο.
- 11 how much were you earning every year through Merrill Lynch?
- 12 It varies, because it was commission based, but at Merrill
- 13 itself, I had, I think, a few years close to a million. It
- 14 really varies; good years, bad years.
- Q. Now, you said that you had left UBS around 2008. 15 Is that
- 16 correct?
- 17 Α. Yes.
- 18 Where did you go after UBS?
- 19 Well, I accepted an offer to, to go back to Guinea to serve Α.
- 20 as the minister of mines by the new government of Guinea.
- 21 When you were working at UBS -- well, let me clarify.
- 22 before you left UBS --
- 23 Α. Yes.
- 24 -- approximately how much were you earning a year? 0.
- 25 From my revenue at UBS, it's hard to say. I -- there again Α.

H51Wthi6 Thiam - Direct

we had good and bad years. Those were bad times, but because of my signing bonus from my move from UBS, I still had a few substantial checks, I think, one of a million and a few of half a million dollars to, to make up for what I was not making from the actual business. So I would say not far from the million.

(Continued on next page)

## BY MR. GOLDSMITH:

- So when you say which you were not actually making from the 2
- 3 business, is there a reason why you were making less?
- 4 We -- we were really at the height of the financial
- 5 crisis. The world was technically coming to an end from an
- 6 economic standpoint. And revenues dropped. Basically, the
- 7 financial industry was in disarray, and people who were salary
- based were getting fired and people who were commission based 8
- 9 like me, or performance based, were making much, much less.
- 10 Q. Did you have any other sources of income while you were
- 11 working at UBS?
- 12 A. Yes. I had the private ventures that I was involved with,
- 13 with a few partners outside of the bank.
- 14 Q. Could you describe the private ventures that you were
- 15 involved in.
- They were of various natures, but the majority of them were 16
- 17 transactions that the banks would not or could not perform, and
- 18 if I had the means to have them done or to help the client who
- 19 wanted the transaction done elsewhere, we had it done
- 20 elsewhere, basically, and I earned money like that.
- 21 Q. What do you mean the bank couldn't or would not get
- 22 involved?
- 23 A. Well, the bank has limited resources. There are
- 24 transactions that they take on, there are transactions they
- 25 don't want to take on. There are regions they want to effect

- Thiam Direct
- less resources to than others, so if it's a transaction that 1
- the bank, for any reason, doesn't want to do and I have, 2
- 3 through my contacts, the ability to do it elsewhere, I was free
- 4 to do it.
- 5 Q. And how many different partners did you have on these
- 6 ventures?
- 7 There again, it varies. I had, I'd say, two or three main
- partners with whom I did most things, but then others came into 8
- 9 place because most transactions were with different countries
- 10 or different industries.
- 11 And who were those two or three main partners that you had?
- 12 Main one was, at the time, a gentleman called Baker
- 13 Al-Sadi, based in London.
- 14 How did you know Baker? Q.
- 15 I had met him I think in the early 2000s through a
- childhood friend of his who was one of my colleagues at -- at 16
- 17 Merrill Lynch. They had grown up together, and he introduced
- him to me because he had one such transaction that the bank 18
- could not do and asked me if I could help find investors for a 19
- 20 transaction he was promoting. And from then on we developed a
- 21 friendship and -- and a partnership.
- 22 Q. So getting back to the time that you left UBS, you
- 23 testified a moment ago that you accepted a position with the
- 24 Guinean government. Could you please describe how that came
- 25 about.

- A. Well, what happened is that I would have to go back in
  history a little bit to put it in perspective, if that's okay.
- 3 | Q. Sure.

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- A. It's -- as I explained earlier, we -- I lived in exile
  because of the first 26 years of Guinea's history were under a
  very brutal communist dictatorship. That dictator died in 1984
  and he was replaced basically by who was his presidential
- guard. The soldiers took over from him after he died, started another type of dictatorship, which lasted another 25 or 26 vears. That one was less brutal.
- 11 Q. Excuse me. Was that the ruler who died right before the 12 junta-led coup?
  - A. Yes. That's Lansana Conté regime started in 1984, and the only difference between the two dictatorships is that one was a brutal killer and we could not go back to Guinea or we would get killed; this one did not kill but was no less a dictator. Did not hold elections for a long time and then held fake elections, and basically stayed in power for another 26 years. And he died in December 2008. He had been sick for about three years, and everyone had been predicting his death for the three years, but he was not dying. And finally, last week of December 2008, he died. And the government or the country had
    - Q. So how did this develop into your being asked to join the Guinean government?

turned into basically a drug cartel, the whole country.

- A. At his death, a group of young soldiers took over. They retired the senior military officers and all of his family members who thought they were taking over from him and continuing in his in his footsteps, and those young soldiers surprised everybody overnight, took over, retired all of them, and declared that they would run the country for two years, clean out the drug trade, clear corruption, and organize elections within two years, leading to an elected civilian government. They named a technocrat as the prime minister, a gentleman by the name of Kabiné Komara, and asked him to form the civilian half of the new government while the military ruling committee would appoint the military half of it, and the military ruling committee would basically oversee the civilian government of Mr. Komara. Mr. Komara —
- Q. What do you mean when you say the military would oversee the civilian government?
- A. They created a council, I believe it was mentioned before, called the CNDD, which was made of I would say about 30 senior military officers. The group that effectively seized power collectively. And that body was actually the ruling body in the country. They over they oversaw the entire government. So they're the president was the president of the CNDD and he ruled over a military committee that oversaw the government. So the government had the boss, basically.
- Q. And the president of the new government, who was that?

- Thiam Direct
- 1 Α. That was Moussa Dadis Camara. They called him Dadis.
- 2 And describe his position related to the military aspect of Q. 3 the government.
- Well, he, I would say, was one of the three top leaders of 4 Α.
- 5 the -- of the coup that ensued. He, you know -- heated
- 6 debates, from what we were told by the soldiers themselves
- 7 after the coup, deciding who would take over. He prevailed.
- 8 There was a democratic decision-making process inside the coup
- 9 apparently, and -- and he prevailed and was named president.
- 10 The most powerful man in the military at the time became his
- number two and was named minister of defense. 11
- 12 Ο. Who was that?
- 13 That was then -- he was Colonel Sékouba Konaté. He's now Α.
- 14 General Sékouba Konaté.
- 15 And did there come a point in time where you were
- 16 reached -- or withdrawn.
- 17 Did there come a point in time where someone reached
- 18 out to you to join the Guinean government?
- 19 Within I would say -- when he found out --Α. Yes.
- 20 THE COURT: I'm sorry. That was just a yes.
- 21 Yes. Sorry. Yes. Α.
- 22 Ο. When was that?
- 23 That was, I would say, about a week or more after they took
- 24 over, I think Mr. Komara was contacted and told that he was on
- 25 a short list of potential prime ministers.

- Q. When you say Komara --
- Kabiné Komara, the person who then became prime minister. 2 Α.
- 3 He was contacted by military junta and was asked if he would
- 4 consider becoming prime minister. When he accepted, he called
- 5 me and asked me if I would, as a banker, agree to advise him on
- 6 how to restructure the mining sector.
- 7 Had you met Mr. Komara before?
- 8 Yes, I -- we were acquainted. I met him a few times and we
- 9 knew each other and we knew of each other.
- 10 What were the circumstances that you knew each other and
- 11 knew of each other?
- 12 A. Mr. Komara was -- had been in and out of the Guinean
- 13 government for many years. I -- I first met Mr. Komara when I
- 14 was a student, when I was scheduled to move to Cornell from
- 15 Washington, DC, and I could not pay for -- for my tuition at --
- 16 at Cornell because our -- our property that had been seized by
- 17 the first dictatorship confiscated, was not returned to us when
- 18 they returned property to everyone else, and therefore, the
- 19 rental income I was counting on to pay my studies was not
- 20 available to me because the Guinean government had not returned
- 21 our -- our property. So I went to Guinea and asked Mr. Komara
- 22 as ministry at the time to put me on the list of scholarships
- 23 that he had just obtained to compensate for me not having my
- 24 property returned to me.
  - And what happened?

- A. Well, they agreed to -- to give me a scholarship. They had been granted a number of scholarships, so they put me on the list, considering that it was their fault that I could not collect rent for my -- from my property. And I came to -- I came back, moved to Cornell. They paid the first year, and then there was a change of minister, and the new minister struck my name off the list immediately because he wanted to give that scholarship to his girlfriend. So I found myself penniless at Cornell.
- 10 | Q. And how were you able to continue your education?
  - A. Family, family and friends, but mostly family that came together. My uncle who raised me, my grandfather had some cattle and land that he had to sell and things like that, and they they kept me going for a few years.
  - Q. When was the next time that you met soon-to-be-some-day Prime Minister Komara?
  - A. I met him I think in the late '90s. I was then a banker, and at Merrill Lynch we had we obtained two mandates in Guinea, the first one in 1997 to work with the Central Bank and help them restructure and manage their gold reserves. And then later on, I believe in '98, with the ministry of mines, we had the mandate to help the ministry of mines restructure the iron ore sector, so we interacted then and and I believe he had heard of things we had done in mining, advising other countries successfully and was interested in what we could do for him.

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- Was that your only experience with mining related to your work at Merrill Lynch?
- A. It was my main experience. I evolved at Merrill through different divisions and did different things, and there was a time where mining and commodities in general was very active around the world, so Merrill was very active in it, so I got involved in that. I helped Merrill pursue mandates in mining countries around the world. We -- I helped Merrill obtain a lot of mandates, and we basically made a name for ourselves in the mining industry, as bankers, and so they knew what we had done for some other countries and how we had helped some other
- Q. Okay. So now let's fast forward again to the soon-to-be Prime Minister Komara contacting you about the new Guinean government.
- 16 Α. Yes.

countries.

- Describe that for us. 17 Ο.
- A. He asked me -- I'm sorry. He asked me if I could -- if I 18 19 would agree to advise them as a -- as an adviser, as a 20 consultant. I said yes, under a few conditions.
- 21 What were they? Q.
  - The conditions -- there was really one main condition was that he appoints minister of mines who knew how the financial world works, who was not just a miner from a technical standpoint, not a geologist, but who knew how the world of

- business interacted with the world of mining, so that our advice would not be wasted, because from experience, we had problems with other governments where people did not understand how the financial world related to the mining world and you would spend weeks or months waiting for information that you needed to do your work. It frustrated you until the mandate went unsuccessful and it was a failure. So I wanted to avoid that.
- Q. And just to be clear, what kind of a position were you discussing with Prime Minister Komara at that point?
- A. As a -- at Merrill or my team at Merrill advising the Guinean government on how to restructure the mining sector.
- Q. Okay. What or how did the prime minister respond?
- A. He asked me to recommend three names of people whom I thought would be good ministers so that he could -- he could recommend them to the -- to his boss, the president, and see if he could have them appointed in order for -- for my condition to be met.
- Q. And did you do that?
  - A. Yes, I asked around, because I did not know the people either so I asked around, I was given three names, which I forwarded to him. He took the three names to to the soldiers, to the president, and they told him basically no, they told him that if he wanted his plan to work, he had to convince me to come as minister, not as an adviser.

- How do you know that?
- Because he called me back asking me to come as a minister 2 Α.
- 3 and not as an adviser because his bosses would not do it any
- 4 other way.

- 5 And how did you feel about that?
- 6 Well, I wasn't too excited. I told him no, I told him it Α.
- 7 wasn't a good time for me, I could not do it at the time.
- Why would that have been different than being the adviser? 8
- 9 Because the adviser, I would still be based in New York
- 10 with my family, working at the bank, and Guinea would be one of
- 11 a few clients we have. And either myself, members of my team,
- 12 or other members of -- sorry, it was UBS by then, not
- 13 Merrill -- or other members of -- of UBS would travel to Guinea
- 14 periodically to conduct the mission.
- Okay. And what was your financial condition at that time 15 0.
- versus what it had been in the previous years? 16
- As far as my revenue from my primary job, which is banking, 17
- 18 it was fairly disastrous. As I said, the world had collapsed,
- from our standpoint, at least, as bankers, so the revenue, 19
- 20 revenues had dropped. Any savings or investments anyone had,
- not only bankers but I think around the world, had melted, all 21
- 22 the way to our 401(k)s, and everyone was suffering.
- 23 So what happened next in your discussions regarding a
- 24 position with the Guinean government?
- 25 Well, I told him I could not, it wasn't a good time for me,

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Thiam - Direct

- that it wasn't a good time for me personally from a family standpoint, I had young children in school that I did not want to leave here, I had a family that I had to care for, and my financial situation was unstable, as I said. And also, I had clients at the bank who were suffering a lot. They were at the bank because they trusted me and followed me to -- from Merrill Lynch to UBS. And I did not feel comfortable abandoning them. I had a team at UBS I did not want to abandon either.
- 10 Ο. And how did he react?

told him it was a bad time.

- Well, he persisted. He did not take no for an answer. insisted. He lobbied, he called people that were close to me and he thought had influence on me, asked them to intervene. was the subject of some friendly pressure for a few days. And ultimately I -- people were putting moral pressure on me: It's your country; you should come help; you owe it to your country. And ultimately I told him, okay, I'll ask my wife. If she says yes, I'll come; if she says no, I won't. And I was fairly confident she would say no.
- 20 And what happened? 0.
- 21 She said yes. So I went. Α.
- 22 Ο. And what happened next?
- 23 Well, it was a -- it was like being thrown into a -- into a 24 washing machine, basically. It's -- I had my apprehensions.
- 25 Besides my personal concerns that I just mentioned, it was

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military regime, after all. Those were people we've -- had used them before. The whole world was enthusiastic because they were -- they had ended 50 some years of dictatorship. They came with very high declarations about what they wanted to do and the population was elated. But still, they were soldiers, and no one knew where it would lead, so I was a bit I had -- have a brutal family history in that nervous. country. My father, uncle, most of their friends were tortured and killed in that country, and the country is known to be rife with ethnical -- ethnic tensions. Usually one ethnic group controls the Army. And so that's -- those were the guys who were in power and those are the guys who were in power when my father was killed, so I had my -- my apprehensions.

- 14 Did you go? Q.
- I did. 15 Α.
- Approximately when did you go to Guinea? 16 0.

with Baker and some of my business partners.

- I believe I arrived in Guinea around the -- the beginning 17 of the second week of January. I first went to Europe to meet 18
- 20 0. Why?
  - Because my business with them was the only source of income I had, or savings I had. I wanted to make sure that my family was maintained while I was away and that I was maintained while I was away because I went in having decided not to take a salary, not to take government housing, not to get housed by

- the government, to pay for my travel and my hotels myself, and 1
- I wanted to make sure that Baker would make those funds 2
- 3 available as needed, so that I could survive and my family
- 4 could survive.
- Let me stop you. You agreed not to accept a salary? 5
- 6 Yes. I decided; I didn't agree. I wasn't asked. I
- 7 decided not to take a salary.
- 8 And you decided not to accept any government room and
- 9 board.
- 10 Α. Yes.
- 11 0. Why?
- Because I went, first of all, in the spirit of helping. 12
- 13 was reportedly a poor country and it was a poor country. I
- 14 think it was mentioned before, it didn't become poor overnight.
- 15 It had been poor for the 50 some years of its independence, and
- it was getting poorer, and this government came in saying, we 16
- 17 want to clean up and -- and return power, and I decided I
- 18 was -- that was one of my contributions. That was the first
- 19 reason.
- 20 The second reason was a little more calculated.
- 21 second reason was that I knew how internal politics worked in
- 22 Guinea and in Africa in general, and you want to be as remote
- 23 from points of pressure as possible.
- 24 Ο. What do you mean by that?
- 25 If people feel that you need your government salary, your

- government income, your trappings of power, etc., to survive, 1
- 2 they tend to try to put pressure on you, and I wanted to go in
- 3 there giving the impression that I needed no one or needed
- 4 nothing from anyone, I was self-sufficient.
- 5 Q. Okay. So when you said trappings of power, etc., what do
- 6 vou mean?
- 7 Trappings of power as what comes with being a member of a
- government in any country, and more specifically in a poor 8
- 9 country, it gives you -- you have a title, you're -- you
- 10 automatically are considered more important than others because
- 11 of your government title. It's exactly like here. If you're a
- 12 member of the cabinet for the Secretary of State or Secretary
- 13 of Defense, you automatically have a government car,
- 14 bodyguards, etc., etc., your expenses are taken care of. It's
- 15 all those things.
- So you're describing in Guinea. 16
- 17 But I was describing here, actually, right now.
- 18 Okay. What about in Guinea?
- 19 It's that but in an even more visible way, because the
- 20 discrepancy between the people who have and the people who
- 21 don't are -- is even bigger, so any little advantages you can
- 22 get from government is considered a lot.
- 23 So let's go back to your meeting with Baker.
- 24 Α. Yeah.
- 25 What did you discuss or what was the purpose of those

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meetings?

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- The purpose was to instruct him on whatever monies he had for me then, monies he was expecting from our ongoing businesses to be directed in two ways: one, to take care of my family in New York; and two, to take care of me in Guinea, paying my rent and my expenses, etc.
- Now could you describe the kind of monies that you had or were expecting as related to Baker at that time.
- If I described them, you said?
- Could you clarify and describe what you mean by that. Ο.
- 11 Well, we had been in business for, I don't know, maybe six 12 years, a little more. We had done some transactions together 13 that had made us money. We had just signed a few contracts
  - that were scheduled to make us money. So he had accumulated

money and he had money that was supposed to come. My business

- relationship with him was that most of the time he was the lead 16
- 17 because I was at the bank and so payments were made to him,
- both his share and my share and, if we had other partners, 18
- their share, and it was his responsibility to hold and share 19
- 20 that money, and he would periodically send me part of what he
- owes me, and if I owed other people, like some of my 21
- 22 colleagues, I would basically then share what I received with
- 23 them as well.
- 24 Q. How were you to take care of your living expenses while you
- 25 were in Guinea?

- A. 100 percent through what Baker would be able to provide through various things. I had we had people who owed us money that we were hoping we had promises that they would pay back within that time period, so I was fairly confident that I could support myself and my family through that through that channel.
- Q. All right. So let's go back to the time where you actually started working with the Guinean government. What happened when you first got to Guinea?
- A. I landed I believe on -- on a Friday night, at the airport. The prime minister had a car and one of his advisers waiting for me to take me straight to the military camp, where the president stays. And so I arrived in the middle of a military camp just after a coup, so everybody was on high alert, everyone was armed to the teeth, and the soldiers that are considered the -- the action guys, those who went to combat and things like that, were on hand, and those were the scarier ones, usually, and I basically landed in the middle of that. I had just come out of an emergency because I had a sudden massive attack of diabetes that I was later told was stress induced, so I could barely see. I had lost about 15 pounds. I was weak and stressed. And I went to the camp to meet Dadis.
- Q. What happened at the meeting with Dadis?
- A. Well, I was ushered into what I thought would be his office but turned out to be his bedroom. I entered with the prime

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Thiam - Direct

minister, who introduced me as Mahmoud Thiam, the person he had 1 recommended and Dadis had agreed to appoint as minister of 2 3 I introduced myself. I told him in a sentence or two

what I planned to do for the mining sector in Guinea within --

- 5 Who was at that meeting? 0.
  - Dadis, the prime minister, and myself. Α.
- 7 Anyone else? Q.
  - No. The three of us. Α.
  - Okay. So what happened after you gave him the one- or Q. two-sentence explanation of what you hoped to accomplish?
- 11 He said he liked the plan and that I had -- he had -- I had 12 his support.
  - What was the plan at that point? 0.
  - At that point the plan -- because I accepted the post for 12 to 18 months, the soldiers said they would be there for two years, so the idea was to put things in place within those 12 to 18 months that would clear the way for the future democratically elected government to benefit from what we had done, to clean up what we had done. It was about getting Guinea out of a situation where Guinea was supposedly sitting on massive wealth underground, but that wealth had never been proven by anyone because the work and investment needed to prove that the wealth is there was never done, so Guinea always lived on the theory that Guinea was extremely rich in potential, but no one actually went and did the work to

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- transform that potential into real wealth. So the goal was to pick the most advanced project in mining, pick five or six that would -- had the potential to transform Guinea, or Guinea's economy, and clear the way for them to be in production or that they would be on a path that no one could reverse to produce and export and actually start generating revenue for the country by the time the soldiers leave.
- Now when you said to pick the five most promising projects, 8 9 were those five that were already in place?
  - Α. Yes.
- 11 And how were you aware of what projects were already in 12 place?
- 13 A. They are not many, and if you follow the mining industry, 14 they are known. It's -- some of them are world famous. Some 15 of them are world infamous. But everyone knows. I knew the few main ones, and I discovered, I have to go at the ministry 16 17 now, get debriefed and find out what else was there so my staff and I could decide which projects we would pick and push. 18
  - Q. What, if anything else, happened on that first meeting with Dadis?
  - That was the gist of it, I'd say. I told him that in my sense he had made some declarations regarding mining the few days prior that could be hurtful to the country because it could scare investors away, and I suggested we soften that message a bit.

- Q. What message was that?
- 2 A. Well, as many new governments in the mining or oil country
- 3 | that come to power, they declare that they're going to review,
- 4 | review and cancel all existing contracts because the country
- 5 | has been raped, etc., etc., and I told him you could achieve
- 6 the same result without declaring that and having the entire
- 7 | world say that you're nationalizing, and I asked him for
- 8 permission to change the message a little bit so we could
- 9 achieve the same result without having the companies run away
- 10 or start suing us.
- 11 Q. What did you want the message changed to?
- 12 | A. Instead of revising and virtually canceling all existing
- 13 contracts, I wanted the message to say that we are a country
- 14 | that respects the law and respects its existing contracts. All
- 15 existing contracts are valid. However, we reserve the right to
- 16 | call our partners and renegotiate any clause of a contract that
- 17 | is illegal, that's outrageous, that's abusive, or that's not in
- 18 par with existing international standards.
- 19 Q. Now the five existing projects that you mentioned a moment
- 20 | ago, did any of them include a project with CIF?
- 21 | A. No.
- 22 | Q. Could you describe how you were introduced to the project
- 23 | with CIF.
- 24 A. Well, that came months after. I started hearing the name
- 25 | Sam Pa I would say late January, mid February, probably closer

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to mid February, in the president's circle, but I was wondering who Sam Pa was. And then late spring, early summer, I would say around May, May/June, I received a call. I had quests. I had I believe board members of one of the mining projects who were working on -- in town for a board meeting, and I was hosting them. And I received a call from the minister of state, Boubacar Barry, asking me to immediately go to -- to a hotel downtown to meet a group of Chinese investors the president wants me to meet immediately. I told him I could not because I had quests at home. He said, It's not a request; it's an order. This is a military regime. You get to the hotel. So I got to the hotel.

Q. Now you said that it took some time before you first were introduced to the CIF representatives. Describe what you'd been doing in Guinea as the minister of mines up until that point.

A. A multitude of things. It's -- first of all, we started working on those five companies, called them in, asked them what they needed in order to progress, we told them we would give them all the help and support we could but in return we would stick them to a chronogram, because mining companies in Guinea were renowned for committing and then dragging it out so they could sit on the deposit for years, sometimes decades, without having to invest in developing them. In the meantime they make money because they list those reserves on their

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- balance sheet and it affects positively their stock markets abroad, but as long as they don't invest and transform those reserves into production, the country makes no money, so the country remains poor while they make money.
- Was there an urgency to get those countries into production at the time?
- Α. Oh, yes, yes.
- Could you describe that, please.
- Well, it comes out to what we were saying in the beginning. It was a very poor country. It had the potential to make money, but work on investments needed to be made to make that money.

The other thing is, very quickly the international community started putting pressure on the military to agree to relinquish power in less than the two years they had announced. The tensions between the military and the international community started growing, and the international community imposed sanctions in Guinea, which virtually dried out all sources of financial help from outside for Guinea.

- What do you mean by that?
- Guinea, like most developing countries, lives on -- besides what they can produce and export, the country lives on international aid from the World Bank, from the IMF, from the European Union, etc., so when they are unhappy with you, they have a very effective tool of pressure, which is to stop

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- funding you. Those countries borrow a lot. That's how they And if they stop lending you -- lending to you, survive. you're -- you're done.
  - Q. Was there anything about those sanctions that would have affected you as an individual when you took the government position?
  - A. Yes, absolutely, because the sanctions, in order to put pressure, they used the tool of sanctions to put pressure on every member of the government, so as an individual member of the government, you automatically became under sanctions, which means all your financial and economic means -- that's the exact text of the sanction text -- are frozen. Your ability to travel outside of Guinea into countries that respect the sanctions regime is stopped, so you cannot travel anymore.
    - Q. Now there's been some evidence in the case so far about your traveling.
- 17 Yes. Α.
- 18 Q. So how is it that you were able to travel extensively 19 despite the sanctions you're describing?
  - There were two reasons why. The -- the international law, I don't know if it's still the case, but at the time said that if a group takes power by means other than democratic, the international community has to put pressure on them for them to leave, and therefore sanctions are -- follow fairly quickly When it's a coup that in reality is welcomed by after.

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everyone -- because everyone was relieved that Lansana Conté and his entourage did not take over. The drug dealers did not take over, basically. They gave them some leeway, so they -the law says they have to impose sanctions in the beginning, so they imposed the sanctions, but they don't implement them as aggressively as they should. So that gave us a bit of leeway in the beginning. But as things -- as tensions mounted between the soldiers and the international community, because the soldiers would not yield, they tightened the sanctions regime. Luckily I had passports other than my Guinean passport. I had my French and my US passport. And as a French or US citizen, I was not sanctioned, so I could travel. Okay. So let's return to the moment where you were brought 0. to the hotel to first meet representatives of CIF. Describe

- that for us.
- A. Well, I went downstairs, I -- I do not remember, but I believe Boubacar Barry met me there. I met downstairs with two ladies, one who later turned out to be Madam Lo, and an interpreter, who introduced CIF. I first misunderstood and I thought it was CIC. CIC is a Chinese sovereign wealth fund, a very rich sovereign wealth fund that I had planned on visiting in China to see if I could convince them to come invest in Guinea, so I was very happy to be sitting with CIC, until I realized it wasn't CIC but CIF, and I asked them what CIF was. They said, we are very well funded as well. We are not state

- owned, we are a private entity, and there's nothing that CIC 1 can do that we cannot do. They explained that they had a 2
- 3 series of meetings with my bosses. That's how they put it.
- 4 And --

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- 5 Q. And do you have an understanding as to what they meant by 6 vour bosses?
  - A. Well, the president. I -- I received a call from Bouba the president wants me to meet them.
    - Ο. Who is Bouba?
    - Boubacar Barry. I'm sorry. Minister Boubacar Barry. it's in the president's office or his waiting room that I had heard the name Sam a few times before, so I knew that the president and Sam had been meeting for a while and Sam had been meeting with people in the president's entourage. I did not know what the subject of the talks were, but I was aware of his existence.

Then Sam came down -- a gentleman came down, who introduced himself as Sam Pa, and I think his title was either CEO or chairman of CIF, and proceeded to tell me what they wanted to do in Guinea. I told him that there's room for everyone in Guinea. We had plans to go and invite some sovereign wealth funds from the gulf and from China to come and invest in Guinea, possibly into a state-owned mining company that we wanted to create, and we sought investment from sovereign and private funds.

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- Did you have any familiarity with state-owned mining companies before that moment?
- Yes, yes, yes, yes. Α.
- How did you gain that familiarity or understanding? Q.
- 5 Well, in my work as a banker, we worked with, we advised, 6 we sought business from many state-owned mining and oil
- 7 companies.
- So describe what you mean by a state-owned mining 8 9 corporation.
- 10 A. A state-owned mining company is a -- basically, it's a mining company, but instead of being a privately-owned mining 11 12 company, it's owned by the government of the country where it
- 13 operates. Most poor or developing countries that did well in
- 14 mining or in oil and generated wealth for their populations at
- 15 some point or the other created a state-owned mining company to
- take control of more and more of the mines and the production
- 18 the revenue, and examples like Vale in Brazil, Saudi Aramco in

in their country so they could benefit from more and more of

- Saudi Arabia, Abu Dhabi, Qatar companies, Malaysia state-owned 19
- 20 mining companies, oil companies, all of those were very
- 21 successful examples.
- 22 Q. Okay. So what else happened at the first meeting with
- 23 representatives from CIF?
- 24 Well, I described what I had in mind in terms of attracting
- 25 investments into the -- into the sector. He told me that they

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had a more global or strategic approach; it wasn't a pure They wanted to invest in the country in mining approach. That's what his discussions with the president had been about, that they had done it successfully in Angola and wanted to repeat the model in Guinea. Because I wasn't 100 percent sure that he was who he said he was, I asked him about the few names of people he was dealing with in Angola. He dropped a few names, and I -- he told me about Mr. Manuel Vicente from Sonangol, which is the state-owned oil company in Angola, and I said, well, if this gentleman is your partner, can you come back with him so he can vouch with you the next time, he said yes. And I said, okay, I'll go report back to my bosses, and if they instruct me, we'll -- we'll proceed, bring Manuel back, and I went to report back.

- Did you perform any other research after that meeting? 0.
- I sent messages to a few friends who live or do business in China, who are connected in China, I sent messages to a few friends who are in Angola or do business in Angola to ask if they had heard of Sam Pa.
- MR. GOLDSMITH: Mr. Beer, could I have you publish what's already in evidence as Government Exhibit 502.
- Q. Now, Mr. Thiam, did you, other than contacting certain individuals -- withdrawn.
- 24 I'm sorry. Do you see Exhibit 502?
- 25 Α. Yes.

- Q. And could you describe what Exhibit 502 is.
- 2 A. It's an email from myself to Bao-Wen Chen in -- in --
- 3 | basically introduced -- I said, "Hi, it's Mahmoud. Sorry. How
- 4 | are you? I'm now in Guinea, Conakry, as minister of mines and
- 5 | energy. We have a visit from a group called China Investment
- 6 | Fund headed by Sam Pa and Lo Fung Hung. Can you tell me if you
- 7 know them or can you find out. Much appreciated."
  - Q. And who is Ms. Chen?
- 9 A. Ms. Chen is a friend of mine who is based in Shanghai,
- 10 between Shanghai and Hong Kong, who is connect -- well
- 11 | connected in China, and she is in the business community. She
- 12 would know. I thought if they were known, she would know of
- 13 | them.
- 14 | Q. How did you know her?
- 15 | A. I met her few years back through personal friends.
- 16 | Q. What, if any, other research had you done other than
- 17 | contacting some individuals like Ms. Chen?
- 18 A. Well, we did the standard Google searches and things like
- 19 | that. It's a very secretive organization so we could not find
- 20 | a lot of public information. So I sent a few other emails to
- 21 some other individuals. Some people came back saying, yes,
- 22 | it's a very big group. Some people described how big and
- 23 | successful they had been in Angola and other countries. And so
- 24 my only recommendation to the president was to see if he would
- 25 come back with Mr. Manuel Vicente. Mr. Vicente was known to be

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- a very important and hard-to-reach person, and if this quy could make him travel to Guinea, it would say a lot about his relationship in Angola.
- Again, who is Mr. Vicente? Q.
- So Vicente was at the time the chairman of Sonangol, the Angolan national oil company, state-owned oil company.
  - So what happened next?
  - I went back with I believe Mr. Boubacar Barry to the president's office, because he apparently was expecting us to come and report back. I came back and I told him that I had met them, that as far as I was concerned, there was no issue with them joining into -- to the Guinean economy and investing, but I suggested we do a few more checks about them to make sure that they are who they say they are, and I told him that I had asked of them to come back with Mr. Vicente so if Mr. Vicente returns, then we will have a bit more confidence.
  - How did President Dadis react?
  - A. He said -- he said that he agreed with the approach and that we would wait for Mr. Vicente to come, but he had had several meetings with them, he had had an envoy travel to China, with the Guinean ambassador to China, and they had done their checks already and they were pretty much decided that they were going to do business with CIF.
  - When you say they were pretty much decided, what do you mean?

- A. I mean, the decision was made that I was being informed that I'm being brought on now because I will play a role in the future, but I'm being called not to decide if we will do business but to be told that we will be doing business.
- Q. So what did you do next in regards to the CIF project?
- A. Nothing then. I waited until I would say ten days later,
  Minister Barry called me again and said, Pa Sam is landing this
  afternoon. We have to be at the airport. I asked him at what
  time, he told me 4 p.m. I said, okay, I'll be there. And he
  said, He's coming with Mr. Vicente. I said I had my doubts,
  but I said okay, that would be a good thing. So at 4 we were
  at the airport to wait for Sam because we had to take him to
  the president's office. He landed indeed at 4 as planned in
  his plane, and he came off the plane with someone who was not
  Manuel Vicente. I it was Manuel Vicente's number two. And
  I told him that's not number one. He said, number one is
- Q. So what happened at that meeting?

we took them to the president.

A. Well, the president was very happy. He gave -- Manuel Vicente came with a message from the Angolan president to the president, salutation message, and a recommendation message of CIF, telling the president how well CIF had done for Angola, the billions of dollars they had invested in Angola, the trips they had created, and that they recommended them.

coming. And 20 minutes later Manuel Vicente's plane landed and

- Q. Where is Angola?
- 2 A. Angola is on the West Coast of Africa, in the central
- 3 region of Africa, in the region called the Gulf of Guinea.
- 4 It's a very well-known region for its oil reserves. It's very
- 5 | rich in oil.

- Q. What happened after that meeting between Mr. Vicente, the president, Mr. Pa, and yourself?
- 8 A. The president asked him to stay a few days, asked the prime
- 9 | minister to host them, and had a massive reception, official
- 10 reception organized I believe the next day or two days later
- 11 | for them at one of the official presidential villas, because
- 12 | Mr. Vicente came as an envoy of the president of Angola, so he
- 13 | hosted them. There was a massive reception where -- there's a
- 14 | group called the Guinean National Ballet. It's a national
- 15 dance troupe from the revolutionary time that's trained in
- 16 | singing in every language of former communist countries, so
- 17 | they knew songs in Chinese, so they sang in Chinese to our
- 18 Chinese guests. It was a big -- a big event.
- 19 Q. Anything else important happen at that particular event?
- 20 | A. It was decided that the prime minister would take over from
- 21 | there, the talks, and it was agreed that a delegation would
- 22 | leave almost immediately on a further due diligence trip to
- 23 countries where CIF was active to look at what they had done,
- 24 | ending in meetings in Singapore, where we would start working
- 25 on the implementation of the first agreements.

- You said that the prime minister was going to be going. 1
- Would he go alone? 2
- 3 A. No. The prime minister would be put in charge of the
- 4 process from then on, of implementation. He was not -- the
- 5 prime minister doesn't travel for those things. He sends
- ministers. 6
- 7 So who got sent?
- It was decided that Minister Boubacar Barry would lead the 8
- 9 delegation. I would accompany him. The president was sending
- 10 one of his closest adviser -- advisers and the Guinean
- 11 ambassador to China who I now -- then understood was the origin
- 12 of introducing CIF to the president, was also part of the
- 13 Guinean delegation that was to travel.
- 14 Q. Who was considered the -- or who were you referring to when
- you say one of his closest advisers? 15
- It's a gentleman called Theodore -- I forgot his last name. 16
- 17 He was basically, if you come with the prime minister or the
- 18 minister and you want to see the president, you have to go
- 19 through that gentleman or else you won't see the president.
- 20 That's how close he was.
- 21 Did you end up going on that trip? Q.
- 22 Α. Yes, I did.
- 23 And what did you do on that trip? 0.
- 24 We -- well, I don't remember if it's on that trip that we Α.
- 25 went to Angola first, but I know that we ended up in Singapore.

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place?

We had to split up. I went with the first group, which included Mr. Theodore and Guinean ambassador, we traveled with Sam and his -- and his people in their plane. Boubacar Barry stayed behind because he was waiting for some documentation to be completed by the government and some decisions to be made and some power of attorney to be drafted and granted to him. So he was asked to stay behind and follow up. And we went almost as an advance team, basically.

- Q. What, if anything, happened on that trip?
- When we ultimately reached Singapore -- I don't remember if we stopped someplace else -- we had initial meetings and presentations in the Singapore headquarters of CIF. Mr. Manuel Vicente was already there because some agreements were supposed to be signed, some of the initial agreements.
- 0. When you say initial agreements, what do you mean?
- I mean, I don't remember which exact agreements were supposed to be signed there, but the agreements were signed in stages. I believe there was a -- an MOU first and then what they call an accord-cadre, which is a -- a master agreement. There was a series of agreements that would lead then to the shareholder agreement, which was the last one to be signed.
- 24 I would say it's around June, July 2009. Α.
  - Were you responsible for drafting any of those initial

Q. Do you recall approximately what month that trip took

1 | agreements?

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- A. No, no. The drafting was left to -- for the technical team, one set up by the Guinean side and one set up by the Chinese side, and the two teams were exchanging corrected
- 5 versions of the -- of the agreements.
- 6 Q. Were you on that technical team for Guinea?
- 7 A. No. No minister was on the technical team, on the technical committee.
  - Q. Do you remember when, in relation to that trip that you were just describing, the technical committee had been established?
- 12 It would have been established shortly prior to the trip 13 itself. I believe there were -- there were two meetings I 14 remember. I remember a meeting where a few ministers -- a few 15 ministers were -- met in the prime minister's office to discuss the contours of the deal, and then the next day, the full 16 cabinet meeting was organized, where the technical committee, I 17 18 believe, the technical team presented -- presented the 19 transaction, the contemplated transaction, decisions were voted 20 on, I believe, we were authorized to travel by their cabinet, 21 so --
- Q. Let me stop you. Were you at that meeting of the Council of Ministers you just described?
- 24 A. Yes, I was. I was.
- 25 | Q. Do you recall approximately when that took place?

- A. In the first time -- in the first half of June 2009.
- Q. And at that particular meeting of the Council of Ministers, was there a discussion of the shareholder agreement?
  - A. I do not remember specifically, but I know at some point it was agreed that the shareholder agreement would ultimately be arrived at, but there were a few steps to -- to go through before we reached a shareholder agreement.
  - Q. Okay. And who was -- well, let me rephrase that.

What was the technical committee comprised of? Who was in it?

A. There were a few technical committees. The first level technical committee, nonministerial -- I mean, I think the prime minister appointed one of the senior advisers -- was Mr. Camara, who has testified here, to lead the committee that would review the contract and negotiate it. The president had at least two of his top advisers on the committee, I'm sure the two names that Mr. Camara mentioned. And there might have been a few other people. Probably one of my -- the legal advisers from the ministry of mines would have been on. Someone from the ministry of finance, someone from the ministry of justice. Every minister or ministry would have contributed members. I remember the PM writing me and instructing me to issue a decree naming the committee, and I was sent a list of 17 people, so I remember the number 17 as a number of members of that committee.

- Did you have a role in negotiating?
- No. I had the role --Α.
- 3 Let me back up a little bit. Did you have a role in
- negotiating the memorandum of understanding or the master 4
- 5 agreement you just described?
- The MOU, I had the contribution, not a role, because it was 6
- 7 early stages and it was important that the contours of the
- transaction or the structure of the transaction be determined. 8
- 9 If I can expand, it's -- it was important to do that because
- 10 the original plan that the Chinese had was what was commonly
- known as a global deal. A global deal had become --11
- 12 THE COURT: Excuse me. I don't think we have a
- 13 question pending to which this is an answer.
- 14 MR. GOLDSMITH: Sure.
- 15 Q. So please describe what a global deal is.
- A global deal is the way the Chinese government and Chinese 16
- 17 companies had been approaching African countries, resource-rich
- African and Latin American countries in the previous years, 18
- 19 which, in a nutshell, meant, we know you have natural
- 20 They usually went into countries where the extent resources.
- 21 or the value of the natural resources was more or less known.
- 22 We know you are cash strapped. We will come in and build
- 23 roads, railways, ports for you. In return, you give us these
- 24 And those deals had been signed in the DRC and other
- 25 countries and had not been --

- Q. What is the DRC?
- A. The Democratic Republic of Congo. And they had not been successful.
  - Q. In what sense were they not successful?
  - A. They were not successful because the countries usually have a very poor knowledge of how much natural resources they truly have, so they enter into a deal where those resources are valued mostly based on what the Chinese investor tell them they are worth. So they'll come and tell you, we'll build \$2 billion worth of railroads for you, you give us \$2 billion worth of reserves. No one knows if those reserves are not worth \$10 billion. Then the \$2 billion worth of railroads very often end up being half a billion dollars' worth of railroads, but no one is really able to value those, those railroads, so the deals were never never led to sustainable development in

the country, basically. So we were trying to avoid that.

- Q. All right. And what did you do from there?
- A. From there so my contribution was just to make sure that it wasn't a global deal, that the spirit of the deal was that China, the CIF, would come co-invest with the Guinean government, they would fund they would spend the money in advance, and they would only get back profits from projects we do together if and when those projects are profitable. And we would only pay them back from our share of the investment from those future profits.

- So if you could simplify that a little bit. Please describe what you hoped to attain with a CIF deal.
- 3 A. What we hoped was for a massive injection of cash into the
- That cash would go into areas that were 4 Guinean economy.
- 5 crucial for getting Guinea out of poverty. It would be crucial
- 6 for building our rail infrastructure, our road infrastructure,
- 7 because all the private mining projects that were being
- developed in Guinea, I would say 80 percent of them were not 8
- 9 being developed because there was no rail or road
- 10 infrastructure to extract that mineral. The cost of building
- 11 that infrastructure was so high that the private companies that
- 12 were developing the mines could not support the cost of the
- 13 infrastructure and the Guinean government could not support the
- 14 cost of the infrastructure. So if another investor came, CIF
- 15 in this case, and built those rails, those roads, the airports,
- the hospitals, etc., automatically those mining projects that 16
- 17 up to then could not go into development would be able to go
- into development, export, generate revenue, and pay Guinea its 18
- fair share of its revenues. 19
- 20 Is it fair to say that the logistics or the infrastructure
- 21 would help the profitability of the mining sector?
- 22 It would help the existence of the mining sector.
- 23 wasn't a matter of the mining sector existing and not being
- 24 profitable. It was a matter of the mining sector not being
- 25 existent. It was a -- an idea or a kernel of a mining sector.

- Thiam Direct
- Everything was potential. And there was no real mining sector. 1
- There were few mines that actually exported. Everything else 2
- 3 was exploration project that could take ten years to come into
- 4 production.
- 5 So let's get back to the first trip to Singapore.
- Mm-hmm. 6 Α.

- What, if anything, happened in Singapore on that trip?
- Well, we landed, and as I said, Boubacar Barry was delayed 8
- 9 because the paperwork was not there, and he was the head of the
- 10 delegation, the only one allowed to negotiate and agree and
- 11 sign, and he was not there yet. So we went through a series of
- 12 presentations.
- 13 Why was Mr. Barry the only one who was able to sign?
- 14 Because he was the chairman of the committee and he's the Α.
- person that the president knew and trusted and he's the person 15
- who had the powers, basically. 16
- 17 Okay. Please continue. Q.
- 18 Then so I reported back after the initial meeting to the
- prime minister, after two days, I reported back to him, about 19
- 20 our progress, about who came in the delegation, and about a
- 21 change that the Chinese side had asked be made in one of the
- 22 things we had an understanding on prior to the trip.
- 23 0. What's the change?
- 24 Originally we had agreed with the Chinese that Guinea would
- 25 take 25 percent of the local joint venture companies that were

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created, GDC, and China or CIF would take 75 percent. When we reached there, I believe after they checked with their lawyers and their bankers, apparently there's a provision in their bylaws or in the laws there that said that if they are to front 100 percent of the project, 75 percent ownership was too low or not practicable. I don't know if it was a financial issue, I don't remember, or legal issue. So I reported that news back to the PM, proposed a fix for the problem.

- What did you propose as a fix for the problem?
- I asked -- if we were asked to reduce from 25 to 10 or 15 percent, I asked -- I asked CIF that we are allowed to, in compensation, take 10 to 15 percent into the parent company in Singapore that owns their share of the local company. instead of 25 percent of the local company, we would get 15 percent of the local, and 15 percent of the parent company. Effectively that would give us 27 percent of the local company as opposed to the 25 percent we had agreed on. So instead of going down, we were actually going up by two points through that fix. So I asked the prime minister, I informed the prime

23 MR. GOLDSMITH: Now, Mr. Beer, could you please bring 24 up Government Exhibit 506.

instructions on how to handle it.

minister, I proposed, I suggested a solution, and I asked him

to convene the cabinet, vote on it, decide on it, and send me

And when you said you had asked the prime minister, what

hi7 Thiam - Direct

- authority did you have to make or enter into those changes at the time?
- A. I had no authority. That's why I had to take -- to advise and take instruction.
- Q. All right. Could you take a look at 506. Is that on the screen in front of you?
- 7 A. Yes.

- | Q. And could you describe what this communication is.
- 9 A. It's an email from me to the prime minister dated July 9, 10 2009.
- 11 | Q. And what is the purpose of the communication?
- 12 A. Well, I was reporting back, I -- informing him that -- that
- 13 I'm reporting back on our current mission in Asia with CIF,
- 14 | that I traveled with Mr. Kourouma, the personal representative
- 15 of the president, and --
- 16 Q. Is that the individual you were discussing earlier that you
- 17 | couldn't remember the name of?
- 18 A. Yes. I say representative of the PRG, which is the
- 19 | President of the Republic of Guinea, PRG. Our ambassador in
- 20 China, Mr. Diare, and myself arrived in Singapore, and I am
- 21 | informing that Mr. Manuel Vicente, the chairman of Sonangol,
- 22 was already there waiting for us.
- 23 Q. And if you skip down to the second to last, and last large
- 24 paragraph.
- 25 A. The last large paragraph, yes.

H511thi7 Thiam - Direct

- 1 Q. Yes.
- 2 A. Should I read it?
- 3 Q. What is this describing?
- 4 A. This is describing what I just explained, where we hit the
- 5 point of disagreement about the fee, the sharing of the equity
- 6 | in the local GDCs, and the Chinese felt that 25 percent was too
- 7 | high and that we should go down to 15.
- 8 Q. What does the last line state?
- 9 A. The very last line of the email?
- 10 | O. Yes.
- 11 A. I left -- "I left the board to assess the situation and
- 12 | notify us of the decision." If I may, this --
- 13 | THE COURT: Excuse me. Do you have a question,
- 14 | counsel?
- MR. GOLDSMITH: Yes.
- 16 | Q. And what did you mean by stating that last line?
- 17 A. I did not say that.
- 18 | Q. Well --
- 19 A. That was a bad translation.
- 20 | Q. What did you say?
- 21 A. I said I leave it to the cabinets, I leave it to him and
- 22 | the cabinets to assess the situation and instruct me of their
- 23 decision.
- 24 | Q. All right. So instead of "I left the board," it was "I
- 25 | leave it to the board."

- 1 A. No. "I leave it to the cabinet," not the board. It's the cabinet of ministers, the government.
- 3 Q. What, if anything else, happened on that trip to Singapore?
  - A. Well, then we waited. I was in touch with Guinea. I was receiving from CIF draft documents that I forwarded to the prime minister's advisers in Guinea and vice versa, so I was
- 7 kind of a messenger between the two sides.

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- 8 | Q. Ultimately what happened on that trip?
- A. Ultimately Mr. Boubacar Barry came with all the documents
  and the powers, after what I understand are a few more meetings
  in Guinea, and -- and I believe we did -- he did execute some
  of the documents. He did sign some of the documents. Some of
  the documents were sent to sign, yes.
- Q. Now when you say that Mr. Barry arrived with the documents, which documents are you talking about?
  - A. He was supposed to come with first of all powers; he was supposed to have legal official powers to be the signatory. He was supposed to come with some documents from Guinea that were necessary for us to take shares into the -- into the JV as per Singaporean law.
  - Q. What do you mean the JV?
- A. The joint venture between Guinea and Singapore had to be created, and some documents on -- legal documents from the Guinean side would have been required under Singaporean law to permit Guinea to take -- to take participation in that company.

- H511thi7 Thiam - Direct
- And when you say the joint venture, is that what we've 1 2 commonly been referring to at this trial as the CIF investment
- 3 project?
- A. As ADC, yes, African Development Corporation, which is a 4 5 JVC between CIF and the government of Guinea.
- 6 MR. GOLDSMITH: Mr. Beer, could you please publish 7 Exhibit 504.
  - Mr. Thiam, is 504 up on your monitor? Do you see it?
- 9 Yes. Α.

- 10 And what is this document?
- 11 Seems to be an email from myself to my secretary, where I
- 12 ask her to please print, and it seems to have attachments,
- 13 China Guinea Development PTE LTD and Singapore bank account
- 14 opening documents.
- If you look directly below the top portion, is there what 15
- appears to be a forward email? 16
- 17 Yes. It looks like. It's an email from Jimmy Leong.
- 18 Who is Jimmy Leong?
- 19 Jimmy Leong was one of the senior employees of CIF.
- 20 could have been the CI -- the CEO of their Singapore
- 21 operations.
- 22 Q. All right. Quickly review the email sent to you from
- 23 Mr. Leong. You don't have to read it out loud. If you could
- 24 just read it and let me know you've finished reading it.
- 25 Α. Okay.

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Okay.

- Q. And what does this email reference?
- 3 A. Well, it's -- I believe they are sending us a list of the
- 4 | documents they require that Guinea needs to have to satisfy its
- 5 part of the -- of the incorporation, and it says that it's --
- 6 that he's calling Mr. Cheung in Guinea and will help us collect
- 7 | those materials if necessary.
- 8 Q. Okay. What happened next after Mr. Barry executed the
- 9 agreements in Singapore on this trip?
- 10 A. I -- I don't remember. We might have returned home, we
- 11 | might have traveled onto other places with CIF. I know there
- were several trips, but I don't remember the chronology.
- 13 | Q. Do you recall ever going back to Singapore after that first
- 14 | trip?
- 15 | A. Yes. We went to Singapore and Hong Kong several times,
- 16 | yes.
- 17 | Q. How many times do you recall going to Singapore and Hong
- 18 Kong?
- 19 A. I don't know. Over what period of time?
- 20 Q. Over the period of time from let's say June of 2009 to
- 21 October of 2009.
- 22 | A. I would say maybe three, four times. I might be wrong, but
- 23 | I -- I think.
- 24 | Q. And who were you traveling to Singapore and Hong Kong with
- on those trips from June to October of 2009?

Most times Sam Pa. We were traveling most times in his 1 2 He would stop by Guinea, pick us up, we would go to 3 Angola, we would go to other places and end up in Singapore and 4 Hong Kong. 5 What were the purpose of those trips? 6 A. It was a combination of due diligence trips, implementation 7 trips, continued conversations that -- visiting factories and industries in China and Chinese provinces that would be 8 9 suppliers of -- under the agreements we had. 10 How long were you -- or were these trips taking? Ο. 11 Could go from few days to a few weeks. 12 THE COURT: Counsel, is this a good time to break? 13 MR. GOLDSMITH: Yes, your Honor. Thank you. 14 THE COURT: Yes. So ladies and gentlemen, remember, 15 do not discuss the case. We'll start tomorrow morning at 9:30. 16 Have a good night. 17 (Continued on next page) 18 19 20 21 22 23 24 25

1 (Jury not present) 2 THE COURT: You may step down. 3 THE WITNESS: Thank you. 4 THE COURT: So Mr. Goldsmith, how much longer do you 5 expect your direct to take? 6 MR. GOLDSMITH: Probably an hour. 7 THE COURT: And do you have any other witnesses? MR. GOLDSMITH: 8 No. 9 THE COURT: And it sounds like we should have the 10 charging conference then tomorrow morning. As I remember, 11 counsel wanted the draft charge at 8 a.m. We'll have the 12 charging conference at 9. 13 Is there anything we need to discuss this evening? 14 MR. DiMASE: Your Honor, with respect to the charge, I 15 was wondering whether the Court could share just one part of it earlier than 8 a.m. tomorrow, possibly this evening? 16 17 the Court's instruction on Guinean bribery law. As the Court is well aware, that is really where the dispute lies in this 18 case, and having an idea of where the Court stands on that 19 20 instruction I think would help us frame our closing arguments, 21 which I understand will also be sometime tomorrow. 22 THE COURT: Well, there was basically no dispute on 23 the elements of Guinean law so I'm not planning to surprise

MR. DiMASE: Fair enough.

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you.

I plan to give a more detailed instruction that follows the expert's testimony that you presented to me and that was undisputed. And I give separate charges on 192 and 194. I am going to say, in terms of the elements about whether or not the act was fair or not, and that's language that comes out of the statute, that it is irrelevant whether the defendant might have lawfully or properly engaged or refrained from engaging in the act. It is also irrelevant whether the defendant was the final decision maker or even able to achieve the objective of the bribe.

I also, separately from that, am toying with a charge on the benefit to Guinea and planning to say something like the following: "You've heard testimony about the extent to which Guinea did or did not benefit or was expected to benefit or not from its agreements with China International Fund and related entities and the extent to which those agreements complied with certain provisions of Guinea's laws. As I've told you, it violates of the law of Guinea for a public official to be offered, solicited, or receive a bribe in return for engaging or refraining from engaging in an act connected with his official position. This is true whether the acts will or will not benefit Guinea. Similarly, if you find that the government carried its burden of proving beyond a reasonable doubt each of the elements of the crimes charged in Counts One and Two, each

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of which charges a violation of United States law, it is irrelevant whether Guinea did or did not benefit from its agreements with China International Fund and others." But I'm still working on that language.

Does the government have anything else to discuss tonight?

MR. KOBRE: No, your Honor.

THE COURT: Mr. Goldsmith.

MR. GOLDSMITH: Nothing, your Honor.

THE COURT: Okay. Now, Mr. Goldsmith, you had raised the issue earlier about 404(b) issues, and I know you wanted to talk about that with the government.

MR. GOLDSMITH: Yes. We started some conversations about it earlier. In a nutshell, the government's views — the material that they had globally referred to earlier as impeachment material, appropriate for their cross—examination, I think obviously we'll continue to discuss things this evening to narrow that down.

THE COURT: Thanks so much.

Have a nice evening.

THE DEPUTY CLERK: All rise.

(Adjourned to May 2, 2017, at 9:00 a.m.)

1	INDEX OF EXAMINATION
2	Examination of: Page
3	PATRICK KILLEEN
4	Direct By Ms. Laryea 542
5	Cross By Mr. Goldsmith 559
6	Redirect Ms. Laryea
7	STACEY HAYES
8	Direct By Mr. Kobre
9	Cross By Mr. Delakas
10	Redirect By Mr. Kobre 600
11	AJAY DAMLE
12	Direct By Mr. DiMase 601
13	Cross By Mr. Delakas 637
14	Redirect By Mr. DiMase 665
15	MOMO SAKHO
16	Direct By Mr. Goldsmith 669
17	Cross By Mr. DiMase 681
18	Redirect By Mr. Goldsmith 687
19	MAHMOUD THIAM
20	Direct By Mr. Goldsmith 697
21	GOVERNMENT EXHIBITS
22	Exhibit No. Received
23	1401R, 201, 203, 204, 205, 205A, and 536
24	205C
25	1405R, 501-545, 506-T, 509-T, 510-T, 540

```
511-T, 512-T, 514-T, 517-T,
1
2
            519-T, 525-T, 527-T, 530-T,
3
            531-T, and 536-T
4
     1408, 101, and 102A-102H . . . . . . . . 541
5
     105A and 105B . . . . . . . . . . . . . . . . 543
6
     7
     1101
8
     1414
           9
10
11
12
13
14
15
16
17
18
19
20
21
22
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